

Mid-Michigan Buyers Guide

SUNDAY, MARCH 6, 2016

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See Pages 9 - 13
for the 2016 MT. PLEASANT
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Tax Time DEALS

Price & Payment, 0 Down Plus Tax, Title & Doc

 <p>2012 Ford Focus SE FWD, Auto, 35k Miles, Gas I4 2.0L, MP3, Keyless Entry. #FC129A</p> <p>72 mos \$196/\$11,860</p>	 <p>2014 Chevy Cruze 1LT FWD, Auto, 26k Miles, Turbo Gas I4 1.4L, Cruise, Security. #FU195</p> <p>72 mos \$246/\$15,495</p>	 <p>2012 Ford Focus S FWD, Auto, 47k Miles, Gas I4 2.0L, MP3, Keyless Entry #FC129A</p> <p>72 mos \$178/\$11,300</p>	 <p>2014 Chrysler 200 LX FWD, Auto, 36k Miles, Gas I4 2.4L, Security, Cruise, MP3. #FU080</p> <p>72 mos \$214/\$13,500</p>	 <p>2011 Ford Fusion SE FWD, Auto, 52k Miles, Gas I4 2.5L, Cruise, Rear Bench Seat. #FU219</p> <p>66 mos \$219/\$12,800</p>	 <p>2011 Ford Fiesta SE FWD, Auto, 44k Miles, Gas I4 1.6L, MP3, Keyless Entry. #FC082A</p> <p>66 mos \$175/\$10,298</p>
 <p>2012 Mazda Mazda6 i Sport FWD Auto, 38k Miles, Cruise. #FU140</p> <p>72 mos \$234/\$14,700</p>	 <p>2013 Chevrolet Equinox LS FWD Cruise, Auto, 27k Miles. #GC045B</p> <p>72 mos \$274/\$17,398</p>	 <p>2012 Kia Optima EX FWD, Auto, 40k Miles, Gas I4 2.4L, Cruise, Security, MP3. #GT024A</p> <p>72 mos \$251/\$15,800</p>	 <p>2012 Ford Taurus Limited FWD Auto, 93k Miles, Gas V6. #FC132A</p> <p>72 mos \$254/\$15,995</p>	 <p>2013 Dodge Grand Caravan SE FWD Auto, 42k Miles, Gas/Eth. #GU002</p> <p>72 mos \$252/\$15,850</p>	 <p>2011 Lincoln MKS AWD Auto, 53k Miles, Gas V6 3.7L, Cruise, Keyless Entry. #FU215</p> <p>66 mos \$334/\$19,500</p>
 <p>2012 Ford Fusion SE FWD, Auto, 28k Miles, Gas I4 2.5L, Cruise, Security, MP3. #FP014</p> <p>72 mos \$261/\$16,350</p>	 <p>2014 Ford Escape SE 4WD, Auto, 29k Miles, Turbo Gas I4 1.6L, Cruise, MP3. #GT152A</p> <p>72 mos \$328/\$20,495</p>	 <p>2010 Ford Ranger Sport Ext Cab 4WD Auto, 68k Miles, V6 4.0L. #FU194</p> <p>60 mos \$276/\$17,495</p>	 <p>2011 Chevrolet HHR LT, w/LLT, FWD, 66k Miles, Gas/Eth. I4 2.2L. #FU027B</p> <p>66 mos \$179/\$10,498</p>	 <p>2010 Ford F-150 XL Regular Cab, 4WD, 161k Miles, V8 4.6L, Auto, 1-Owner. #GU011</p> <p>60 mos \$148/\$7,895</p>	 <p>2014 Ford Taurus SEL AWD, Auto, 23k Miles, Gas V6 3.5L, Cruise, MP3. #FP094</p> <p>72 mos \$364/\$22,800</p>
 <p>Certified 2014 Ford Fusion SE FWD Auto, 23k Miles. #GP001</p> <p>72 mos \$281/\$17,589</p>	 <p>2015 Chevrolet Cruze LT FWD Auto, 19k Miles. #FU196</p> <p>72 mos \$282/\$17,650</p>	 <p>2010 Lincoln MKX AWD Auto, 51k Miles, Gas V6 3.5L, Cruise, Climate Control. #FP089A</p> <p>60 mos \$389/\$20,800</p>	 <p>2013 Chrysler 200 Limited FWD Auto, 16k Miles. #FU130</p> <p>72 mos \$276/\$17,450</p>	 <p>2012 Chevrolet Camaro 1LT RWD Auto, 23k Miles, Gas V6. #FU178</p> <p>72 mos \$364/\$22,800</p>	 <p>2013 Ford Taurus Limited FWD Auto, 57k Miles. #FU115A</p> <p>72 mos \$318/\$19,975</p>
