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## Moody on The Market

Pat  
Moody

### Harbor Shores planning space for special events, ceremonies along the St. Joseph River

The city of St. Joseph is amending a license agreement with Harbor Shores to allow The Inn at Harbor Shores to use a parcel of land along the river for special events and ceremonies.

Speaking to city commissioners this week, city attorney Laurie Schmidt said the parcel near the inn and in the vicinity of 800 Whitwam Drive was previously designated as the site of a future boater services building. While that project has yet to come to fruition, Harbor Shores is asking to add landscaping, a fence, and pavers to the grassy area so events like weddings can be held there.

"It would be an enhancement to the space based on what's currently there," Schmidt said. "It would be a little more usable, a lot more attractive, and still preserve their right to construct the boater services building in the future if they decide to do that."

Inn at Harbor Shores Managing Partner Brady Cohen said the parcel under consideration is just a patch of grass that could be useful for people looking to get better photos.

"I think some of our biggest complaints are, obviously the beauty of the water, but what's behind it when you get married is some of the gravel piles," Cohen said. "So what we're trying to do is position ourselves a little bit so that if we move to the right, it kind of looks right in between the bridges instead of having some of the rock piles in your pictures."

Cohen said the boater services building is still planned, but with construction costs as they are, Harbor Shores would prefer to wait and make better use of the parcel for the time being.

Commissioners agreed to allow the license amendment with their resolution stipulating special decorations and seating placed there for ceremonies be removed when the proceedings are over and that the land always be accessible, except when reserved for a ceremony.

Continued on page 4

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## Paul Knapp

Executive  
Director,  
St. Joseph Today

### Taste and See: Downtown St. Joe's Spring Line-up

After a long Southwest Michigan winter, last week's brief glimpse of sunshine and rising temperatures offered a much-needed reminder that spring is just around the corner. While the Lake Michigan winds still carry a bone-chilling frost, the community is already looking toward the hope of the coming season. This March, St. Joe Today invites residents and visitors alike to step out of hibernation

and into the changing seasons with Savor the Shoreline and March Mannequins.

As the ice from February's festivities melts away, these events serve as a gateway to spring, celebrating the local flavors and creative spirit that define downtown St. Joseph.

Continued on page 2

### Inserts & Promotions

- Bass Pro Shop
- Dollar General
- Salute to Women in Business
- Martin's Super Markets
- Michiana Window World
- Rural King

Inserts may vary by zip code

**Knapp** *Continued from cover*

**A Month-Long Culinary Adventure**

Kicking off on Monday, March 2, and running through the entire month, Savor the Shoreline transforms Southwest Michigan into a premier dining destination. This restaurant month celebration encourages foodies to explore the diverse culinary landscape of the region with exclusive deals.

Throughout March, participating restaurants will offer a special \$25 meal option—structured as either \$25 per person or \$25 per couple, depending on the location. It is the perfect excuse to revisit an old favorite or finally try that bistro on the corner.

To add a bit of sport to the dining experience, patrons can pick up a "Savor the Shoreline" passport at the St. Joe Today Welcome Center (301 State Street) or at any participating location. Diners who visit at least five participating establishments and turn in their completed passports by April 3 will be entered for a chance to win local prize baskets, restaurant gift cards, or a two-night staycation at the Inn at Harbor Shores.

Participating locations this year include the Bistro on the Boulevard, Hill District (by North Pier), Infusco Coffee, KT's Rasoi, LakeHouse Restaurant & Bar, Nardo's Pizza, Nola Roux Cajun Eatery, Plank's Tavern on the Water, RyeBelles Restaurant & Bar, Silver Beach Pizza, Silver Harbor Brewing Co., Sister Lakes Brewing Company, The Chef's House, The Livery, and Thistle-down & Row.

**Storefronts Coming Alive**

While Savor the Shoreline feeds the appetite, March Mannequins provides a feast for the eyes. On the first Friday in March, from 6:00 PM to 7:30 PM, the storefront windows of downtown St. Joseph will quite literally come to life.

For 90 minutes, community volunteers will take their places in shop windows, posing to showcase scenes based on this year's theme: MOVIES. From classic Hollywood hits to modern blockbusters, the creative displays turn a walk down State Street into an immersive experience.

Everyone is encouraged to vote for their favorite window display at [stjoetoday.com/vote](http://stjoetoday.com/vote). Voting opens at 6:00 PM on the night of the event and remains open until 11:59 PM on Sunday, March 8th. We hope to see you downtown on Friday, March 6th.

The transition from winter to spring in Michigan is rarely a straight line, but the return of outdoor activity and community gatherings signals that the darkest days are behind us.

Whether you are seeking a gourmet meal to celebrate the warmer forecast or looking to enjoy a magical evening of "living" art downtown, March in St. Joseph offers the perfect transition into the new season.

Beyond the menus and the displays, these events represent the resilient spirit of the St. Joseph community. After a winter that just won't quit, our sidewalks and restaurants serve as a collective "deep breath" before the busy summer tourism season takes hold. It is a unique window of time where locals can reclaim their favorite haunts and celebrate the creativity of their neighbors. By participating, you aren't just grabbing a meal or viewing an exhibit; you are officially welcoming the renewal of spring to our beautiful community.

For more information, special menus, and a full list of participating businesses, visit [stjoetoday.com/savortheshoreline](http://stjoetoday.com/savortheshoreline) and [stjoetoday.com/marchmannequins](http://stjoetoday.com/marchmannequins).



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**Photo of the Week**



**Branching Out to the St. Joe**

Photo by Savannah Husse

Please email your favorite photo with a brief description to [Photos@MailMaxOnline.com](mailto:Photos@MailMaxOnline.com)

Photos must be horizontal orientation to be considered for Photo of the Week.

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**Josh Bishop**

*Pastor*

**Look, Believe, and Live**

They needed help. A venomous snake infestation attacked the people who were camping in the desert. I wonder if the snakes crept in at night or jumped out from behind a basket.

A few thousand years ago, the Israelites were traveling through the desert when a snake attack came upon their tent homes. This wasn't a random event, but one brought on by their own doing. Their rebellion led to the consequences of the snakes. God's gracious call out of self-destruction can seem like a two-by-four upside the head.

Just as God called them to change, He also brought them saving grace. God instructed Moses to fashion a model snake from bronze and fasten it to a pole. Then any of the Israelites who looked up at the snake were trusting that God would heal them from the snake bites.

Jesus referenced this story for our benefit: *"Just as Moses lifted up the snake in the wilderness, so the Son of Man must be lifted up, that everyone who believes in Him shall not perish but have eternal life"* (John 3:14-15).

This event illustrates the same pattern that repeats throughout history and in our own lives. We can't say this is the reason behind every struggle, because it's not. But how many hardships come through our own undoing?

When I feel lonely, I isolate further, which perpetuates the problem. When I feel guilty for drinking too much, I reach for another drink to numb the guilt. When I don't feel loved by my spouse or significant other, I begin to entertain other people or distractions to fulfill me, which creates more distance and hurt between us. When I procrastinate through distraction, I complain about the lack of time in the day as the reason for the unmet deadline or rushed, sloppy work.

When I create my own problem, the consequences can be painful. God is calling me away from my problems through the pain. But He is not just sending a wake-up call — He is lifting my eyes to the solution.

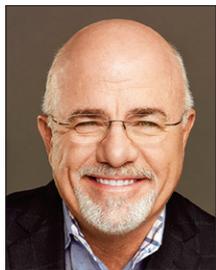
When I feel shame or guilt, I am not likely to change willingly. God sent His Son, Jesus, to die on a cross to remove all shame and guilt. He bore shame as He was lifted up, naked and beaten on the cross. He carried our guilt as He was condemned for our crimes. He was lifted up so that you could have eternal life.

