

MANCHESTER

Settle In & Stay Awhile

INSIDE Newcomer's Guide

A Guide to Help You
Get Up to Speed

Work Based Learning

High School Students Gain a Leg Up

Control Shift

Implemented Changes are Afoot

Tourism Continues to Grow

A Rise in State-Wide Tourism

Going Downtown

Grassroots Efforts Shakes Up and Improves

If You Build It They Will Come

Coffee County Young Professionals Unite

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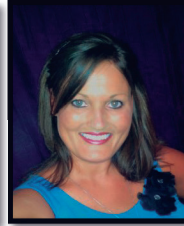
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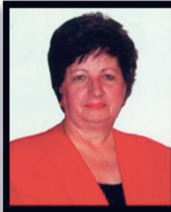
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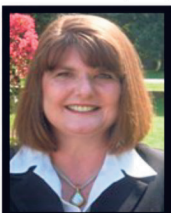
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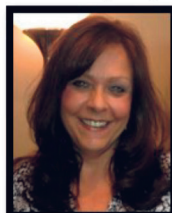
Rhonda Smith
(931) 273-7165



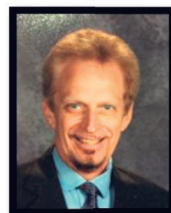
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Betty Swayze
(931) 588-6204



Stacey Vaughn
(931) 273-9724



Gene Watson
(615) 478-1981



Michael Woods
(931) 841-0884

START HERE



Meet Our Staff



A Note from Our President



**2017 Chamber of Commerce
Board of Directors**



Demographics



**If You Build It, They Will Come
Coffee County Young Professionals**



**Head of the Class
Work Based Learning**



Newcomer's Guide



Civic Groups



2017 Ambassadors



**And the Winner Is...
Gala Award Winners**



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OUR MISSION

The Manchester Area Chamber of Commerce is a proactive, high-energy partner with citizens and government, with an involved and informed membership focused on recruiting, promoting and celebrating business in the Manchester Area.



Terri Hudson Executive Director

A visitor to this area for 12 years, I've now been a resident for nearly two years, and I am inspired by the overwhelming sense of community in Manchester and Coffee County. Business professionals, manufacturers, educators and retirees all actively invest in this community. It's evident when you come down to the square on a Saturday morning to the community market and just off the square at the farmer's market. You see it during festivals like Old Timer's Day, the county fair and even the Christmas parade. You see it at local craft shows. You see this sense of community when new alliances are forged and the county's three governments work cooperatively for the good of the whole. It's evident when you see businesses partnering with schools to become actively engaged in helping to mold tomorrow's workforce. You see it when we're all shopping local to keep our tax dollars right here at home.

The chamber of commerce embraces this sense of community and wants to encourage even more. We seek to be a convening body, one who helps create connections and networks that eventually flourish into meaningful collaborations that bring innovative change. Manchester is full of talented and passionate people, and it's our privilege to get to bring them together and develop the synergy that will move this community forward.



John Fletcher
Communications Director



Margie Lowe
Director of Events

CONTACT US
110 E Main St.
Manchester, TN 37355
PHONE 931-728-7635
FAX 931-723-0736

terri@manchestertnchamber.org • john.fletcher@manchestertnchamber.org • margie@manchestertnchamber.org

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Chris Stanford

2017 Chamber of
Commerce President

As President of the Manchester Area Chamber of Commerce, I want to welcome you to our thriving business community. In this directory you will find information about the first-rate goods and services that our members consistently deliver. I eagerly encourage you to shop locally for all of your needs. By so doing, you will find that our members provide the highest quality products available.

Manchester is located in the heart of Middle Tennessee. You can easily find us by taking Exits 110, 111 and 114 on Interstate 24. Our central location makes Manchester a convenient drive to Nashville, Murfreesboro and Chattanooga. In addition, Manchester is just minutes from our two industrial parks and Arnold Engineering Development Center (AEDC). We also enjoy the luxury of a Conference Center that is an excellent host for any business or organizational events.

In addition to our strong infrastructure, Manchester is alive with music, arts and recreation. We are fortunate to host the Bonnaroo Music and Arts Festival. Bonnaroo brings tens of thousands of individuals from around the world to Manchester each year to witness some truly amazing musical talent. The Manchester Area Chamber of Commerce is proud of its partnership with Bonnaroo. In addition to our thriving music scene, Manchester is proud of its Arts Center which delivers inspiring theatrical performances.

If you are looking for an amazing outdoor experience, Manchester will not disappoint. We are home to Willow Brook Golf Course, Old Stone Fort State Park and the Little Duck River Greenway. We also boast a Recreation Center that is second to none. You might also enjoy a tour of Jack Daniels Distillery, George Dickel Distillery, or Bean's Creek Winery, all just a short drive away. Our tourism industry also works hard to host excellent sporting tournaments throughout the year.

This Chamber of Commerce exists to unite the business, industry and government of Manchester, Tennessee. The Chamber serves as a networking and information conduit between Chamber members and our partners. Manchester is a unique and vibrant city, and we at the Chamber of Commerce are proud to hold this important role in the continued success of our economic vitality.

Thank you for your interest in the Manchester business community. Please take a look around this directory and feel welcome to call our staff at (931) 728-7635 with any questions or comments.

PAST PRESIDENTS

1960	Dr. Ewing Threet	1980	Mike LaChapelle	2000	Jewell Noblitt
1961	Dr. Virgil Rhodes	1981	Wayne Hudgens	2001	Heather Duncan
1962	Russ Daniel	1982	Shaw Jared	2002	Helen DeBellis
1963	Tom Brown	1983	Shaw Jared	2003	Mike Toney
1964	Jesse West	1984	Bobby Vann	2004	Patricia Pinegar
1965	R. W. Walker	1985	Gary Hunt, CPA	2005	Brent Parsley
1966	David Gold	1986	Wayne Bramblett	2006	Mark Williams
1967	David Gold	1987	Johnny Murray	2007	Don Rogers
1968	David Gold	1988	Alma Sain	2008	Roger Dotson
1969	Dr. Ben Spaulding	1989	Coolidge Holt	2009	Melinda Ashburn
1970	Buster Bush	1990	Coolidge Holt	2010	Amber Dotson
1971	Dick Baldwin	1991	Jim Higbee	2011	Mark Shugerman
1972	Roy Worthington	1992	Elmer Morris	2011	Bill Nickels
1973	Ray Kahle	1993	Buster Bush	2012	Bill Nickels
1974	Dow Carter	1994	Rebecca Turpin	2013	Jon Bell
1975	Tony Tidwell	1995	Ray Johnson	2014	Carter Sain
1976	Cliff Klutts	1996	Sherri Willis	2015	Carla Clay
1977	Roger Dotson	1997	Craig Johnson	2016	Stan Teal
1978	Charles Myers	1998	Eugene Wust		
1979	Ed Matheson	1999	Harold Cody		