 <p>2014 GMC Sierra 1500 SLE Crew Cab 4WD Auto, 39k Miles. #FT443A</p> <p>72 mos \$526/\$32,880</p>	 <p>2014 Jeep Patriot Latitude FWD Auto, 16k Miles, I4 2.4L. #FU146</p> <p>72 mos \$309/\$19,450</p>	<p>2009 Dodge Journey SXT 60 mos \$216/\$11,695 4 Dr., FWD, 3.5L 6 Cyl., Auto, Cruise, Power Locks & Windows, Chrome Wheels, Third Row Seating, Bright Blue, 78k Miles.</p> <p>2012 Dodge Journey SXT 72mos \$279/\$17,650 4 Dr., FWD, 3.6L 6 Cyl., Auto, Full Power, Trailer Tow Package, Third Row Seating, Silver Metallic, Black in Color, Luggage Rack, 34k Miles.</p> <p>2015 Ford Fusion SE 72mos \$406/\$25,495 4 Dr., AWD, Fully Loaded, Moon Roof, Leather Heated Seats, Alloy Wheels, Navigation, Dual Power Seats, 13k Miles, Tan Leather.</p> <p>2011 Ford Escape Ltd 66mos \$299/\$17,688 6 Cyl., Auto, Full Power, Moon Roof, Alloy Wheels, Silver in Color, Black Leather, 58k Miles.</p> <p>2014 GMC Savana 72mos \$429/\$26,900 3/4 Ton Cargo Van, V8, Auto, Air, Power Locks & Windows, Cruise. White in Color, 6k Miles.</p> <p>2015 F150 Crew XLT 4x4 \$33,500 6 Cyl. Auto, Full Power, Trailer Tow Package, Chrome Wheels, Running Boards, Blue/Grey Interior, Only 7200 Miles.</p> <p>2015 F150 Crew XLT 4x4 \$33,600 Ecoboost 6 Cyl. Auto, Full Power, Trailer Tow Package, Bedliner, 22K Miles, Bue Jean Metallic, Grey Cloth, Excellent Buy For Thousands From New.</p> <p>2014 Ford Flex 4 dr SEL \$29,500 Fully Loaded, White W/ Black Leather Interior, Navigation, 1 Owner, 19K Miles Excellent Buy Save Thousands</p> <p>2013 Ford Escape SEL 4 dr \$19,950 4 Cyl, Auto, 1 Owner, 24K Miles, Local Trade, Green Metallic.</p>	 <p>2013 Ford F-250 XLT Extended Cab 4WD Auto, 34k Miles, w/ Plow. #FU201</p> <p>72 mos \$638/\$39,900</p>	 <p>2013 Ford F-150 STX Extended Cab 4WD Auto, 18k Miles, Gas/Eth. #FP102</p> <p>72 mos \$448/\$27,950</p>	
 <p>2012 Jeep Wrangler Unlimited Sahara 4WD Auto, 35k Miles, Gas V6. #FU148</p> <p>72 mos \$489/\$30,695</p>	<p>Out For Bath</p>  <p>2011 Chevy Silverado 1500 LT Crew Cab 4WD Auto, 63k Miles, V8 5.3L. #FT441A</p> <p>66 mos \$447/\$25,995</p>	 <p>2015 Ford Expedition XL 4WD Auto, 14k Miles. #FU189</p> <p>72 mos \$628/\$39,250</p>	 <p>Certified 2013 Lincoln MKZ FWD Auto, 12k Miles, Gas I4. #FP046</p> <p>72 mos \$447/\$28,000</p>	 <p>2013 Ford Mustang GT Premium RWD Auto, 8k Miles, Gas V8. #FP050</p> <p>72 mos \$526/\$32,900</p>	 <p>2011 Ram 3500 4WD Laramie Crew Cab Auto, 114k Miles, Diesel #GT094A</p> <p>66 mos \$557/\$34,950</p>
 <p>2015 Ford Expedition XL 4WD Auto, 14k Miles. #FU189</p> <p>72 mos \$628/\$39,250</p>	 <p>Certified 2013 Lincoln MKZ FWD Auto, 12k Miles, Gas I4. #FP046</p> <p>72 mos \$447/\$28,000</p>	 <p>Certified 2013 Ford Explorer XL T FWD Auto, 60k Miles, Gas I4. #ET378A</p> <p>72 mos \$414/\$25,998</p>	 <p>2013 Ford F-150 Crew Cab 4WD Auto, 26k Miles. #FU175</p> <p>72 mos \$486/\$30,500</p>		

