## DVNAMIC BUILDERS PRESENTS THE NEW GIBSON ADDITION & GIBSON SERIES HOMES

# Bynamic Bynamic Builders

Dynamic Builders | Lakes of Bay Area



# Dynamic Builders Presents The New Gibson Addition & Gibson Series Homes

By Kathy Bowen Stolz | Photography by Kathleen O. Ryan



As a custom builder, Terry Collins, owner of Dynamic Builders, is excited to be constructing spec homes after building contract homes for his customers for the last 14 years. "It's a great moment when a builder can build a spec home for customers to walk through. The builder can show off designs and craftsmanship."

Dynamic Builders will be proudly displaying its skill with two spec homes that are in the building process in the Santa Fe/Dickinson area. Collins hopes to sell both houses before they are finished. "These are wonderful opportunities for two homebuyers to shorten the building process while still being able to customize the homes to their particular tastes." Typically building a custom home can be a lengthy process. "From the time you meet the customer, it can be three months to a year before you even break ground."

Situated just minutes from I-45 and Hwy. 35 on the shore of a 54-acre private lake, the Lakes of Bay Area development includes a sandy beach, two public boat docks for residents and personal boat houses off many of the homes. Fed by a spring, the lake water is clean and clear, and it is stocked with bass, catfish, croppy and perch. A lake management company will maintain the lake, which is lined with a cellular confinement system to stop erosion.

Lakes of the Bay Area is a quiet, family-oriented development that offers an average lot size of one acre, although some lots are as large as four acres. It has no mud tax. All electrical cables are placed underground to provide an open skyline. Only a few lots remain for sale as the development is being built out beautifully.

Dynamic's first spec house, The Gibson Series Home at 6702 N. Oak Drive, in the Santa Fe/Dickinson area, features a "hill country" exterior and a contemporary interior with a spectacular vaulted ceiling – high enough to capture a homebuyers' dreams. This fivebedroom, six-bath home will have 7,000 sq. ft. of living area in a framed area of 11,255 sq ft.

Whether the homebuyers prefer the vigor of waterskiing or the tranquility of fishing, they will be

able to return from their boat house to their home's outdoor kitchen for an evening meal as the setting sun ends the day in a golden glow.

But on those days when there's not enough time to take the boat out on the lake, the homeowners may still enjoy the lake's atmosphere, thanks to its wonderful back porches and balcony, which complement the lake viewing. Porches on the front and back of the home allow the indoors to expand outdoors when the homeowners entertain guests or just enjoy everyday living.

The four-car garage is also spectacular, especially for a "gear head" that may be restoring a vintage vehicle. One section is intended as a "shop garage" with a 12-ft ceiling, providing enough space for a car lift and tools.

Dynamic Builders' second spec home is across the street at 6701 N. Oak Drive. This two-story, fourbedroom, four-bath home offers 4,569 sq. ft of living space in a total framed area of 5,280 sq. ft. Its master bedroom also features a dramatic vaulted ceiling. Porches on the front and back of the home allow the homeowners additional space for eating and entertaining.

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#### "NOT ALL BUILDERS ARE CREATED EQUAL. RELATIONSHIPS BACKED BY QUALITY MAKES THE DIFFERENCE."



Lakes of Bay Area Development

Avg. lot size: I acre+ -- some up to 4 acres • No Mud Tax • Underground Electrical Just minutes away from both I-45 and HWY. 35 • Quite Family Neighborhood

Private Lake, only residence of Lakes of Bay Area may use the lake Lake size: 54 acres with two public boat docks for development residence. Boat dock off the back yard for your ski boat and fishing Beach Area with sand in back of development Spring feed lake (very clear and clean)

Lake also lined with a Cellular Confinement System to stop erosion. And a Lake Management company to maintain. Lake holds Bass, Catfish, Croppy and Perch.

Santa Fe/Galveston ISD

Santa Fe ISD Business Department was honored as a recipient of the 'Gold Leadership Award'. This award is issued from the Texas Comptroller of Public Accounts designed to promote a high standard for online financial transparency providing clear, consistent pictures of spending and sharing of district financial information in a user friendly format for taxpayers. Santa Fe ISD Business Department was also awarded a Superior Achievement Rating from the Financial Integrity Rating System of Texas! This rating is based on financial strength, operating cost management, personnel management, debt management, cash management, budget planning and tax collections.



Lakes of Bay Area - Gibson Addition 6702 N Oak Drive - Dickinson TX 77539



This property's unique garage design features an apartment with a great room above the three-car space. Suitable for adult children or other family members who would appreciate the privacy of separate living quarters, the two-bathroom apartment is 1,761 sq. ft. The garage space below is 949 sq. ft.

Collins expects both homes to be completed in the fall of 2014.

High definition composition shingle roofs with a lifetime warranty will cover both homes but the roofs may be framed for tile if requested by the home owner.

However, if neither of these home plans fit a buyer's needs, other lots in the Lakes of Bay Area are still







available where the homebuyers can build their version of a dream home. If those lots aren't suitable, Dynamic Homes will also build on a customer's lot in other areas. Architect Marcus Rives will work with the homebuyers to create their dream homes no matter where they may be located.

Incorporated in September 2002, Dynamic Builders is a small custom homebuilder company that focuses on homes ranging from 2,500 to 15,000 plus sq. ft.; it builds in the area between Houston and Galveston.

Typically Dynamic Builders each year builds four large homes on the clients' lots and one commercial project that's associated with previous home owners. "Dynamic's owners are the ones who build the homes, who are in the field. We do fewer contracts so we don't have to worry about the customers being upset that they don't get the attention they need." Terry said, "We hit every house that's under construction every week."











Terry Collins and Family

"Since we have low overhead and great customer service, we're able to be competitive with anyone in the industry," Collins said. "One thing that sets us apart is our consistency. New customers know what to expect from visiting previous owners. This is why we survived through the 2008 down turn by making sure all past and current customers stayed happy.

"We love building homes for people in such a unique industry. If you do it right, you make a long-term friend in the process. I'm most proud of the projects where we're still good friends with the clients. Not only do we have the satisfaction of finishing a project, it's probably just as rewarding knowing we've got a friend for life." It makes such a servant hood industry very rewarding.

Dynamic depends on the customers' satisfaction to create positive word-of-mouth advertising for the company. "We make sure that we provide unmatched customer service when delivering the home of a customer's dreams so they will be inspired to share their experiences with their friends and families. We want their experiences to be positive and memorable. We're not only impassioned about building homes; we're impassioned about building relationships. Trust is not built over night; it is nurtured over time and experience."

Dynamic also provides a home warranty that exceeds the standard to enhance the homeowners' peace of mind.

Collins picked the company name "Dynamic" because he has always liked the dynamics of custom home building. "As a builder, you receive influences from people in all walks of life, from the maintenance companies who clean up the work sites to the very, very detail-oriented craftsmen who incorporate our customers' wishes. In this industry you deal with all of these dynamics, including the customers. There is nothing monotonous about custom home building! We are very appreciative of all our customers and the relationships we have built."

You may learn more about Dynamic Builders by visiting www.dynamicbuilders.net or by calling Terry A. Collins at **713-702-3413** at any time.



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