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Stanford Law Firm



Kevin Sherill President Elect
Sherrill Pest Control



Roxanne Patton Secretary



Amber Kelley Treasurer
Holiday Inn & Express, Tullahoma



Brent Keeton Parliamentarian
Keeton & Perry, PLLC



Stan Teal Past President
Traders Bank

2017 Chamber of Commerce Board of Directors



Jon Bell
First Vision Bank



Sherry Douglas
Metro Industrial Services



Kayla Transue
Holiday Inn/Comfort Suites



Brett Chaffin
Farmer's Insurance



Carla Clay
First National Bank



David Cleveland
CFC Recycling



Joe Franks
fischer USA



Dr. LaDonna McFall
Coffee County Schools



Mike Niederhauser



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Operations

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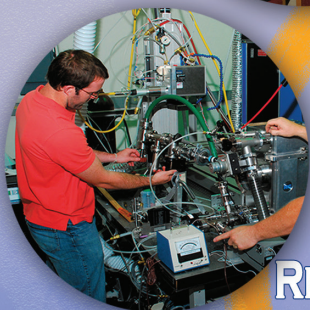
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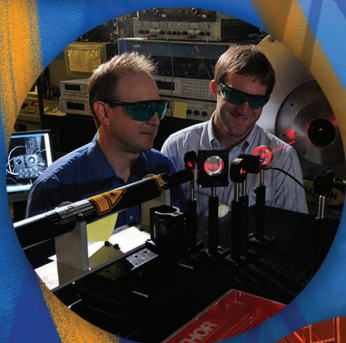
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QUICK FACTS



- 5 Exits Off Interstate 24
- Daily Traffic Counts Ranging from 36,278 to 41,223
- Tennessee's Seventh Largest City During Bonnaroo Music Festival
- 1 Hour from Nashville International Airport
- 3 Industrial Parks, Including a Joint Coffee County Industrial Park
- Access to Several Short Line Railroads, Including Caney Fork and Western Railroad
- 18 Hotels and Motels Totaling 1200 Available Rooms
- 13,000 sq. ft. of Conference & Meeting Space at the Manchester-Coffee County Conference Center.



Population - **10,517**

Medium Home Value - **\$112,500**

Median Household Income - **\$38,063**

United States Census 2015

MAJOR INDUSTRIES

Company Name

National Aerospace Solutions

Kasai North America

Batesville Casket Co.

Viam MFG INC

Van-Rob/Kirchhoff Automotive

Great Lakes Cheese

(Employees)

1,761

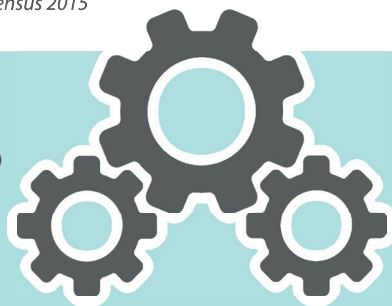
1,507

408

370

300

200



EDUCATION

District Name: Coffee County

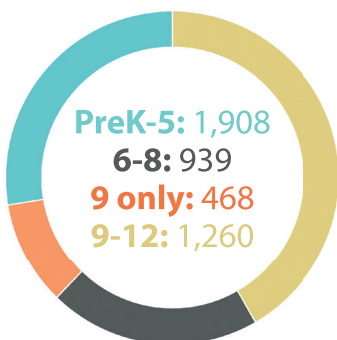
District Grades Served: PreK-12

Number of Schools: 10

Number of Teachers: 292

Number of Administrators: 28

Total Number of Students: 4,575



Graduation Rate:
89.9%

City Schools:

PreK-5: 970

6-8: 358



Source:

*Tennessee
Department
of Education
(November
2015)*



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IF YOU BUILD IT, THEY WILL COME

A group of local professionals aims to unite young business leaders across the county.

As more and more young married couples and recent college graduates flock back to the Manchester area, there's an increased need for them to have a platform to meet others, both for personal and professional purposes. Enter: Coffee County Young Professionals.

CCYP was founded upon four core principles—building professional networks, developing leadership skills, serving the community and promoting local business—with the intention to unite those across Coffee County by designating a representative for each pillar and tying in key events that support the mantra. Founder Kaitlyn McAdams, manager at Coffee County Funeral Chapel, “put things in motion,” Kevin Jones says, before bringing in him and a handful of others last spring to take over where she left off.

McAdams’ idea for such a group

came about after the Manchester Area Chamber of Commerce’s inaugural Coffee County 2020 - Positioning for growth in December 2015. She identified a need to bring together locals on a more intimate level and established the organization, which is open to anyone between the ages 20 - 40 who is active in the business community.

“With the Downtown Movement, it’s been great seeing so much interest in bettering the community. We want to be part of that. We want young people to take pride in their town,” Jones, interim president, says. “We’re trying to offer them something to do and provide an organization you’d find in a bigger city—which we’re capable of doing if more locals get involved. We’ve got the vision and the leadership if we can just get people to come along with us.”

In its first year, CCYP held four events, which rotated locations

between Tullahoma and Manchester every month in the hopes of engaging both communities. The first after-hours event at Ole Shed Brewing Company in April brought out more than 60 young professionals with follow-up mixers at West Main Brick Oven, One22West and Beans Creek Winery drawing anywhere from 35 to 60 attendees.

On Feb. 23, 2017 CCYP will have the chance to take the stage and tell others more about their vision as part of the YP Summit, a half-day event with panels and breakout sessions that will be held at Manchester Coffee County Conference Center and sponsored by CCYP, Emerging Leaders, and the chambers of commerce in both Manchester and Tullahoma.

In 2017, Jones says the group also is aiming for a networking event every other month—for a total of six CCYP-branded events—in addition to the summit and other conferences and local events the organization will support. He also wants CCYP to have a stronger presence in the community service arena. His real focus at the moment, though, is simply getting the word out so that people know the group exists.

“The challenge for us right now is we need more hands on deck, and that’s what we’re really working toward now: bringing more people in and filling key leadership roles,” Jones, says.



Currently, there are no dues—though Jones says that may change in the future as eventually CCYP is going to need funds to accomplish their goals—and all events are free to attend.