Eternal life doesn't start in heaven. It starts now. Look to the Son and see how God has taken your shame and guilt away. He calls you to a life that is better than pain caused by sin. He calls you to leave it behind and follow Him in faith. Look to Jesus for the grace to change.

How can God's forgiveness help you see a better path to change?

**Prayer:** *Jesus, I am sorry. I am sorry that my sin caused You to die. Thank You for doing it all for me so I can have life. Strengthen me through Your grace for today's struggles against temptation. Amen.*

Submitted by Pastor Josh Bishop  
Grace Evangelical Lutheran Church, St. Joseph



**Dave Ramsey**

**Financial Expert**  
The Ramsey Show

**Dave Says**

**Pay for Dad's Life Insurance Policy?**

Dear Dave,

I talked to my dad the other day, and he wants me to pay for his life insurance policy. He says I should look at it as an investment, and he doesn't want to pay for it himself anymore, since he'll never get any benefit from the policy. My dad is 65 and in pretty good health. I'm 24 and not sure how I feel about his request. Can you give me some advice on handling the situation?

Frankie  
Frankie,

This is really weird. I'm sure it was doubly weird for you to hear it from your dad! Even if you didn't say it out loud, you had to have asked yourself, "Say what?"

I'd take a hard pass on this one. Do you get what I'm saying? The answer to this question is no. Plain and simple. If your dad is in good health, you could be paying on this thing for another 20 or 30 years. That's ridiculous! Plus, it sounds like someone needs to explain the purpose of life insurance to him. The proceeds from a life insurance policy are there to protect the ones you leave behind when you die – your

family – so they can cover the bills and be financially stable without your income. Life insurance is not an investment.

Now, I know he's your dad. That makes the situation a little touchy. But if I were you, I would sit down with him and respectfully let him know I have no intention of "investing" in his death. You're 24. And in my mind, that means you have other kinds of investing you should be looking into – like retirement planning.

If you're anything like me, you're fighting the impulse to be a little snarky about this whole thing. But this is your dad. A little respect is in order. Besides, being snarky isn't going to solve anything, even if it does make you feel better for a minute.

Something tells me your dad does crazy things like this from time to time. He's little quirky, maybe. But deep down, he knows this is a strange request. My advice? Don't go into a lengthy discussion about it. Just smile, thank him for the offer and let him know you're going another route with your investments. Two sentences and a kind, but firm, no.

Good luck, Frankie!

– Dave

*\*Dave Ramsey is a nine-time national bestselling author, personal finance expert and host of "The Ramsey Show." He has appeared on "Good Morning America," "CBS Mornings," "Today," Fox News, CNN, Fox Business and many more. Since 1992, Dave has helped people take control of their money, build wealth and enhance their lives. He also serves as CEO for Ramsey Solutions.*



**Melissa Kantor, PA-C**

**A Patient's Guide to Choosing an Aesthetic Injector**

Choosing a qualified medical aesthetic injector and reputable aesthetic medical practice is one of the most important decisions a patient can make. Injectable treatments such as neurotoxins and dermal fillers are medical procedures that require deep anatomical knowledge, clinical judgment, and artistic skill. While flashy social media marketing and discounted pricing can be tempting, quality and safety should always come first. Three practical strategies can help patients make confident, informed choices: verify credentials and training, assess consultation quality and clinical approach, and evaluate safety standards and reputation.

First, verify credentials and specialized training. A qualified injector should be a licensed medical professional operating within their legal scope of practice—typically a physician (MD or DO), nurse practitioner (NP), physician assistant (PA), or registered nurse (RN) working under appropriate supervision, depending on state laws. Beyond licensure, look for advanced training in facial anatomy, complications management, and injectable techniques. Do not hesitate to ask how often the injector performs the procedure you are considering and what training they have completed. An experienced injector should be comfortable discussing risks such as vascular occlusion or asymmetry and explaining how they manage them. Transparency reflects competence and professionalism.

Second, assess the quality of the consultation and overall clinical philosophy. A reputable aesthet-

ic practice prioritizes individualized assessments over quick sales. During your consultation, the injector should take a thorough medical history, review medications and allergies, and discuss prior aesthetic treatments. They should evaluate your facial structure, skin quality, and aesthetic goals rather than recommending a one-size-fits-all solution. A quality provider emphasizes subtle, natural-looking results and long-term planning rather than aggressive, one-time transformations. You should feel heard, respected, and never pressured to purchase additional services. Ethical practices provide clear, written information about risks, benefits, costs, and expected outcomes. If a consultation feels rushed, overly sales-driven, or dismissive of your concerns, consider it a red flag.

Third, evaluate safety standards and practice reputation. Because injectables are medical procedures, treatments should be performed in a clean, professional medical setting. The practice should follow strict infection control protocols, use FDA-approved products sourced directly from authorized distributors, and maintain emergency medications and supplies in the event of a complication. Patients should also ask how complications are handled and whether a physician is available for consultation if needed. Reading verified patient reviews and viewing consistent, unedited before-and-after photos can provide insight into the injector's aesthetic style and patient satisfaction. Additionally, word-of-mouth referrals from trusted friends or healthcare providers are often one of the most reliable indicators of quality.

Ultimately, choosing an aesthetic injector is not just about price or popularity—it is about safety, expertise, and trust. By verifying credentials and training, assessing consultation quality, and ensuring high safety standards and a strong reputation, patients can significantly reduce risk and increase the likelihood of achieving natural results. Taking the time to research and ask thoughtful questions empowers patients to partner with a provider who values both artistry and medical integrity.

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**Don  
Stuart**

*Humorist*

**Walk (actually, DON'T)  
Like E Mo-gyptian**

Authoritative sources on the history of Egypt generally seem to agree that the period known as "ancient Egypt" lasted roughly 3,000 years. Well, guess who just took a trip to Egypt? And plans to write columns about it for the next 3,000 years?

How do I summarize this trip in a way that compels you to not turn the page, or click some other link? Why not my tried and true method? – pinballing crazily around select randomly assorted factoids and vignettes!

We started in Cairo, where we did quite a bit of driving. That is, we rode while professional bus drivers drove. Thank GAWWWWD! How to describe Cairo traffic? – it's like crushed ice pouring from a soda fountain dispenser; every vehicle hurtling as fast as possible into whatever space it can – or even cannot! – occupy. This leads to a never-never-never-never-never-ending cacophony of blaring horns. Which is UTTERLY FUTILE – NOBODY changes course because of some tootling horn!

One evening, we had dinner with a family in their Cairo home. While discussing traffic, our hostess shared that her car was recently in the shop, for a desperately needed repair – her car horn wasn't working!

Incidentally, Cairo traffic is not inhibited by anything so mundane as traffic lights. The little Indiana town I grew up in (pop. 10,000) has five.

During my time on the streets of Cairo (pop 23 million) I observed two. Our guide said that when Egyptians encounter the rare stoplight, they of course know the meaning of each color – "They ALL mean 'GO!'"

While I can't speak to stoplights I also can't speak to Cairo crosswalks – THERE AREN'T ANY! And as far as the drivers are concerned, there is NO SLOWING FOR PEDESTRIANS! It was absolutely frightening to watch people on foot, the hale and the hearty, the rickety and infirm, the young and the old, try to Frogger their way across streets – including multi-lane thoroughfares. Staff at our hotel said if we ever found ourselves needing to walk across any street, we should cozy up to any locals who are also crossing, and go whenever and wherever they go.

Yes, it's true: We were told to walk like an Egyptian.

(An anecdote about that song [you do recall that "Walk Like an Egyptian" was a huge hit for the Bangles in the 1980s, right?]: I had a cassette tape of that album. When No.1 and No. 2 sons were little, we'd listen to it while driving or around the house. And their little ears heard the lyrics evvvvver so sliiiiightly differently than mine. So, when they "danced" to it, they would sing "Walk like e mo-gyptian!" Still makes me laugh to think about it!)