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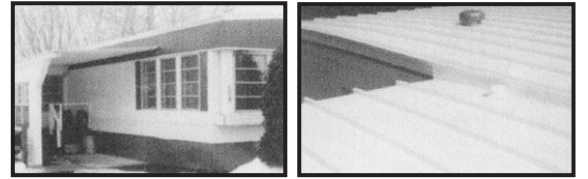
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2001 CHRYSLER PT CRUISER SILVER, Local Car, 185k Miles	\$4,000		2009 MITSUBISHI GALANT BLUE, Clean, Local Trade, 75k Miles, REDUCED	\$8,500	
2000 PONTIAC BONNEVILLE BLACK, 3.8 V6, Leather Loaded, 114k Miles	\$4,850		2006 PONTIAC G6 GT SILVER, GT, Sporty, 83k Miles	\$8,821	
2002 PONTIAC GRAND AM GREEN, Sedan, V6, 137k Miles	\$4,901		2008 MERCURY MILAN BLUE, Leather, FWD, Cool Blue, 89k Miles	\$8,998	
2001 CHRYSLER 300 BLUE, Leather, Loaded, Local Trade, 125k Miles	\$4,990		2009 HONDA CIVIC GRAY, 4 door, Great Gas, Sunroof, Alloy Wheels, 92k Miles	\$9,650	
2005 BUICK LESABRE GRAY, Big Safe Sedan, 145k Miles	\$5,495		2009 SATURN AURA GRAY, Sharp Ride, Sedan, 82k Miles	\$9,960	
2005 SATURN VUE RED, FWD, Manual Trans, 147k Miles	\$5,495		2008 BUICK LACROSSE WHITE, Comfortable, Sharp Color, 64k Miles	\$9,995	
2009 CHEVROLET AVEO RED, Great Gas Mileage, Hatchback, 58k Miles	\$5,995		2010 DODGE CALIBER RED, Like New, 52k Miles	\$10,000	
2005 CHEVROLET COBALT RED, Fuel Efficient, Sharp Color, 121k Miles	\$5,995		2008 BUICK ALLURE MAROON, Very Clean, Great Shape, 58k Miles	\$10,495	
2001 LEXUS ES300 SILVER, Local Trade, Leather, Loaded, Well Maintained, 173k Miles	\$5,995		2011 CHEVROLET MALIBU SILVER, 4 cyl, FWD, Sharp, 72k Miles	\$10,500	
2006 SATURN ION 4 cyl, Automatic, Sharp Sedan, 85k Miles	\$6,490		2006 MERCEDES R 350 GOLD, Loaded Up, AWD, 119k Miles	\$10,800	
2009 FORD FUSION SILVER, Very Sharp, Leather, Loaded, Black Rims, 141k Miles	\$6,995		2011 CHEVROLET IMPALA BURGUNDY, Comfortable, FWD, Only 40k Miles	\$10,995	
2008 PONTIAC G5 YELLOW, Coupe, Flashy Color, Great Gas, 95k Miles	\$6,996		2011 CHEVROLET CRUZE BLACK, Great Gas Mileage, 6 Speed Auto Transmission, 36k Miles	\$10,998	
2007 CHEVROLET IMPALA BLACK, 3.5 V6, Sedan, 116k Miles	\$7,000		2010 HONDA CIVIC WHITE, FWD, Great Gas Mileage, Florida Car, 50k Miles	\$10,999	
2009 CHEVROLET IMPALA RED, Bright Red, Local Trade, Beautiful, 133k Miles	\$7,400		2009 BUICK LACROSSE GRAY, 3800 V6, Very Sharp, 67k Miles	\$11,000	
2005 PONTIAC GRAND PRIX SILVER, 3.8l V6, Sharp Silver, Leather Loaded, 110k Miles	\$7,495		2011 BUICK LUCERNE WHITE, Beautiful Pearl, CXL Loaded, 93k Miles	\$11,400	
2008 HONDA ACCORD BLACK, Rides Beautiful, FWD, 118k Miles	\$7,995		2011 HONDA CIVIC WHITE, Great Gas Mileage, Sedan, Lasts Forever, 44k Miles	\$11,500	
			TRUCK		
			1994 FORD F 350 (with camper) WHITE, Diesel Truck w/ Camper, 112k Miles	\$5,994	
			2005 FORD F150 RED, Local Trade, 5.4L, Supercab, 165k Miles	\$10,900	
			2006 DODGE RAM WHITE, 4WD, Hemi, Quad Cab, 88k Miles	\$11,995	
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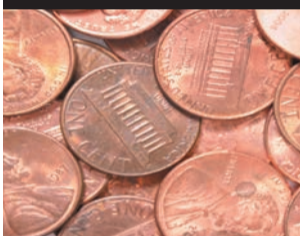
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- Informational meeting for adult family members
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- Tour of the school
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Home Show Dates