“Before we start charging anyone anything, I want us to be established enough to make sure we’re offering a benefit or value to members,” Jones says.

by Kristin Luna



To find out about upcoming CCYP events, follow the group's Facebook page [www.facebook.com CoffeeCounty YoungProfessionals](http://www.facebook.com/CoffeeCountyYoungProfessionals)



Pictured:
Delisa Russel, Supervisor
& Students

HEAD OF THE CLASS

A progressive work-based learning program allows local high school students to gain a leg up in the manufacturing world.

“THE BOTTOM LINE is trying to get kids to grow and become young adults. This is building for their future. It’s helping build better workers and better community leaders.”

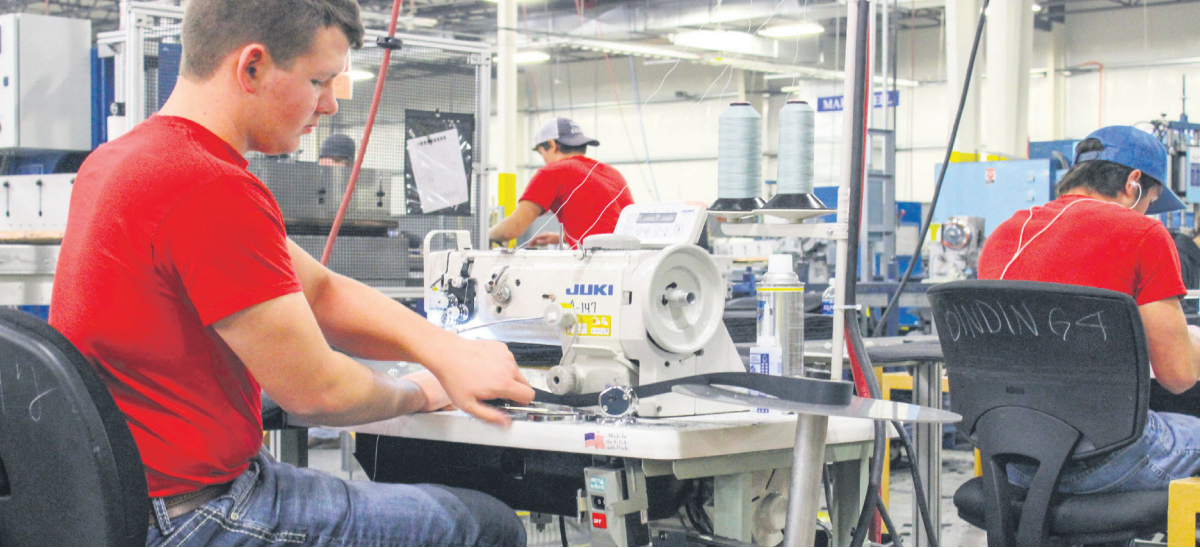
As the workforce continues to get more competitive, Coffee County Central High School aims to prepare its students for employment in the real world, as evidenced by an innovative new partnership with Manchester-based manufacturer VIAM.

“The VIAM experience,” as they’re calling it, launched in July as the brainchild of Richard Skipper, CCCHS Career and Technical Education Director, with the first cell of 11 students beginning at the company a few weeks before school was back in session. Thanks to word of mouth, news of the program spread, and a handful of others joined by the end of the first quarter.

VIAM has been supplying the automotive industry with custom

design floor, trunk and cargo mats for 33 years, and participating students work at the plant after school from Monday through Thursday, learn core skills of the workplace and even get compensated for their time. There are requirements—such as attendance and a minimum grade point average—that participants must meet, the most important of which is being on track to graduate.

“We’re looking to develop a career-ready student,” Skipper says. “In the past, it might have been the college student or the vocational student, but what we’ve come to realize is it’s really the career-ready student. That could mean four years of college or two years of college or some type of certification while they’re in high



school that's going to give them a leg up after they graduate. What we want to do is offer as many real-life challenges and links to what they're studying in school."

Though VIAM CEO Keith Hayes was taking a gamble when he agreed to take the students on as employees, Skipper says it's a win-win partnership, as VIAM will have the ability to sculpt and recruit potential long-term employees in a time when the state unemployment rate is hovering around 4.5 percent and demand for workers exceeds supply.

Work-based learning isn't exactly a new concept—there are now 9,000 students state-wide enrolled in similar programs, CCCHS Principal Dr. Joey Vaughn says. But what VIAM and the high school are doing is unique.

"The innovation with VIAM is that we're putting our students in a manufacturing setting as seniors in high school. Up to this point, workers had to be 18 years old in order to work. The partnership with VIAM allows our 17-year-old seniors to gain work experience," he says.

CCCHS has long offered other work-based learning programs, as well, including service learning, CNA in health sciences, and basic co-op aligning with programs like culinary arts or marketing; in fact, 48 of the 477 Class of 2017 graduates are participating in work-based learning, in addition

to another 60 Capstone students. Skipper explains that the department of education recently redefined work-based learning "so that it needs to align with students' programs of study and so that it's actually leading to some kind of post-secondary opportunity," hence the perfect time to try out something new like the VIAM Experience.

As with any first-time, out-of-the-box endeavor, Skipper says he anticipated some bumps in the road due to the nature of the partnership, but so far has been pleasantly surprised at how smoothly everything has run.

"We're blueprinting this because it's brand new, and I've been waiting for the shoe to fall because everything had been so positive, but it hasn't," Skipper says. "I think that's because VIAM without my students is set up for the employees to be successful, from the benefits they offer to the audits they do among their workers. A lot of things that were required for my students to go out there, VIAM already had in place."

Dr. Vaughn adds, "Anytime you bring new workers into a program, there is a learning curve, but I can't say enough about the support Richard and Keith have given to this program and to our school. The VIAM partnership has given

Continued on Next Page...



...Continuation of Page 19

the student participants a work experience that can't be replicated in a classroom."

Students are treated like any other employee, Skipper says, with work attendance mandatory, and while they don't receive health insurance, they do enjoy a bevy of other incentives, such as access to a doctor, chiropractor, weight room and fitness facility on site. Skipper will continue to welcome new participants each quarter, and once students complete the 15 standards of the work-based learning program, they leave with what he calls "an upper hand:" work time to put on their resumes, a portfolio of assignments and safety trainings, and a manufacturing certification from VIAM.

And while it may seem challenging for a teenager to juggle working and studying at the same time, Dr. Vaughn believes it's been beneficial to both their study and work ethic.