During our time in Cairo, every daily itinerary allowed for "Free time to explore on your own." However, it turned out that all the free time evaporated due to (1) longer commutes spent dodging Egyptian drivers and pedestrians, or (2) some other optional activity OAT offered at our hotel.

We eventually figured it out: OAT actually had zero desire for us to "explore on our own" – they desperately wanted to KEEP us from even TRYING to walk like e mo-gyptians!

**Moody** *Continued from cover*

**Cornerstone Alliance: Inclusion of area property in I&M accelerator could lead to big things**

Cornerstone Alliance is hoping the selection of its Lake Michigan Industrial Park for Indiana Michigan Power's Future Ready Sites Accelerator program will provide a boost to the property's industrial development prospects.

I&M announced this month that Site North B of the park is one of two Michigan sites selected for the accelerator, which will provide technical assistance to help prepare it for the market. Cornerstone Alliance Strategic Projects Manager Jillian Nadolski tells us the site off Napier Avenue and near Lake Michigan College is prime for investment. Cornerstone reached agreements with its multiple owners so it could be marketed to developers.

www.MailMaxOnline.com  
"The Lake Michigan Industrial Park formerly started out with just the 285 acres at the crossroads of Meadowbrook and Yore," Nadolski said. "Through a grant provided to us by the Michigan Economic Development Corporation Strategic Site Readiness Program, we were able to start looking at the available acreage available nearby for development and start amassing a larger campus style layout. And so that's where the LMIP North B site comes from. There's also a further north portion that's North A. And then on the other side of US 31, there's East East A and East B. They were able to amass about 827 acres total, and most of it is currently used for agricultural purposes. So no active developments on any of these sites and all are targeted for potential future industrial development."

Nadolski says she can't comment on any specific potential uses, but Cornerstone Alliance is pursuing all kinds of developments. Now that it's part of the I&M accelerator, she says a national firm specializing in industrial site evaluations will take a deep dive into the property's potential.

"They are using InSite Consulting, and at the stage right now through the program, we have submitted all of the site information that we have currently and they are assessing that to determine where we might need to focus our efforts. We've already highlighted the utility needs but they may see something else, in their awareness of what's out there and anything needed to make the site more competitive. So, it's pretty open-ended. We're really looking forward to seeing what, what comes from that and gearing the site up for something for the future."

Nadolski says the partnership with I&M could lead to more improvements at Site North B, making it even more attractive.

"Advancing the site readiness strengthens our region's ability to be competitive for

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www.MailMaxOnline.com major employers and capital investment, and our focus with Cornerstone Alliance is to support long-term economic resilience and doing so by preparing development ready land and attracting job creating industries and expanding the tax base. Just making Berrien County as a whole more economically competitive will help our community as well as the greater region of Southwest Michigan. And so we're excited about what's to come and we're wanting to get our sites prepared for opportunities as they to come."

Meanwhile, the other Michigan site selected for the I&M accelerator is the Mattawan Life Sciences Park in Van Buren County.

**St. Joseph Commissioners agree to compensation for volunteer harbormaster**

St. Joseph City Commissioners have voted to start paying the city harbormaster, who has been doing the job since 2022 without compensation.

At a meeting this week, St. Joe Assistant City Manager Tim Zebell told commissioners that Michael Moran has faithfully held the position on a voluntary basis, performing a variety of tasks for the shipping community.

"Tracking every commercial and governmental vessel arrival to our port and recording the tonnage of the material received, checking the harbor conditions before a vessel's arrival, coordinating dredging, providing public information about the harbor notices and bridge issues," Zebell said.

Moran also ferries crewmembers for groceries and other errands and even brings donuts to Great Lakes crews. City Manager Emily Hackworth recommended Moran start receiving some compensation for his efforts, and Commissioner Michael Fernandez agreed.

"People deserve recognition for the quality of their work, and I believe that he adds a

lot of value based on what he does," Fernandez said. "And I'm glad that we were able to find a way to fairly reward and acknowledge the value of the multitude of things that he does."

Under the resolution unanimously approved by commissioners, Moran will receive a one-time stipend of \$5,000 for serving as harbormaster. Speaking on social media later, he thanked the mayor and commissioners, saying, "I am grateful to all those who have spoken out in favor of what I do, and I am honored to be entrusted with this role in our community."

Pat Moody  
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**2024 FORD  
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**NOW \$29,500**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 30K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Carbonized Gray, U26015



**2018 JEEP GRAND  
CHEROKEE TRAILHAWK 4X4**  
**NOW \$61,988**

6.2 V8 Supercharged HEMI SRT Engine, 8 Speed Automatic, Aluminum Wheels, 75K Miles, Remote Start, Navigation, Memory Laguna Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Harman Kardon 19 Speaker Sound System, Adaptive Cruise Control, Blind Spot and Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ivory 3-Coat, F26031A



**2016 FORD  
EDGE SEL AWD**  
**NOW \$12,656**

2.0 EcoBoost Engine, 6 Speed Automatic, Aluminum Wheels, 101K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Panoramic Vista Roof, CD Player, Blind Spot Monitor, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ingot Silver Metallic, C25166A



**2023 FORD F-150  
SUPERCREW 4X4**  
**NOW \$41,995**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 31K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Blind Spot Monitor, Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Brake Assist, 360 Degree Camera, Trailer Tow Package, Remote Keyless Entry System, Ford Certified! Antimatter Blue Metallic, U26017



**2022 JEEP GRAND  
CHEROKEE LIMITED 4X4**  
**NOW \$33,932**

3.6 V6 Engine, 8 Speed Automatic, Polished Aluminum Wheels, Only 38,000 Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Dual Pane Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Bright White, U26018



**2018 FORD F-150 XLT  
SUPERCREW 4X4**  
**NOW \$26,707**

3.5 V6 EcoBoost Engine, 10 Speed Automatic, Chrome-Like PVD Wheels, 113K Miles! Security Cover, Bedliner, Running Boards, Remote Start, Navigation, Power Heated Front Seats, Power Adjust Pedals, Power Slide Rear Window, CD-Player, Back-Up Camera, MAX Trailer Tow Package, Pro Trailer Back-Up Assist, Remote Keyless Entry System, Oxford White, F25329A



**2022 CHRYSLER  
PACIFICA LIMITED AWD**  
**NOW \$34,995**

3.6 V6 Engine, 9 Speed Automatic, Aluminum Wheels, 52K Miles, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Power Slide Side Doors, Panoramic Vista Roof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Hands Free Liftgate, Remote Keyless Entry System, Chrysler Certified! Ceramic Gray Clearcoat, U26011



**2024 FORD  
EDGE SEL AWD**  
**NOW \$29,861**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 23K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Stone Blue Metallic, U26013



**2024 FORD  
EDGE SEL AWD**  
**NOW \$28,544**

2.0 EcoBoost Engine, 8 Speed Automatic, Aluminum Wheels, 33K Miles, Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Rapid Red, U26010



**2022 FORD  
EXPLORER XLT 4WD**  
**NOW \$28,995**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Less Than 33,000 Miles! Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Tri-Zone Temp Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Powertrain Warranty! Atlas Blue Metallic, M25141B



**2015 FORD F-250 XL 4X4  
WITH SNOWPLOW**  
**NOW \$19,699**

6.2 V8 Engine, 6 Speed Automatic, Aluminum Wheels, 134K Miles, Bedliner, Running Boards, Western Contractor-Grade Snow Plow, Back Rack, CD-Player, Remote Keyless Entry System, Vermillion Red, C26028A



**2022 FORD EXPLORER  
LIMITED 4WD**  
**NOW \$36,398**

2.3 EcoBoost Engine, 10 Speed Automatic, Aluminum Wheels, Only 23,000 Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Twin Panel Moonroof, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist with Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Class IV Trailer Tow Package, Power Liftgate, Remote Keyless Entry System, Ford Certified! Star White Metallic, U26002