March 11, 12, & 13

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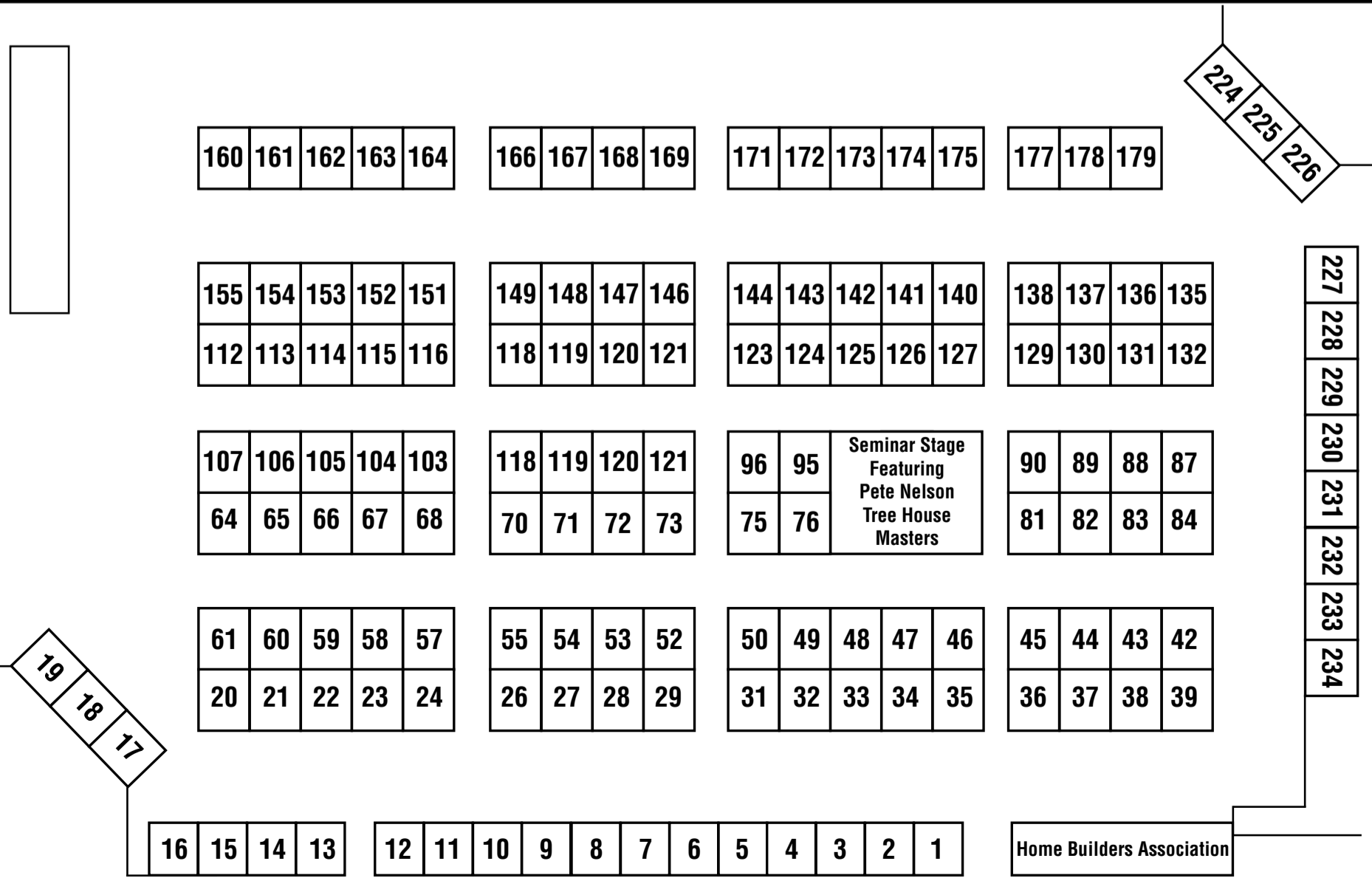
Adults \$5. Children under 12 FREE if accompanied by an adult.