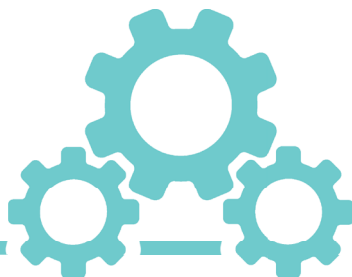
"The key is communication between all of the individuals. In order to go to work our students have to be present at school and remain on track to graduate," he says.

"It has been a huge incentive for some of them to complete their education because work-based learning allows them to come to school as well as work and make money."

It helps that the school keeps close tabs on the students' performance, both in class and at work. Skipper adds that Hayes has incentivized attendance by increasing their \$10.50 hourly salary by a dollar an hour after they've been at work every day for 90 days.

"If a student doesn't come to school, they're not allowed to go to work that day. Our purpose is to promote attendance at school and at work," he says. "But since we've incorporated this, the students we have in play right now, their attendance is upside-down compared to what it was their first couple years in school. It's because there are requirements, there are expectations."

by Kristin Luna



Our values are
what makes us
different

U

nwavering

Be efficient, effective, and
accountable for our actions

N

urturing

Be kind, respectful, fair
and value diversity

I

nnovative

Celebrate our successes, learn
continuously & ensure we improve

T

rustworthy

Ensure that the people we serve
are at the heart of all that we do

Y

ours

Commit to providing quality,
compassionate care to our friends,
neighbors, and family



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medical center

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A Physician Owned Facility

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This guide is designed to help you get up to speed in Manchester!

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www.erpud.com

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Spectrum Communications

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Water

Manchester Water Department

200 W Fort St., 931-728-7171
Monday - Friday 7:30 A.M. - 4:00 P.M.
www.cityofmanchestertn.com

Hillsville Utility District

117 N Irwin St., 931-728-1242
Monday - Friday 8:30 A.M. - 4:00 P.M.

Garbage and Recycling

Manchester City Residents

1005 Madison St., Manchester
931-728-6903

County Residents

Rural Solid Waste

2180 Murfreesboro Hwy.
931-723-5139

County Convenience Centers

Hours of Operation

Monday, Wednesday, Friday & Saturday
6:00 A.M. - 11:00 A.M., 2:00 P.M. - 6:00 P.M.;
Sunday 1:00 P.M. - 5:00 P.M.

Locations:

Asbury

2922 Hillsboro Hwy., 931-723-0916

Belmont

4120 New Tullahoma Hwy., 931-723-3908

Blanton's Chapel

4412 Powers Bridge Rd., 931-723-3819

New Union

177 Brandon Rd., 931-723-3805

Ninth Model

Ninth Model Rd., 931-723-4554

North Coffee

75 Cantrell Ln., 931-723-2966

Summitville

Shady Grove Rd., 931-728-9838

Coffee County Recycling Center

1329 McArthur St., 931-723-5139

SCHOOLS

Coffee County Schools

Coffee County Schools

Director's Office

Dr. LaDonna McFall, *Director of Schools*

Joe Pedigo, *Deputy, Director of Schools*

Coffee County Administrative Plaza

1343 McArthur Dr., 931-723-5150

www.coffeecountyschools.com

Coffee County Central High School

Joey Vaughn, *Principal*

100 Red Raider Dr., 931-723-5159

Coffee County Raider Academy

Angela Gribble, *Principal*

865 McMinnville Hwy., 931-723-3309

Coffee County Middle School

Kim Aaron, *Principal*

3063 Woodbury Hwy., 931-723-5177

Deerfield Elementary

Traci McCoy, *Principal*

9123 Woodbury Hwy., 931-570-2652

East Coffee Elementary

Kelvin Shores, *Principal*

6264 McMinnville Hwy., 931-723-5185

Hickerson Elementary

Jimmy Anderson, *Principal*

5017 Old Manchester Hwy., 931-455-9576

Hillsboro Elementary

Angela Harris, *Principal*

284 Winchester Hwy., 931-596-2775

New Union Elementary

Michelle Hummel, *Principal*

3320 Woodbury Hwy., 931-723-5187

North Coffee Elementary

Adam Clark, *Principal*

6790 Murfreesboro Hwy., 931-723-5183

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Manchester City Schools

Manchester City Schools

Director's Office

Lee Wilkerson, *Director*
215 E Fort St., 931-728-2316

College Street Elementary

Thomas Jacobs, *Principal*
405 College St., 931-728-2805

Westwood Elementary

Melissa Glenn, *Principal*
921 Oakdale St., 931-728-3412

Westwood Middle School

Chad Fletcher, *Principal*
505 Taylor St., 931-728-2071

Private Schools

St. Andrew's – Sewanee School

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St. Andrews, TN 37372
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931-685-5013

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241 Vo-Tech Dr. McMinnville, TN 37110
931-473-5587

Motlow State Community College

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Lynchburg, TN 37352
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931-393-7432
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931-598-1000
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911 Communication Center

Steve Deford, *Director*
931-728-9555

Emergency Management

Allen Lendley, *Director*
931-570-5850

Coffee County Sheriff

Steve Graves
931-728-3591

Manchester Police Chief

Mark Yother
931-728-2099

Rescue Squad

2270 Murfreesboro Hwy.
931-728-1785

Manchester Fire Chief

George Chambers
931-728-2999

Fire Departments

Main Fire Dept. - 1509 Hillsboro Blvd.
#2 Fire Dept. - 129 Woodbury Hwy.

Coffee County Volunteer Fire Departments

Hickerson Station

4372 Old Manchester Hwy. Tullahoma
931-455-0058 • Ricky Taylor, *Chief*
ISO Rating - 6

Hillsboro

193 Winchester Hwy. Hillsboro
931-596-2222 • Jerry Brown, *Chief*
ISO Rating - 6

New Union

19 Brandon Rd. Manchester
931-723-8210 • Sam Morton, *Chief*
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Voter's Registration

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Jamie Sain, *Codes Director*

jsain@cityofmanchestertn.com

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Brent Carter, *Director*

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Coffee County Highway Department

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Coffee County Fair Association
931-723-1546
H. D. Crosslin 931-841-0531
Hendrixson Dr. Manchester, TN 37355

Coffee County Farmer's Market
225 E Fort St. Manchester, TN 37355
Saturdays, April - October 6:00 A.M.

Coffee County Historical Society
931-728-0145

Coffee County Humane Society
931-728-0903
P.O. Box 252 Manchester, TN 37355

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800-435-7739

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support to new businesses by attending ribbon cuttings.

Ambassadors provide that personal touch that lets businesses know the chamber cares about them. Most chambers operate with small staffs of two or three, and this one is no different, so we depend on our volunteers to be our arms that reach out into the community to keep us all connected.