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**2022 CHEVROLET CORVETTE STINGRAY 4 COUPE 2LT**



**NOW \$69,758**

**WAS \$71,554**

6.2 V8 Engine, 8 Speed Automatic, Flash Painted Aluminum Wheels, Less Than 10,000 Miles! Z51 Performance Package, High Wing Spoiler, Transparent Removable Roof Panel, Remote Start, Navigation, Memory Power Leather Heated/AC Seats, Heated Steering Wheel, Bose 14 Speaker Audio System, Wireless Charging Pad, Stability and Traction Control, Blind Spot Monitor, Cross-Traffic Alert, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Rapid Blue, F23222B

# MANAGER'S



**WAS \$30,995**

**2022 CADILLAC PREMIUM LUXURY/AWD NOW \$29,925**

2.0 Turbo Charged Engine, 9 Speed Automatic, Aluminum Spoked Wheels, 29K Miles, Remote Start, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Front Collision Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Crystal White Tri Coat, U25100



**WAS \$24,879**

**2020 TOYOTA RAV4 LE AWD**

**NOW \$23,829**

2.5 Engine, 8 Speed Automatic, Styled Steel Wheels, 48K Miles, Power Windows and Locks, CD-Player, Adaptive Cruise Control, Back-Up Camera, Remote Keyless Entry System, Ruby Flare Pearl, Very Nice! F25190A



**WAS \$39,995**

**2023 CHEVROLET COLORADO Z71 CREW CAB 4X4**

**NOW \$37,541**

2.7 Engine, 8 Speed Automatic, Aluminum Wheels, Only 17K Miles, Running Boards, Remote Start, Navigation, Memory Power Driver's Seat, Heated Steering Wheel, Leather Heated/AC Front Seats, Lane Keeping Assist with Departure Warning, Front Collision Warning with Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty! Nitro Yellow Metallic, U25084



**WAS \$39,076**

**2023 FORD BRONCO 2 DOOR 4X4**

**NOW \$38,776**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Silver Painted Steel Wheels, 37K Miles, SYNC4, Molded In-Color Hardtop, Stability Control, Front Collision Mitigation, Back-Up Camera, Door/Top Removal Tool Kit, Front Row Top Panel Storage Bag, Remote Keyless Entry System, Balance of Factory Warranty! Cactus Gray, F25324A



**WAS \$48,426**

**2022 RAM CREW CAB**

**NOW \$47,995**

5.7 V8 HEMI eTorque Engine, Aluminum Wheels, Only 22K Miles, Spray-In Bedliner, Running Board, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Power Windows and Locks, Heated Seats, Wireless Charging Pad, Front Collision Mitigation, ParkSense Rear Cross-Traffic Alert, Back-Up Camera, Remote Keyless Entry System, Certified! Diamond Black Clearcoat, U25113

**2023 FORD EXPLORER XLT 4WD**



**NOW \$34,962**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 19K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasive Steering Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U25113

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**2016 FORD EXPLORER XLT 4WD NOW \$11,506**

2.3 Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 153K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Dual Panel Moonroof, Blind Spot Monitoring System, Forward and Reverse Sensing System, Back-Up Camera, Trailer Tow Package Class II, Power Liftgate, Remote Keyless Entry System, Blue Jeans, U25106A



**2018 HONDA CIVIC EX SEDAN NOW \$16,995**

2.0 Engine, 1 Speed CVT Automatic, Aluminum Wheels, 72K Miles, Remote Start, Power Sunroof, Back-Up Camera, Remote Keyless Entry System, White Orchid Pearl, M25094B



**2021 FORD F-150 XLT SUPERCREW 4X4 NOW \$28,767**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 99K Miles, Bedliner, Running Boards, Power Heated Front Seats, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Guard Metallic, U25097A



**2025 MAZDA CX-70 PREMIUM PLUS PHEV/AWD NOW \$40,995**

2.5 Gas/Electric Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 10,000 Miles! Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2nd Row Heated Seats, Twin Panel Sunroof, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Balance of Factory Warranty! Jet Black Mica, C26039A



**2022 FORD EDGE S NOW \$28,995**

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, 41K Miles, Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Heated Seats, Heated Steering Wheel, Power Windows and Locks, Heated Seats, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Power Liftgate, Trailer Tow Package Class II, Ford Certified! Ford Certified! U25113



**2020 FORD FUSION SE NOW \$13,653**

1.5 Ecoboost Engine, 6 Speed Automatic, Aluminum Wheels, 84K Miles, Power Driver's Seat, Auto Climate Control, Reverse Sensing System, Back-Up Camera, Remote Keyless Entry System, Alto Blue Metallic, F25174A



**2023 FORD F-250 STX SUPERDUTY CREW CAB 4X4 NOW \$55,710**

7.3 V8 Engine, 10 Speed Automatic, Only 16,000 Miles! Lift with Oversized Tires, Power Deploy Running Boards, Roof Clearance Lamps, STX Appearance Package, Security Cover, Power Slide Rear Window, Blind Spot Information System, Reverse Sensing System, 360 Degree Camera Package, Electronic Locking Axle, Trailer Brake Controller, SYNC4, Remote Keyless Entry System, Balance of Factory Warranty! Agate Black, Must See to Appreciate! F25337A



**2008 FORD MUSTANG SHELBY GT500 CONVERTIBLE NOW \$37,556**

5.4 V8 Engine, 6 Speed Manual Transmission, Aluminum Wheels, Less Than 27,000 Miles! Power Convertible, Power Driver's Seat, Sport Bucket Leather Seats with Embossed Cobra Logo, Unique Aluminum Hood with Air Extractors, Stainless Steel X-Pipe Exhaust, Remote Keyless Entry System, Black Clearcoat, Very Nice! C24120B



**2022 FORD ESCAPE SE AWD NOW \$22,767**

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 28K Miles, Remote Start, Sport Appearance Package, SYNC 3, Power Driver's Seat, Heated Front Seats, Heated Steering Wheel, Auto Climate Control, Blind Spot Information System with Cross Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Carbonize Gray, U25098



**2023 FORD ESCAPE PLATINUM HEV AWD NOW \$28,832**

2.5 HYBRID Engine, ECVT Transmission, Aluminum Wheels, Less Than 12,000 Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Evasion Assist, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Atlas Blue Metallic, F26050A

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# SPECIALS

## 2021 RAM 1500 BIG HORN CREW CAB 4X4

**NOW  
\$35,309**



**WAS  
\$35,886**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 40K Miles, Security Cover, Bedliner, Running Boards, Remote Start, Power Driver's Seat, Power Adjust Pedals, Heated Front Seat, Heated Steering Wheel, Rear Power Slide Window, Back-Up Camera, Remote Keyless Entry System, Ram Certified, Bright White, C25074A

**2021 RAM 1500 REBEL  
CREW CAB 4X4  
NOW \$46,921**

3.6 V6 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Security Cover, MOPAR Running Boards, Night Edition, Remote Start, Power Leather Heated Seats, Power Adjust Pedals, 2<sup>ND</sup> Row Heating Pad, Head Up Display, Premium Sound, Front Collision and Rear Park Assist, Keyless Entry System, Ram Black Crystal, C25140A

**WAS  
\$29,995**



**2022 FORD EXPLORER XLT AWD  
NOW \$26,995**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 65K Miles, Remote Start, Navigation, Power Leather Heated Front Seats, Heated Steering Wheel, Twin Panel Moonroof, Adaptive Cruise Control, Evasive Steering Assist, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Back-Up Camera, Power Liftgate, Class IV Trailer Tow Package, Remote Keyless Entry System, Carbonized Gray Metallic, M25040A

**WAS  
\$78,894**



**2024 GMC SIERRA 3500HD  
DENALI CREW CAB 4X4  
NOW \$74,507**

6.6 V8 Turbo DIESEL Engine, 10 Speed Automatic, Aluminum Wheels, 49K Miles, Security Cover, Bedliner, Power Running Boards, Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Departure Warning, Front Collision Warning, Front Collision Mitigation, Back-Up Camera, Remote Keyless Entry System, Balance of Factory Warranty, Onyx Black, F26002A