Al Davis Construction.....90	Camping World RV Sales.....Automotive Display	Jake's Outdoor Wood Stoves.....65
All Weather Seal Co.....127	Capital Equipment of Clare.....64	Jeffco Painting.....119
Allen Roofing.....229	Central Eavestrouthing.....24	Johnson Door & Central Vac Systems.....1 & 2
American Metal Roofs.....174 & 175	Central Restoration.....106 & 107	Klean Gutter of MI.....52
Annette's Construction & Seawalls.....83 & 84	Century 21 - Central Realty & Associates.....73	Krapohl Ford Lincoln.....Automotive Display
Apcom Electric.....118 & 149	Chemical Bank.....28	LeafFilter North of Michigan.....126
Ask The Builder.....167	Clear Vision Windows & Siding.....38 & 39	LJ's Kitchens & Interiors.....129 & 130
Aspen Contracting.....14	Clearesult/Consumers Energy.....76	MAG Insulation.....70
Ayers Basement Systems-Advanced.....26	Coldwell Banker Mt. Pleasant Realty.....132	Mercantile of Mt. Pleasant.....4 & 5
Basic Communications/Wireless Carriers.....10	Coyne Oil & Propane.....138	Mid Michigan Security Systems.....105
Bath Fitter.....6 & 7	DeShano Companies.....98	Morgan Stanley - Smith Barney.....68
Bilt On Demand Gutter Solutions.....120	DeWitt Lumber Company.....31, 32, 33, 34, 35,	Morse Moving & Storage.....228
Blockco.....15 & 16	46, 47, 48, 49, 50	Mr. Electric.....123 & 124, 143 & 144
B-Squared Design.....11	Discovery Museum.....142	Mr. Rooter.....140 & 141
C & T Home Improvements.....166		Mt. Pleasant Agency - Central Insurance.....36
		Neat & Green Lawn Care.....27
		Norwex Cleaning Supplies.....131
		Owens Soft Water.....17, 18, 19
		Pella Windows & Doors By Horne.....112 & 113,
		154 & 155
		Percha Paint & Wallpaper.....81 & 82
		Polynesian Pool & Spa.....162, 163, 164
		Preferred Lawn Care.....152 & 153
		ProBuild Lumber Company.....71 & 72
		Recker Motor Sports.....160 & 161
		Renewal By Andersen.....8
		RetroFoam of Michigan.....29
		Rite Way Asphalt Paving Inc.....59
		Rustic Hardwood Flooring.....178, 179
		Sam's Club.....230
		Seminar Stage.....78, 79, 92, 93
		Sherwin Williams.....224 225 226
		Sleep Number.....66 & 67
		Stanley Steamer.....232
		Stay Dry Waterproofing.....89
		The Bathtub Boys.....151
		The Home Depot.....172 & 173
		Top Cat Blasting Services.....58
		TruGreen Chemlawn.....168
		U.S. Marble.....100 & 101
		VFW.....37
		Walton Heating & Cooling.....75
		Weichert Realtors Broadway Realty.....121
		Wild Wood Furniture Studios.....114, 115A
		Xtreme Cleaning & Restoration.....142
		Chad Malley Well Drilling.....171
		Outdoor Adventures.....Automotive Display
		Graff GMC.....Automotive Display
		Sunshine Cleaning Products.....177



Exhibitors

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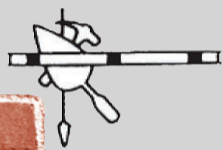
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Letter from the Home Builders Association

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Welcome everyone to the 2016 Home Builders Association of Central Michigan Home Show.