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CONTROL SHIFT

Following an extended transition process that began in the second quarter of last year, National Aerospace Solutions, LLC (NAS) assumed oversight of Arnold Engineering Development Complex's (AEDC) unmatched set of 32 different aeronautical test facilities used in the evaluation of flight testing and weapons systems for the Department of Defense and other customers. The oversight authority awarded with the contract is immense and governs large sub-sections of the United States' defense capabilities in the world of flight and ballistic missiles.

Established by Bechtel, the largest construction and civil engineering company in the United States with a storied history of working on massive, government grade projects like nuclear power plants and capping flaming wells in Kuwait, the limited liability company NAS officially took control of the Test Operations

and Sustainment (TOS) contract in 2016. This performance contract is technically valid for one year but has seven one-year extension options and a total value of approximately \$1.5 billion over its eight-year lifespan.

NAS LLC, which now employs more than 1,400 people, was established by Bechtel, Sierra Lobo, Inc., and GP Strategies for the sole purpose of this TOS contract. It was selected in 2015 by the United States Air Force but was significantly delayed from assuming an operational role by legal challenges to the original award decision. The U.S. Court of Federal Claims denied that protest in March and informed NAS to proceed with a 90-day transition plan beginning in April.

The contract includes operation of all wind tunnels, rocket and turbine engine test cells, ballistic ranges, specialized chambers and other testing units. It also includes technology innovation, facilities management



A new contract at the base—and major transition in management—implemented in 2016 means changes are afoot.

and capital improvement projects at the extensive national security complex.

NAS took over the contract for the base after Aerospace Testing Alliance's (ATA) contract was not renewed amid a major restructuring, initiated by the previous commander, that split the primary vendor for the base into six separate contracts, and companies executing these contracts were reorganized. Resulting in the layoff and rehire of almost 1,500 employees under new employment terms, the restructuring of management and other suppliers at the base occurred in part due to budget tightening backlash over the years from sequestration of available funds.

Throughout the year, small business events were held for owners interested in contracting opportunities with NAS LLC. These events will continue throughout 2017.

"We recognize the value that a diverse supply chain system brings to our business," Dave Porter, acquisitions manager for NAS, says in a press release. "We want to maximize opportunities for

small businesses in the region. They will be partners in our success."

AEDC is a big draw for employment in Manchester and Middle Tennessee as a whole. Last year, 2,266 people were employed by the base, with direct payments on local wages for base employees exceeding \$244 million. Additionally, \$100 million was paid out to more than 4,000 retired Tennesseans in 2015.

by Scott van Velsor



Check us out on the web
www.manchestertnchamber.org



A primary purpose of the chamber of commerce is to connect, inform, highlight, and empower our members. It's also our responsibility to inform and connect visitors and information seekers with any information about our members, our quality of life, and our economic and business climate in the town of Manchester and the greater Coffee County area.

One of the best ways to do that is by utilizing technology. www.manchestertnchamber.org has been rebuilt from the ground up to create added member value in a simple ease-of-use experience that is both mobile and tablet-friendly. Our new website is SEO-friendly, solidifying added visibility in search engines, mobile-friendly, providing click-to-call functionality from member listings, and packed full of features allowing members to highlight their brand and important communications with members and potential members alike.



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State Senator
Janice Bowling

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sen.janice.bowling@capitol.tn.gov



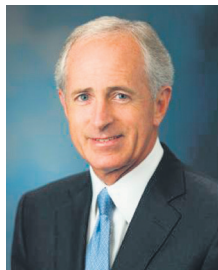
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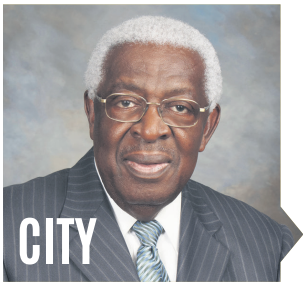
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County Mayor

Gary Cordell
1329 McArthur St. Ste. 1
931-723-5100

County Commissioners

District 1	Warren G. Walker (D)	931-247-0018
District 2	Steven R. Jones (D)	931-409-4279
District 3	Michael "Todd" Crockett (R)	931-434-2069
District 4	Sam Mai (R)	931-728-5528
District 5	Bobby H. Bryan (D)	931-467-3613
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City Mayor

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mayor@cityofmanchestertn.com

City Alderman

Vice Mayor	Ryan French rfrench@cityofmanchestertn.com
Alderman	Bob Bellamy bbellamy@cityofmanchestertn.com
Alderman	Chris Elam celam@cityofmanchestertn.com
Alderman	Tim Kilgore tkilgore@cityofmanchestertn.com
Alderman	Lana Sain lsain@cityofmanchestertn.com
Alderman	Cheryl Swan cswan@cityofmanchestertn.com

ON MY OWN



The Manchester Chamber of Commerce, in conjunction with the UT Extension office, facilitated an educational event at Raider Academy in January 2016 called On My Own. Students were given a family and job scenario and visited stations manned by local business professionals to take care of housing, transportation, utilities, and other "grown up" needs to simulate what life will be like when they're "on their own." This will be an annual event.



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TOURISM CONTINUES TO GROW



Manchester harnesses the impact

Tennessee's tourism sector had already experienced a blockbuster 2015, and 2016 was no different for the state and—by extension—its rural communities like Manchester. Direct expenditures by tourists in Tennessee exceeded an all-time high of \$18.4 billion in 2015, and this trend only looks to grow as the economy improves, various civic groups tap into the hunger for a strong community, and the country as a whole continues to turn inward to places like Tennessee for affordable vacations and a quality lifestyle.

Coffee County ranked 21 out of 95 in the state for travel receipts in 2015 with a healthy 4.7 percent growth in tourism dollars spent locally, according to a Tennessee Department of Tourist Development report released in August 2016.

According to Alderman Ryan French, current tax collection reports for Manchester are up 10 percent quarter after quarter, with

the city on track to break \$9 million in collections in 2016.

"All of our efforts are focused on impact—how can we drive dollars into local eateries, shops, venues, attractions, and hotels? Every stop for lunch, every tank of gas and every hotel stay adds up to big bucks for our community," he says.

Much of the city's revenue comes from tourism dollars with hotels, restaurants and special events in particular driving people to stay in the area.

The Manchester Tourism Commission, building on its successful implementation of the grant funding to revitalize the historic downtown in 2012, embarked upon a three-phase, five-year strategy designed to focus on strengthening some core metrics required for success of a small town. Much of this effort is tailored to increase and capitalize on regional tourism through events, business engagement, and improving



of a rise in state-wide tourism.

the city's forward-facing reputation and marketing campaigns to reinvigorate the community. According to the numbers and scheduled events, these efforts seem to be paying off.