**WAS  
\$25,885**



**2020 FORD EXPLORER ST 4WD  
NOW \$23,210**

3.0 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, 116K Miles, Remote Start, Navigation, SYNC3, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, 3<sup>RD</sup> Row Seats, Twin Panel Moonroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Atlas Blue Metallic, F25216A

**WAS  
\$22,500**



**2021 MAZDA CX-9  
GRAND TOURING AWD  
NOW \$21,995**

2.5 Engine, 6 Speed Automatic, Aluminum Wheels, 95K Miles, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, 3<sup>RD</sup> Row Seating, Power Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Jet Black Mica, M25126A

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**NOW  
\$32,882**



2.7 V6 Ecoboost Engine, 10 Speed Automatic, 60K Miles, Security Cover, Bedliner, Running Boards, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Reverse Sensing System, Back-Up Camera, Class IV Trailer Hitch, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, F25165B

**2022 FORD EXPEDITION  
MAX AWD  
NOW \$25,295**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Remote Start, Power Leather Heated Steering Wheel, Wireless Charging Pad, Cross-Traffic Alert, Lane Keeping Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Rapid Red, U25108

**2022 FORD EXPEDITION  
PLATINUM 4X4  
NOW \$54,916**

3.5 V6 Ecoboost Engine, 10 Speed Automatic, Chrome Polished Wheels, 46K Miles, Remote Start, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, Power Adjust Pedals, Wireless Charging Pad, 2<sup>ND</sup> Row Heated Seats, Panoramic Sunroof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front and Rear Collision Mitigation, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Dark Matter Gray Metallic, F24129A

**2016 RAM 2500 LARAMIE  
CREW CAB 4X4 DIESEL  
NOW \$43,451**

6.7 I6 Cummins Turbo DIESEL Engine, 6 Speed Automatic, Aluminum Wheels, Only 69,000 Miles! Pickup Bed Cap with Storage Bins, Bedliner, Cargo Slide, Running Boards, Remote Start, Navigation, Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Power Sunroof, Rear Parking Aid, Back-Up Camera, Remote Keyless Entry System, Brilliant Black Crystal Pearlcoat, F26037A

**2022 FORD EXPLORER LIMITED 4WD  
NOW \$35,982**

2.3 Ecoboost Engine, 10 Speed Automatic, Aluminum Wheels, Only 22,000 Miles! Remote Start, Navigation, Memory Power Leather Heated/AC Front Seats, Heated Steering Wheel, 2<sup>ND</sup> Row Heated Seats, Wireless Charging Pad, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Class IV Trailer Tow Package, Power Liftgate, Ford Certified! Forged Green Metallic, U26007

**2024 FORD EDGE SEL AWD  
NOW \$31,246**

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 12,000 Miles! Remote Start, Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Wireless Charging Pad, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Front Collision Mitigation, Rear Parking Aid, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Oxford White, U26005

**2023 FORD ESCAPE ST LINE AWD  
NOW \$25,827**

1.5 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Less Than 18,000 Miles! Remote Start, Navigation, Power Driver's Seat, Heated Front Seats, Heated Steering, Panoramic Vista Roof, Blind Spot Monitor, Cross-Traffic Alert, Front and Rear Collision Mitigation, Lane Keeping Assist, Lane Departure Warning, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U25114

**2021 RAM 1500 BIG HORN  
SPORT CREW CAB 4X4  
NOW \$27,710**

5.7 V8 HEMI Engine, 8 Speed Automatic, Aluminum Wheels, 108K Miles, Chrome Step Bars, Navigation, Power Driver's Seat, Power Adjust Pedals, Heated Front Seats, Heated Steering Wheel, Back-Up Camera, Remote Keyless Entry System, Granite Crystal Metallic, C25103A

**2022 FORD F-150 XLT  
SPORT SUPERCREW 4X4  
NOW \$37,887**

2.7 V6 Ecoboost Engine, 10 Speed Automatic, 18 Inch Gloss Black Wheels, 46K Miles, Bedliner, Running Boards, Remote Start, Power Heated Front Seats, Power Adjust Pedals, Blind Spot Information System with Cross Traffic Alert, Lane Keeping System, Pre-Collision Assist, Reverse Sensing System, Back-Up Camera, Class IV Trailer Hitch, Remote Keyless Entry System, Ford Certified! Rapid Red Metallic, U26000

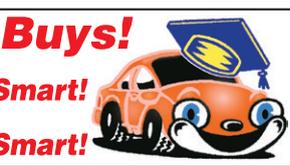
**2021 JEEP WRANGLER UNLIMITED ALTITUDE 4X4  
NOW \$30,486**

3.6 V6 Engine, 8 Speed Automatic, Aluminum Wheels, 47K Miles, Remote Start, Running Boards, Heated Front Seats, Heated Steering Wheel, Black 3-Piece Hardtop, Back-Up Camera, Remote Keyless Entry System, Jeep Certified! Snazberry Pearlcoat, U26001

**2022 FORD ESCAPE TITANIUM AWD  
NOW \$26,525**

2.0 Ecoboost Engine, 8 Speed Automatic, Aluminum Wheels, Only 21,000 Miles! Remote Start, Navigation, Memory Power Leather Heated Front Seats, Heated Steering Wheel, Panoramic Vista Roof, Adaptive Cruise Control, Blind Spot Monitor, Cross-Traffic Alert, Lane Keeping Assist, Lane Departure Warning, Front Collision Mitigation, Evasion Assist, Back-Up Camera, Power Liftgate, Remote Keyless Entry System, Ford Certified! Agate Black Metallic, U26003

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### 2026 JEEP COMPASS TRAILHAWK 4X4

Bright White, Heated Front Seats, Heated Steering Wheel, Power Seat, 10 Inch Touchscreen Radio, Blind Spot and Cross Path Detection, Active Lane Management, Remote Start, and Much More! C26019

MSRP.....\$35,390  
 SIEMANS DISCOUNT.....- 395  
 GREAT LAKES BC BONUS CASH\*\*..- 500  
 NATIONAL RETAIL BONUS CASH...- 1,000  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$31,495**  
 NATIONAL STELLANTIS LOYALTY BONUS CASH\* - 1,000  
 NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 1,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$28,495**

\*MUST QUALIFY  
 \*\*RESIDENCY RESTRICTIONS MAY APPLY  
 BASED UPON REBATES THROUGH 03/02/2026



### 2025 JEEP GRAND CHEROKEE LIMITED 4X4

Silver Zynith, Driver Seat Memory, Heated Front and Second Row Seats, Heated Steering Wheel, Navigation, 10 Inch Touch Screen, Blind Spot and Cross Path Detection, Active Lane Management, Remote Start, and Much More! C25139

MSRP.....\$47,495  
 SIEMANS DISCOUNT.....- 1,750  
 NATIONAL RETAIL BONUS CASH...- 2,250  
**SALE PRICE FOR EVERYONE \$43,495**  
 GREAT LAKES BC CONQUEST BONUS CASH\*\* - 1,500  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$41,495**

\*MUST QUALIFY  
 \*\*RESIDENCY RESTRICTIONS MAY APPLY  
 \*\*MUST OWN OR LEASE A QUALIFYING VEHICLE  
 BASED UPON REBATES THROUGH 03/02/2026



### 2025 JEEP GRAND CHEROKEE LIMITED L 4X4

Baltic Gray Metallic, 2<sup>ND</sup> Row Bench Seat, 7 Passenger Seating, Trailer Tow Package, 3 Zone Temperature Control, Heated Front and Second Row Seats, Heated Steering Wheel, Navigation, Touchscreen Radio, Blind Spot and Cross Path Detection, Remote Start, Power Liftgate, Adaptive Cruise Control, and Much More! C25091