We would like to thank our fine sponsors: Platinum Level: Isabella Bank and DTE Energy, and our Gold level sponsors: DeWitt Lumber Company and Mr. Electric for all their support in making this one of the greatest Home Shows in the area.

As one of the largest Shows in the state, we encourage you to take your time and visit all the booths filled with the finest builders along with the latest in building products and services available to you in today's market.

We have a number of highlights added to the show this year including the appearance of Animal Planets' star Pete Nelson on Saturday only. Pete will be on the big stage Noon making two appearances at the show on Saturday only. Make plans to be part of the audience as he presents on Saturday and then again at 3pm. Make plans to be on hand to answer all of your questions and sign autographs and be sure to go to our Facebook page for a chance to have lunch with Pete on Saturday so, be sure to go online and get registered.

Speaking of highlights, how would you like to win a beautiful overhead door for your garage? Well, at this year's home show you'll have that chance as Johnson Door & Central Vac Systems has donated a garage door for our big giveaway. You must drop your ballot off at the show in order to win so don't hesitate and show up for your chance to win.

We will again be featuring our lifestyle and leisure theme with many exhibitors showcasing outdoor products that make your living lifestyle a whole lot easier. Be sure to stop by and see the amazing outdoor barbecue display and the latest in automobiles and trucks and outdoor docks and land utility vehicles. Remember our exhibitors are prepared to answer all questions so, take time and visit each and every one of them.

Along with our numerous giveaways we will again have our punch card play underway giving you yet again another chance to win thousands of dollars in prizes throughout the show so, please be sure to stop at all of the participating booths and have your card punched. Don't worry if you need a little rest as you visit booths as the Optimist club will be serving concessions for a quick snack or complete meal.

Also, be sure to stop by and visit our Membership booth and our Ask the Builders booth which gives us an opportunity in educating the community in what the Home Builders Association of Central Michigan is all about. Here's your chance to bring plans and visit with builders and ask questions about any upcoming renovation or remodel project you may have; they will be sure to assist you in any way they can.

I hope to see you all at this year's Home Show as we once again feature another Television celebrity. Join Pete Nelson on Saturday and get your ballots in for a chance to win that garage overhead door from Johnson Door. On Sunday we have our Lego competition returning so be sure to get your kids entered.

So, be sure to put on those comfortable walking shoes, take notes, collect valuable information and prepare yourself as our exhibitors assist you in turning your exciting home projects into reality.

As the Chairman of the show, I would like to thank everyone in advance for coming to the 2016 Home Builders Association of Central Michigan Home Show.



Sincerely,
Andy Theisen
Home Show Chairman.

LEGO® Home Building Competition!

SUNDAY MARCH 13

Mt. Pleasant Home Show 2016
Indoor Athletic Complex (IAC)

K-2 11:30 - 11:50 6-8 12:30 - 12:50
3-5 12:00 - 12:20 9-12 1:00 - 1:20

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Changing Trends in Remodeling Reasons and Rooms

Americans are in love with remodeling. Television networks such as HGTV and DIY run 24 hours a day with shows like "BATHtastic" and "Design Star." Magazines, websites and blogs feature happy home owners gushing over perfect room makeovers. And with the continuing challenging economy, more home owners have decided to stay in their current home longer, which has created higher demand for remodeling.

A survey released by the National Association of Home Builders (NAHB) shows that common remodeling projects have increased. And nearly 50 percent of remodelers report seeing an increase in the number of home owners who undertake remodels to avoid moving.

Bathroom and kitchen remodeling remain the two most common types of jobs. However, bathroom and kitchen remodeling have switched places—bathrooms have become the most frequent type of job for professional remodelers. Seventy-eight percent of the survey respondents cited bathroom remodeling as one of the most common jobs, an all-time high.

Home owners are frequently asking for a high-end spa feel to their new bathrooms, with features and materials such as television screens built into mirrors, exotic wood finishes, recycled glass tiles and sophisticated lighting systems. Other popular features include those that enable a home owner to stay in their home as they age; including step-in tubs and shower stall benches and rails. Both kitchen and bathroom remodeling projects were up 17 percent from two years ago.