Over the last three years, according to French, the Tourism Commission has recruited and scheduled 14 youth basketball tournaments, with seven of those events scheduled for spring 2017. This translates into more economic activity and, in turn, larger cash flow to reinvest back into the community.

The vision for the future is driven in large part by continued and ongoing communication with area attractions and regional players.

"Our primary focus with attractions will be to continue our relationship-building efforts. How can we be an asset for attractions, venues, destinations, and even other communities?" French poses. "Tourism for Coffee County is very much a regional effort. We absorb impact from Jack Daniel's, George Dickel, Old Stone Fort, Beechcraft Heritage Museum,

the South Jackson Civic Center, the Manchester Coffee County Conference Center, Beans Creek Winery, Mountain Goat Trails, Tims Ford Lake, Cumberland Caverns and so much more. The better our relationships are with these entities, the better communications we will have and the more consistent our collective efforts, the more impact we can have."

by Scott van Velsor



GOING *Downtown*

A growing grassroots effort continues to shake up—and improve—downtown Manchester’s commercial district.

Ellen Briggs Fletcher was always a lover of preservation. Raised in an early 1900s home near the square in Manchester, she left town to pursue a bachelor’s degree in agriculture education from Middle Tennessee State University, then promptly returned to her roots, eventually bearing two children and marrying a traveling musician who also hailed from Manchester.

Before her youngest, now almost 3, was born, Ellen began to get antsy. She saw a need for a space in Manchester where farmers and makers alike could come together and sell their wares and, in 2012, launched The Community Market, which invites local vendors to set up booths on the courthouse lawn every Saturday from May through October. In the past, Fletcher has only charged vendors \$5 to participate, running the market for the good of the city, not for personal or financial gain.

But that was just the beginning.

Like any budding social entrepreneur, Fletcher wanted to scale her efforts—and over time, she pieced together just the group to do that. In May of last year,

Fletcher teamed up with Allison Jarrell Dotson, owner of High Cotton Vintage Home Furnishings, to continue the beautification of the courthouse square by raising funds for landscaping. The result was Panbalou, a well attended pancake and bluegrass breakfast that brought in nearly \$4,000.

“Overall, it was such a success. Renee Holt at the Mercantile did the food and beverages, and we had tables set up all over the streets around the square,” Fletcher recalls, adding that a second Panbalou is slated for the same time this year. “That kind of got the ball rolling [for the Downtown Movement].”

Thanks to Fletcher and Dotson’s activism, a first phase of landscaping is currently in the works—an \$11,000 effort in partnership with the tourism commission that includes all planting and mulching of city property around the square and is scheduled for completion this spring—and the women have plans for more fundraisers to support additional phases.

Over the summer, Fletcher also became chummy with John Mancini, a California native who has lived in

Manchester since 1999 and had just opened a restaurant, West Main Brick Oven, on the square. She immediately drew Mancini into her circle of change-makers, and he'd prove to be an important catalyst she needed to grow the downtown market.

"John's energy is insane. It's inspiring," Fletcher says. "He wanted to invest because he sees the big picture, and instead of just becoming a market vendor, he went one step further by buying us some radio promotion."

On the way to McMinnville to do their radio spot, Mancini suggested Fletcher make their advertisement more about an event than just the market itself. The result was Market Mayhem, which may have been planned on the fly as a way to get listeners excited to come out to the market, but turned out to be a very successful event in August: a vibrant street fair with live music, games and contests, face-painting and balloon animals, a dunking booth of local politicians and firemen, food and more.

Very quickly, Mancini and Fletcher—along with Dotson, Holt and her husband, Jeff—saw what an impact these free local events were having on the community morale and vowed to make them a regular occurrence. Up next was La Bella

Serata ("The Beautiful Evening"), an art walk in September that wove its way through the shops in the historic district and brought out more than 500 locals who wanted to see exactly what this square evolution is all about.

Meanwhile, the city also was chosen as a recipient of a Tennessee Downtown grant, one of 12 communities selected to participate in the fifth round since the program's inception in 2010. Affiliated with the Tennessee Main Street program, the community improvement initiative targets towns throughout the state who aim to revitalize their commercial districts, and each member is awarded with a \$15,000 grant to complete a downtown improvement project after finishing Main Street Four-Point Approach training. Being chosen to participate in the Tennessee Downtown project likely will also open Manchester up for more grants and funding opportunities down the road.

"I know for a fact within four or five years, we'll have \$200,000 to \$300,000 worth of grants coming in," Mancini says. "This is the perfect town for it. Rutherford County and all of Nashville and Murfreesboro are

Continued on Next Page...

“But the Downtown Movement isn’t about today or even next week or next year. It’s about the potential of what we have.”

Continuation of Page 47...

expanding this way. We’re right on the interstate. We have Bonnaroo. The idea is to co-op everyone in the town to work on it together.”

A steering committee headed up by Roger Guess was established to help direct the funds, and last fall four of its members—Mancini, Fletcher, Steve West, owner of the new Church @117 event venue on the square, and Terri Hudson, executive director of the Manchester Area Chamber of Commerce—attended a workshop up in Gallatin to learn how to best utilize the money and market a downtown movement to create community interest.

“That meeting was very cool because we got to really see the vision of what’s possible. Gallatin’s square is beautiful compared to what it was 20 years ago, and that’s going to be us in 10 years,” Mancini says. “To me, the vision for the downtown is really the vision for the whole town, but I think revitalizing the downtown is where it all starts.”

He adds that over the next five years, the committee hopes to see all the facades on the square completely redone, the landscaping completed including the addition of hanging baskets, and the beginning of implementing a plan to spread throughout the rest of the historic district beyond just the square.

“The cool thing about the Main Street and Downtown programs is that they’re really economic development programs for your town. Sure, it makes it pretty, gives you a much better look, but all that is just to generate business,” he explains. “And it’s a win-win because it generates tax dollars. Any town that gets involved has a huge tax increase—it’s success after success all around the state. I think we can get at least the square area looking like Gallatin or even Franklin, and I can’t see why any of the business owners would have a problem with that.”

For 2017, the Downtown Movement has plenty of events on the horizon “to get people used to coming to the

square,” Mancini says, like the return of the Music Tree Festival and a big barbeque festival to precede Bonnaroo in June—all of which are broadcast on the group’s Facebook page (www.facebook.com/DowntownManchester)—and at the moment its heavy hitters also are focused on engaging the community and igniting a similar passion as they have developed themselves.