MSRP.....\$51,240  
 SIEMANS DISCOUNT.....- 2,245  
 NATIONAL RETAIL BONUS CASH...- 2,500  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$44,495**  
 GREAT LAKES BC CONQUEST BONUS CASH\*\* - 1,250  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$42,745**

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 \*\*RESIDENCY RESTRICTIONS MAY APPLY  
 \*\*MUST OWN OR LEASE A QUALIFYING VEHICLE  
 BASED UPON REBATES THROUGH 03/02/2026



### 2026 RAM 2500 PROMASTER HIGH ROOF CARGO VAN

Deep Cherry Red Crystal Pearl, Class IV Receiver Hitch, Storage Group, Power Windows and Locks, Touchscreen Radio, and Much More! C26001

MSRP.....\$53,990  
 SIEMANS DISCOUNT.....- 2,495  
 RAM DEALER CASH COUPONS.....- 3,000  
 NATIONAL BONUS CASH.....- 4,000  
**SALE PRICE FOR EVERYONE \$44,495**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$43,995**

\*MUST QUALIFY  
 BASED UPON REBATES THROUGH 03/02/2026



### 2025 CHRYSLER PACIFICA LIMITED

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MSRP.....\$51,565  
 SIEMANS DISCOUNT.....- 6,570  
**SALE PRICE FOR EVERYONE \$44,995**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$44,495**

\*MUST QUALIFY



### 2025 JEEP WRANGLER WILLYS 2-DOOR 4X4

"41" Green, Black 3-Piece Hardtop, Automatic Transmission, XTREME 35 Inch Tire Package, Heated Front Seats, Heated Steering Wheel, Remote Start, Adaptive Cruise Control, and Much More! C25141

MSRP.....\$52,970  
 SIEMANS DISCOUNT.....- 1,975  
 NATIONAL RETAIL BONUS CASH...- 2,000  
 NATIONAL SELECT INVENTORY BONUS CASH - 2,000  
**SALE PRICE FOR EVERYONE \$46,995**  
 NATIONAL STELLANTIS LOYALTY BONUS CASH\* - 1,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$45,495**

\*MUST QUALIFY  
 BASED UPON REBATES THROUGH 03/02/2026



### 2026 RAM 1500 CREW CAB 4X4 BIG HORN

Granite Crystal, Night Edition, 5.7 HEMI V8, 33 Gallon Tank, G/T Exhaust, Anti-Spin Rear Axle, Navigation with 12 Inch Touchscreen, Rear Power Sliding Window, Power Adjustable Pedals, Adaptive Cruise Control, Blind Spot and Cross Path Detection, Active Lane Management, and Much More! C26025

MSRP.....\$62,455  
 SIEMANS DISCOUNT.....- 2,960  
 NATIONAL RETAIL CONSUMER CASH - 3,500  
 GREAT LAKES BC TRUCK MONTH BONUS CASH\*\* - 500  
**SALE PRICE FOR EVERYONE \$55,495**  
 NATIONAL SFS LEASE LOYALTY BONUS CASH\* - 2,000  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

**AS LOW AS \$52,995**

\*MUST QUALIFY  
 \*\*MUST FINANCE THROUGH STELLANTIS FINANCIAL SERVICES  
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 BASED UPON REBATES THROUGH 03/02/2026



### 2026 RAM 2500 CREW CAB BIG HORN 4X4

Molten Red Pearl, Cold Weather Group, 5<sup>th</sup> Wheel/Gooseneck Towing Prep Group, Night Edition, 20 Inch Black Painted Aluminum Wheels, Navigation, 12 Inch Touchscreen, Power Telescoping Mirrors, Heated Front Seats, Anti-Spin Rear Axle, Rear Power Sliding Window, Heated Steering Wheel, Remote Start, Power Seat, 9 Alpine Speakers, Surround View Camera System, 6.7 Cummins High Output Turbo DIESEL Engine, Painted Flat Wheel to Wheel Side Steps, and Much More! C26034

MSRP.....\$81,145  
 SIEMANS DISCOUNT.....- 4,650  
 NATIONAL BONUS CASH.....- 1,000  
**SALE PRICE FOR EVERYONE \$75,495**  
 MILITARY OR FIRST RESPONDER BONUS CASH\* - 500

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**Weighing the Options: Full HVAC Replacement vs. Piecemeal Approach**

Homeowners facing the end of their heating and cooling systems' lifespan often grapple with a key decision: replace the entire HVAC system in one go, or tackle the furnace and air conditioner separately over time. This choice impacts finances, efficiency, and convenience, with no one-size-fits-all answer. Understanding the advantages and drawbacks of each strategy can guide informed planning.

Opting for a complete HVAC overhaul—replacing both the furnace and air conditioner simultaneously—offers several compelling benefits. Foremost is potential cost efficiency. Contractors frequently provide discounts for bundled installations, reducing overall expenses compared to separate jobs. Labor costs are consolidated into a single project, avoiding repeated visits and setup fees. Moreover, matching components from the outset ensures optimal compatibility, enhancing system performance and energy efficiency. Modern units designed to work together can lower utility bills through better integration, such as variable-speed blowers that synchronize heating and cooling. This approach also minimizes household disruption; one installation period means less noise, dust, and downtime, allowing life to return to normal sooner. Warranties often align under a unified package, simplifying future claims and maintenance.

However, this method has notable downsides. The initial outlay can be substantial, straining budgets for those not prepared for a large expenditure. If one component, say the furnace, remains functional while the air conditioner fails,

replacing both might feel wasteful, discarding usable equipment prematurely. Timing is another hurdle; systems don't always degrade uniformly, so forcing a full swap could mean addressing issues before they're critical. Additionally, if energy codes or technology standards evolve between failures, a premature replacement might miss out on future advancements in efficiency or features.

In contrast, replacing the furnace and air conditioner at different times allows for financial flexibility. Spreading costs over months or years eases the burden, enabling homeowners to budget incrementally without dipping into savings or taking loans. This strategy aligns replacements with actual needs; a failing air conditioner can be swapped during summer without touching a reliable furnace, extending the life of working parts. It also permits adapting to evolving technology—replacing one unit later could incorporate newer, more efficient models that reduce energy consumption further. For those in variable climates, this piecemeal tactic might better match seasonal demands, avoiding overinvestment in underused components.

Yet, this staggered approach carries risks. Incompatibility between old and new units can arise, leading to suboptimal performance, higher energy use, or even system strain that shortens lifespan. Multiple installations multiply disruptions, with repeated contractor visits causing ongoing inconvenience. Total costs may exceed a full replacement due to duplicated labor and potential emergency fees if failures occur unexpectedly. Maintenance becomes more complex, as mismatched warranties and service schedules could complicate repairs. Efficiency gains are harder to achieve without synchronized components, potentially negating some savings from modern units.

Ultimately, the best path depends on factors like system age, budget constraints, and energy goals. A full replacement suits those prioritizing long-term savings and minimal hassle, while separate upgrades appeal to cost-conscious planners. Consulting professionals for assessments can clarify which option aligns with specific circumstances, ensuring comfort and efficiency for years ahead.



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**Sarah Spoonholtz**

**Membership Director,**  
SMR Chamber

**2026 Business Recognition Award Winners**

Last Friday, 600 of the 'who's who' in Southwest Michigan gathered for our 2026 Business Recognition Breakfast Annual Meeting & Award Ceremony presented by Blue Cross Blue Shield of Michigan, Corewell Health, Honor Credit Union, and The Batilis Agency - Farm Bureau Insurance.

Over the next few weeks, I'll be sharing information on our winners but for today, I'll be recapping the event and some of the key takeaways.

Using the theme "Stronger Together", our President & CEO Arthur Havlicek provided a full in-depth recap of Regional Chamber happenings for the last year plus. This included touching on our work in childcare, housing, advocacy for both the Lake Michigan College millage and working with the county on a Regional Transportation Authority.