Other popular jobs were window and door replacements, room additions, handyman services and whole house remodeling, although whole house remodeling is down significantly from its peak in the mid-2000s.

The motivation behind many home owners' decision to remodel has changed as well. The top two reasons for remodeling were the need to repair or replace old or outdated components and the desire for better and newer amenities. More than 50 percent of remodelers said that these two reasons for remodeling have become more common.

In contrast, more than 20 percent of remodelers said there was a decrease in customers remodeling to increase home values as an investment or to prepare for a sale (whether distressed or not). Remodeling to accommodate a change in the number of people living in the home also received low scores.

Whether they are inspired by the amazing makeovers shown on television shows, or their changing lifestyle necessitates repurposing spaces to make more efficient use of their home's square footage, home owners are turning to professional remodelers to help improve their home. For more information on remodeling, www.nahb.org/remodeling.

American Voters Value Homeownership

For generations of Americans, owning your home meant owning your future and building a sense of stability, pride and accomplishment. Even with the economic turmoil of the past few years, Americans remain committed to the American Dream of homeownership. And if politicians seeking to reduce the deficit by reducing or eliminating government incentives to own a home had any doubt, a recent survey of likely voters proves it.

The nationwide survey shows that, by an overwhelming margin, American voters say they strongly value homeownership and would oppose efforts to weaken or eliminate the mortgage interest deduction or diminish a federal role to help qualified home buyers obtain affordable 30-year mortgages.

The comprehensive survey of 1,500 likely voters was conducted on behalf of the National Association of Home Builders by the Republican and Democratic polling firms of Public Opinion Strategies in Alexandria, Va., and Lake Research Partners in Washington, D.C. The survey gauged likely voters' attitudes towards homeownership and housing policy issues.

Three out of four voters – both owners and renters – believe it is appropriate and reasonable for the federal government to provide tax incentives to promote homeownership. This majority sentiment applied to Democrats, Republicans and Independents alike.

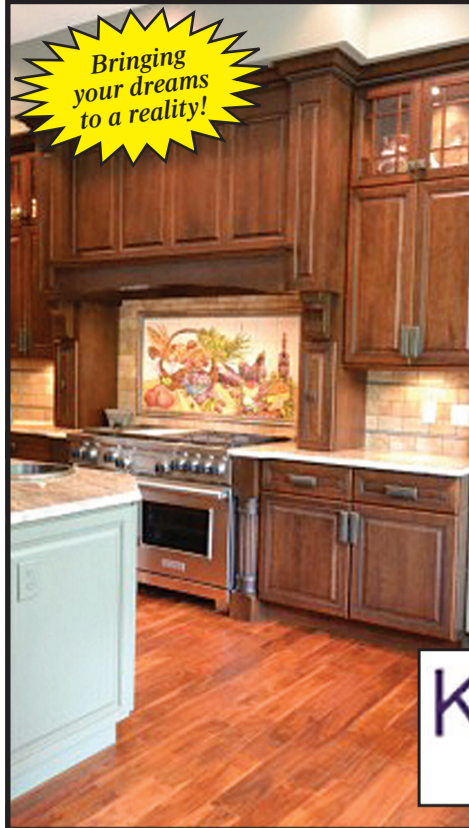
The public doesn't want the government to tamper with the incentives to own a home that are currently in place, either.

Also, two-thirds of respondents say that the federal government should help home buyers to afford a long-term or 30-year, fixed-rate mortgage.

Showing that homeownership remains a core American value, 96 percent of poll respondents who own a home said they are happy with their decision to own, and 79 percent would advise a family member or close friend just starting out to buy a home.

For more information on the value of homeownership, and how you can join the fight to protect it, go to www.ProtectHomeownership.com.

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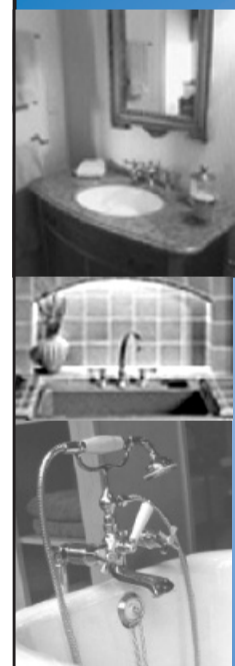
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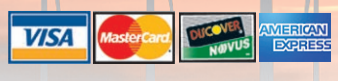
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