“Change takes a lot of people. It takes cooperation. It takes working together,” Fletcher says. “The reason I do these things is for the betterment of the future. When I think about the future, I think about my kids. When I was a senior in high school, I thought: ‘I am getting out of here and I’m never coming back.’ That’s a horrible thought. I want my kids to grow up wanting to stay here—or at least move back home eventually—and to realize what a great place it is.

by Kristin Luna





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Tennessee Downtowns is an affiliated program of Tennessee Main Street and was designed to help communities fully understand what it takes to embark on a comprehensive revitalization effort for their downtown. Using the proven National Main Street Center's Four-Point Approach® to downtown revitalization, this 24-month program coaches selected downtowns and their steering committees through the steps of launching an effective revitalization effort. Space in this program is limited and highly competitive. Program activities include training, site visits, regional workshops, webinars, technical assistance and an innovation project grant.

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COFFEE COUNTY CRAFT ASSOCIATION Foothills Crafts



The Coffee County Craft Association is a non-profit association formed in 1981 following two years of research by a committee formed by Jeanne G. Webb, Extension Home Agent in Coffee County and the UT Agriculture Department, Knoxville, TN.

The purpose of the formation was to provide a retail store Foothills Crafts, for crafts members to exhibit and sell their products, and also to offer instruction in various craft skills to others.

120 exhibiting members volunteer four or more hours staffing the shop (which is open 7 days a week from 9:00 A.M. to 5:00 P.M. – Monday through Saturday and 1:00 P.M. to 5:00 P.M. on Sunday) all these volunteers have made the shop what it is today.

For the past 25 years Foothills Crafts has sponsored a craft festival. Which is now at the Manchester-Coffee County Conference Center the second weekend in November.

MANCHESTER PARKS AND RECREATION



The Manchester Parks and Recreation Department is a publicly funded department that offers quality recreation programs and facilities affordable to all members of our community. Our Recreation Complex is a 64,000 square foot facility that contains racquetball courts, gymnasium, indoor walking/jogging track, wellness room, aerobics room, youth wellness room, casual care nursery, indoor 25 yard competition pool, indoor warm water therapy and kiddie pool, and an outdoor leisure pool with water slides, water playground, and current river. The Recreation Complex is open 7 days a week and has a wide variety of fitness and aquatic fitness classes including

our very own Makos Swim Team.

The Recreation Complex is also a great place to have a birthday party and we have special packages for people to choose for pool parties, lock ins, and our Youth Wellness Room. If you enjoy the experience of walking or jogging outdoors, then our Little Duck River Greenway is the spot for you. The Little Duck River Greenway is an 8ft. wide concrete walkway that is currently 2.2 miles long and is slated for expansion in the next year.

The Manchester Parks and Recreation Department fees, program information with schedules, and facility information is all available online at www.cityofmanchestertn.com/recreation or call 931-728-0273.

MANCHESTER - COFFEE COUNTY CONFERENCE CENTER



Where gourmet meets good ol' southern cooking; where classy meets southern hospitality and where Manchester, Coffee County and Middle Tennessee go to host business meetings, class reunions, weddings, receptions and Christmas parties. The Manchester-Coffee County Conference Center has a meeting space and menu for every occasion.

With a total of nine meeting spaces, two Executive Boardrooms and a Grand ballroom the staff at the Manchester-Coffee County Conference Center is excited to host any event. There are various meal options from breakfast, buffets, Hors d'Oeuvres, plated meals, and snacks. The Conference Center is also

licensed to serve alcoholic beverages and can arrange to have a hosted bar or cash bar at your event.

The Conference Center is conveniently located between Nashville and Chattanooga, directly off of Interstate 24 on Exit 114. Directly behind and connected to the Holiday Inn Express. Combined with the Comfort Suites hotel located directly out the front doors of the center, it makes for easy accommodations for business travelers, wedding guests or family and friends. 931-723-8283.

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OLD STONE FORT STATE PARK



The Old Stone Fort is a 2000 year-old American Indian ceremonial site. It consists of mounds and walls that combine with cliffs and rivers to form an enclosure measuring 1-1/4 miles around. The 50-acre hilltop enclosure mound site is believed to have served as a central ceremonial gathering place for some 500 years. It has been identified as, perhaps, the most spectacularly sited sacred area of its period in the United States and the largest and most complex hilltop enclosure in the south. Settlers tended to name such enclosures "forts."

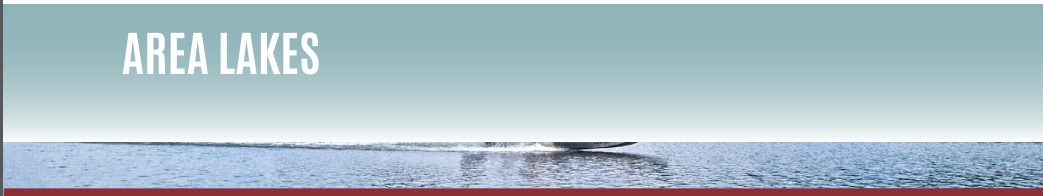
At the narrow neck of land between the two rivers there is a set of parallel mound walls oriented to within one degree of the summer solstice sunrise. It was typical of ancient societies to recognize this significant farthest north sunrise and to hold reenactments of creation myths at such times. Mound sites such as the 50-acre Old Stone Fort provided

modified landscapes for ceremonies that may have represented in some way the culture's concept of their place in the cosmos and a separation of the sacred and mundane or pure and impure.

This State Archaeological Park is dedicated to the preservation, protection, study and interpretation to the public of this significant survival of ancient culture. The park offers educational and entertaining programs, which increase understanding of the Old Stone Fort, archaeology, and Native American cultures. The museum includes exhibits that orientate the visitor to the Old Stone Fort and its setting, the hilltop enclosure mound site's broader significance and the culture of its builders.

The 876-acre park also offers a variety of activities including fishing, camping and hiking.

AREA LAKES



There are 3 Area Lakes Within Minutes of Manchester: Tims Ford Lake, Normandy Reservoir and Woods Reservoir.

Tims Ford was impounded in 1970 when the Tennessee Valley Authority built a hydro-electric dam across the Elk River. The 10,700-acre lake is one of the most picturesque in

Tennessee and is regarded as one of the top bass fishing and recreational lakes in the Southeast. The lakes deep clear water has made it famous for those in search of smallmouth

bass. In addition the lake hosts excellent populations of largemouth bass, Kentucky bass, Rockfish, hybrids, crappie and catfish.