He also shared the official announcement of the Buchanan Area Chamber of Commerce joining the Regional Chamber's family of organizations. This follows the Greater Niles Chamber of Commerce's partnership in the fall of 2025, furthering regional alignment and helping to end the long-standing divide between North and South Berrien County.

Other takeaways from the event included the addition of two new Chamber and Growth Alliances (CGA) across Berrien County. Those included the Central Berrien CGA representing six (6) communities, including Baroda Township, Baroda Village, Berrien Township, Oronoko Township, the Village of Berrien Springs, and the Village of Eau Claire; and the Southwest Berrien CGA serving four (4) communities, including Chikaming Township, City of New Buffalo, New Buffalo Township, and Three Oaks Township.

The event wrapped up with the announcements from the day's live voting of the Business Recognition Award winners, representing a multitude of communities, including Buchanan, Niles, St. Joseph, Benton Harbor, Watervliet, and Sawyer.

I'm starting off our winners' spotlights with:

**BEST NEW BUSINESS AWARD: MCCOLLUM'S AT THE GRANT HOTEL**

The Grant Hotel is a beautifully restored historic boutique hotel in the heart of downtown Buchanan, blending timeless charm with

modern comfort. Inside, McCollum's Restaurant & Bar delivers a lively, welcoming atmosphere with bold, creative dishes, a strong bourbon selection, and craft cocktails. Together, they create a destination where great food, great drinks, and small-town hospitality come together under one roof.

**SMALL BUSINESS OF THE YEAR AWARD: ZO'S MINI DONUTS**

Zo's Mini Donuts is your go-to stop for fresh, delicious mini donuts served warm and made to order – all at a price that keeps things sweet for everyone.

They believe in keeping it simple (just like their menu): good treats, good times, and a whole lot of joy in every bite. Whether you're stopping by for a quick snack or bringing friends along for the fun, there's always a reason to say #meetme@zos.

Behind the magic are Lydia and Zoey – the sweet sisters who turned a shared dream into a growing business. Sisters by chance, business partners and best friends by choice, they are a dynamic duo with big goals and even bigger hearts. What started small has quickly grown into something special, and they're just getting started. Follow along and see what's next for Zo's Mini Donuts! Stop by and see them in June for the summer season!

**Business Recognition Annual Meeting & Awards Ceremony Sponsors:**

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Union, and The Batilis Agency—Farm Bureau Insurance

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**LEGALS**

**Request for Proposals (RFP) – Parks and Recreation Project**

The City of Bridgman Parks and Recreation Department is accepting Requests for Proposals (RFPs) for an upcoming Parks and Recreation project.

Qualified professional firms are invited to submit proposals. The RFP document includes a detailed project description, scope of work, submission requirements, and key dates.

Proposals must be submitted in accordance with the instructions outlined in the RFP and received by the stated deadline. Late or incomplete submissions may not be considered.

Questions regarding this RFP or requests for additional information should be directed to the Parks and Recreation Director, Sara Pendergast as outlined in the RFP document. The City of Bridgman appreciates all interest and looks forward to reviewing all proposals.

Additional information is available online at [www.Bridgman.org](http://www.Bridgman.org).

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**SUDOKU ANSWERS FROM PAGE 6**

**SUDOKU ANSWERS:**

3	5	1	8	4	6	2	7	9
2	8	4	1	9	7	3	5	6
6	9	7	3	2	5	4	1	8
9	7	6	4	8	3	5	2	1
8	2	5	9	7	1	6	4	3
4	1	3	5	6	2	9	8	7
1	3	9	7	5	4	8	6	2
7	4	2	6	3	8	1	9	5
5	6	8	2	1	9	7	3	4

**WORD SEARCH ANSWERS:**

Y S C H Y B Z I N W P A N H W V G Y M V  
L M H S Y N H A Q D J O C C U L A R Q Y  
N R N Q O A O N P P U N C C H L I N E H  
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A H S I C I T T I W Q R D L D G E Y S S  
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A R T B N J G R D K T D E S E F J P R U R E T N A B S  
W J I W E M M A P E I S U N A T E K D S R R O O A N N Y Q  
L K C D M I R L S A U N G E L K L I R A O R D D Y  
E J L E A R R T L H S E O R U S I Y  
B P J H M B F M C B T N Y R P V C N

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<p><b>2016 Chevy Cruze LT/RS</b></p>  <p><b>NOW \$10,991 or \$173mo</b></p> <p>RS package, 7" Touch screen, Satellite radio, Blue tooth connectivity, Steering wheel mounted audio controls, power seat, remote start, 10 airbags, back up camera, keyless remote entry, Heated power mirrors, cruise, Power windows / locks, warranty!</p>	<p><b>2020 Jeep Wrangle Willy Unlimited 4x4</b></p>  <p><b>NOW \$17,991 or \$273mo</b></p> <p>8sd automatic, hard Top, heated seats, heated steering wheel, remote start, 7" touch screen, Power windows/locks/mirrors, Brand new 2025 Willy's wheels and tires, Anti-spin Axle, LED lighting</p>	<p><b>2015 Ram 1500 Crew Cab Long Horn 4x4</b></p>  <p><b>NOW \$17,991 or \$273mo</b></p> <p>5.7L V-8, Power Sunroof, Dual power heated / ventilated leather bucket seats, Memory seat, Heated steering wheel, Heated second row seating, Dual Zone Climate, 8.4" touch screen, nav, 9 Alpine speakers with subwoofer, Front &amp; Rear park assist, Remote start, Spray-in Bedliner, Tow package, Bronze 20" wheels</p>	<p><b>2023 Toyota Corolla LE</b></p>  <p><b>NOW \$18,491 or \$282mo</b></p> <p>2.0L engine with 169 horse power, 8-inch touch-screen, Wireless Apple CarPlay and Android Auto, Automatic climate control, Blind-spot warning, Lane departure prevention/Lane Keep, Front and side collision warning, warranty!</p>	<p><b>2023 Nissan Rogue SV</b></p>  <p><b>NOW \$18,551 or \$282mo</b></p> <p>Dual zone climate, Power seat, Remote start, 8" touch screen, Apple CarPlay, Adaptive cruise, Lane-keep, Blind spot / Rear Cross traffic alert, High beam assist, 18" wheels, warranty!</p>	<p><b>2022 Ram 1500 Quad Cab 4x4</b></p>  <p><b>NOW \$18,991 or \$289mo</b></p> <p>Power seat, Heated seats, Heated steering wheel, Remote start, 8.4" Touch screen, Apple CarPlay / Android Auto, Satellite radio, Remote keyless entry with all secure, Tow pkg, Bedliner, Side steps, Black out wheel décor, warranty!</p>
<p><b>2018 Jeep Wrangler Sahara 4x4</b></p>  <p><b>NOW \$20,991 or \$319mo</b></p> <p>Heated leather Upholstery, 6.5" infotainment touch screen, Navigation, remote start, 3 piece hard top, tow package, 18" Aluminum wheels, 3.6L V-6, Automatic transmission, warranty!</p>	<p><b>2022 Chevrolet Colorado 4WD Ext Cab LT</b></p>  <p><b>NOW \$22,891 or \$349mo</b></p> <p>Sold with a nationwide lifetime powertrain warranty! 6 way power seat, bucket seats with center console, 8" infotainment touch screen, Auto emergency braking, Lane departure warning, Forward collision alert, Rear park assist</p>	<p><b>2024 Mazda CX-50 2.5S Preferred AWD</b></p>  <p><b>NOW \$22,991 or \$348mo</b></p> <p>Power heated leatherette bucket seats, power rear lift gate, Dual zone climate, Lane keep assist, Blind spot/Rear cross traffic alert, 10.25" touch screen, Wireless Apple CarPlay, warranty!</p>	<p><b>2023 Chrysler Voyager LX</b></p>  <p><b>NOW \$24,991 or \$378mo</b></p> <p>Sold with a nationwide LIFETIME powertrain warranty! 7-passenger seating with full stow &amp; go, Power sliding side doors, Power liftgate, Heated front seats, Power driver's seat, Heated steering wheel, Remote proximity sensing - all doors, 3 zone climate, Remote start, 7" touch screen, Apple CarPlay, full speed collision warning plus, Pedestrian emergency braking</p>	<p><b>2022 Dodge Challenger GT AWD</b></p>  <p><b>NOW \$24,991 or \$379mo</b></p> <p>3.6L 24valve V-6, Engine, 8spd automatic, Power seat, dual zone climate, Apple CarPlay / Android Auto, 20"x8" Satin Carbon wheels, Functional hood scoop, Rear park assist, rear spoiler, warranty!</p>	<p><b>2023 GMC Acadia SLE AWD</b></p>  <p><b>NOW \$28,681 or \$432mo</b></p> <p>Sold with a nationwide lifetime powertrain warranty! 3 rows of seating, Power seat, heated front bucket seats, 2nd row bucket seats, Remote start, 8" touch screen with Apple CarPlay / Android auto, 3 zone climate control, auto high beam, Safety group</p>
<p><b>2024 Ram 1500 Classic Warlock 4x4</b></p>  <p><b>NOW \$29,991 or \$455mo</b></p> <p>Sold with a nationwide LIFETIME powertrain warranty! One Owner! 20" black wheels, Factory raised ride height, HD shock absorbers, Aggressive appearance package</p>	<p><b>2022 Ram 1500 Crew Cab 4x4 Big Horn</b></p>  <p><b>NOW \$30,991 or \$467mo</b></p> <p>5.7L Hemi V-8, 8spd automatic, Night Edition, Power Heated front bucket seat, Heated steering wheel, Remote start, Dual climate, 8.4" touch screen, Apple CarPlay, Power pedals, Front &amp; Rear park assist, Tow package, 20" Black wheels, warranty!</p>	<p><b>2023 Jeep Gladiator Willys 4x4</b></p>  <p><b>NOW \$33,991 or \$512mo</b></p> <p>Sold with a nationwide LIFETIME powertrain warranty! 8spd automatic, 3.6L V-6, hard top, Heated front seats &amp; steering wheel, Auto temp climate, Body color fender flares, Apple Car Play, trailer tow package, anti-spin rear axle, Spray-in bedliner</p>	<p><b>2023 Cadillac XT5 Sport AWD</b></p>  <p><b>NOW \$36,991 or \$555mo</b></p> <p>Sold with a nationwide LIFETIME powertrain warranty! 310-hp 3.6L V6 engine, Panoramic sunroof, 20" wheels, Adaptive performance suspension, Brembo brakes, Power heated leather seating, 14-speaker Bose sound system, Nav, HD Surround view, Heads up display, Power tilt &amp; telescopic steering</p>	<p><b>2023 Dodge Durango GT Plus 4x4</b></p>  <p><b>NOW \$36,591 or \$551mo</b></p> <p>Sold with a nationwide LIFETIME powertrain warranty! Power ventilated/heated front bucket seats, 2nd captains chairs, 3rd row split bench, Memory seat/radio/mirrors, Blacktop Package, Power sunroof, 3 zone climate control, Power liftgate, Heated steering wheel, Safety group, Nav, tow pkg</p>	<p><b>2023 Chevy Tahoe Premier 4WD</b></p>  <p><b>NOW \$61,991 or \$929mo</b></p> <p>5.3L V8, 10 speed Automatic, Panoramic sunroof, 22" wheels, Dual power ventilated/heated bucket seats, 2nd row heated power bucket seats, power folding rear bench, Hands free power liftgate, Bose audio, head-up display, HD surround cameras, Tri-zone HVAC, Safety group</p>

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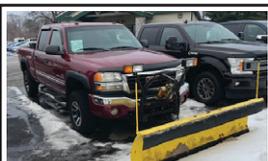
2013 FORD  
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15 passenger, hightopper!

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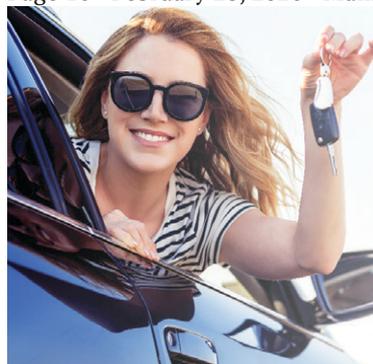
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1. Based on manufacturer's data. Source: Toyota.com. 2. New 2026 Corolla Cross L FWD Gas Model 6301. Lease based on net cap cost of \$22,489. Lease end purchase option \$17,156.\* 3. Toyota vehicles and components are built using U.S. and globally sourced parts. 4. Based on manufacturer estimates, CY 2025 sales. 5. Remaining new 2025 RAV4 LE FWD Model 4430. Lease based on net cap cost of \$27,465. Lease end purchase option \$20,842.\* 6. Remaining new 2025 RAV4 Gas & Hybrid models. 4.75% APR financing for 72 months with \$15.99 per \$1,000 borrowed\*\* 7. Qualified current, active-duty U.S. Military personnel, inactive reserves, veterans honorably discharged within two calendar years of their service discharge date, retired U.S. Military veteran regardless of date of separation from active service, and a spouse/surviving spouse and dependents of an eligible U.S. military personal (including Gold Star Family Members) are eligible for rebates in addition to all other incentives, depending on model, through Toyota Motor Sales USA, Inc., when leased or financed through Toyota Financial Services. Must take retail delivery from select new dealer stock (TCUV not eligible). The Toyota Military Rebate Program is not compatible with the Toyota College Rebate Program or Lease-End Refinancing Program. See participating dealer or visit [toyota.com](http://toyota.com) for complete details. 8. The Toyota College Rebate Program is not compatible with the Military Rebate Program. See participating dealer or visit [toyota.com](http://toyota.com) for complete details. 9. ToyotaCare covers normal factory scheduled maintenance for two years or 25,000 miles, whichever comes first, and 24/7 Roadside Assistance is for 2 years/unlimited mileage (note: ToyotaCare for Mirai is 3 years/35,000 miles and Roadside Assistance for Mirai, bZ, bZ4X, Prius, Prius Prime and Prius Plug-in Hybrid is 3 years/unlimited mileage). Roadside assistance does not include parts and fluids, except limited emergency gas delivery. Towing distance up to 25 miles. Restrictions apply. Available in the continental U.S. and Canada. See Toyota dealer for details and exclusions. \*NO SECURITY DEPOSIT. Subject to approved credit through Toyota Financial Services. Not all customers will qualify - Tier I PLUS customers ONLY. Excludes state and local taxes, license, registration and title, and insurance. License and applicable fees are extra. Other options and dealer charges extra. Your payment may vary depending on final price. Lessee may be charged for excessive wear based on Toyota Financial Services standards for normal use and for mileage in excess of 32,500 miles (Corolla Cross) and 30,000 miles (RAV4) at the rate of \$0.15 per mile (10K low mileage leases). A \$350 Disposition Fee is due at lease termination. \*\* Subject to approved credit thru Toyota Financial Services. Tier 1+ & 1 only. See participating dealer for details. 2, 5, 6, 7 & 8: Must take retail delivery from remaining new 2025 and new 2026 models in dealer stock while supply lasts between 2/3/26 and 3/2/26. Offers may vary by region. Delays in new vehicle shipments not in the control of dealer may impact customer delivery date and offer eligibility. Supply limited. See participating dealer for complete details. Individual dealer prices and document fees may vary. VEHICLE IMAGES USED FOR ILLUSTRATION PURPOSES ONLY. Expiration for these offers is 3/2/26.

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