Normandy Lake was impounded in 1976. The lake offers a number of public boat ramps, and campgrounds. Not only does Normandy Lake provide countless hours of on the water recreation in addition it provides the water supply for Manchester and surrounding areas.

Normandy Lake covering 3,160 acres offers anglers superb fishing opportunities. The Tennessee Wildlife Resources Agency and the U.S. Fish & Wildlife Agency regularly stock rainbow trout in the Duck River below Normandy Dam. The lake boasts sizable populations of largemouth bass, smallmouth bass and is one of the top spots to tangle with the feisty Kentucky bass. In recent years thanks to a very successful stocking program by the TWRA walleye have taken the spotlight from late spring through summer as

a preferred quarry by many anglers. Crappie anglers fish the lake year round.

Some areas around the lake have been designated as wildlife refuges by the Tennessee Valley Authority. These are public use areas that attract deer, turkey and small game hunters. Consult any Normandy Lake map to locate these special areas. Fishing and hunting aside the lake offers remarkable scenery, abundant wildlife, miles of uninhabited shoreline and billowing waterfalls.

Woods Reservoir was the only recreational lake in the area for decades. Impounded in 1952 by the Air Force as a water supply for Arnold Air Force base the lake soon became Middle Tennessee's favorite outdoors recreation site.

Woods Reservoir could be described as two lakes in one. The lower end below Morris Ferry Bridge on Highway 127 is open with sharp points that drop off into the river channel. The area above

Continued on Next Page...

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the bridge is very similar to many river run lakes. Here Woods Reservoir narrows. Boaters discover that once out of the main channel the lake exhibits large flats and shallow coves with an abundance of cane grass. The tiny 4,000 acre lake is considered one of the best crappie lakes in the south offering year around activity. Bass anglers find an abundance of both largemouth and smallmouth bass. Another favorite quarry for visiting anglers is catfish. The lake is loaded with them.

The lake is very popular with duck hunters also. During duck season the lake is off limits to anglers in some sections on certain days of the week. The lower end near the dam is a designated wildlife reserve

area which is closed to all boat traffic several weeks each winter. Check the Tennessee Wildlife Resources Agency Hunting Guide for details. Both hunting and fishing guides are available at area license dealers and on the web at www.state.tn.us/twra.

Additional information on Tims Ford and Normandy lakes including generation times, lakes levels and current news may be found on the Tennessee Valley Authority web site at www.tva.gov under the lakes and recreation tab. Woods Reservoir information may be obtained at www.arnold.af.mil

*Article contributed by Tom Waynick
a freelance writer from Normandy TN.*



Our area proudly boasts having two award-winning whiskey distilleries and Manchester's very own winery.

Tennessee Backroads Heritage has developed and produced a Spirits & Wine Driving Trail for Middle Tennessee travelers that can be found at any of the state's welcome centers, area Chambers of Commerce and members' establishments of Tennessee Backroads.

In quaint Lynchburg, Tennessee, is Jack Daniel's Distillery. In Normandy, Tennessee, is beautiful Cascade Hollow, home of George Dickel Distillery. Both distilleries have visitor's centers. Cascade Hollow has the only working post office at any distillery in the U.S. Directions to George Dickel:

Take I-24 Exit 105. Turn on 41 South then turn right onto Blanton Chapel Road. Turn left onto Lyndell Bell Road and soon after take a right onto Frank Hines Road. Follow the signs to Normandy. Go straight on Cascade Hollow Road. Distillery is 1.5 miles.

View beautiful vineyards and sample fine wine at Beans Creek Winery. The winery, formed in 2003 by Tom and Becky Brown and a group of Tennessee winegrowers, began as a dream no larger than a grape. Tom has spent 27 years perfecting our award-winning wine style using grapes and fruit that grow well in Tennessee. The wines offered range from dry full-bodied reds through sweet whites and fruit wines. We now invite you to enjoy

a taste of Beans Creek! Directions: From Nashville take I-24 East to Manchester, TN, exit 111. From Chattanooga take I-24 West to Manchester, TN, exit 111. From either direction: turn right from the exit ramp

onto Hwy. 55. Take your first right onto Ragsdale Rd. The Winery is approximately five miles ahead.
Wherever you visit the “trail”, remember to “come on back.”

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The mission of the Manchester Municipal Arts Commission is to foster, promote, and encourage the development of the arts in Manchester and the surrounding areas.
The MAC is home to the Millennium Repertory Company, a local non-profit

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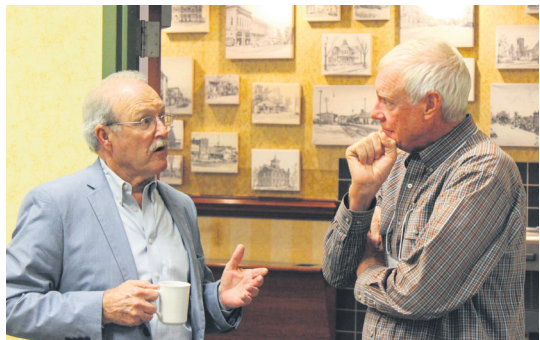
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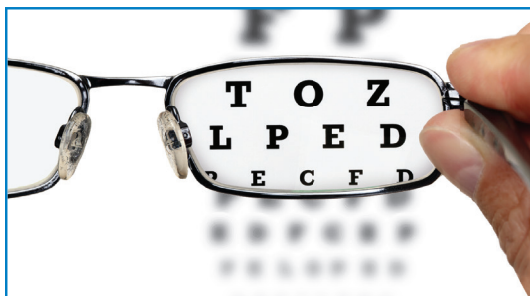
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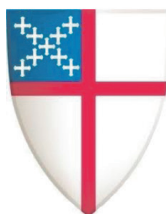
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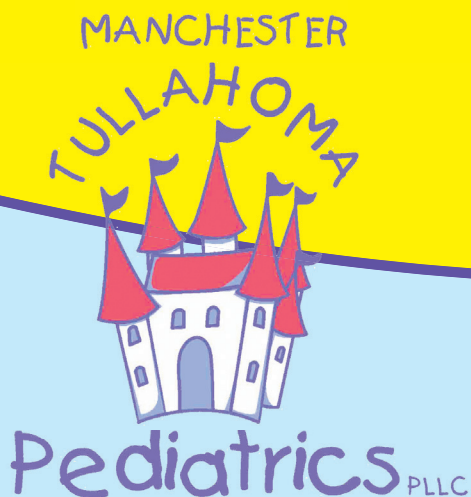
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