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1st FLOOR FAMILY ROOM

BUNGALOW



**30216 Forestgrove Road
Willowick, OH \$135,900**

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"I never worked with a better Realtor!" -Marjorie

"Great communicator and very helpful and did what she said she was going to do!!" -Karen

SANCTUARY

RANCH



**8790 Fox Hollow Lane
Kirtland Hills, OH \$650,000**

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FINE HOMES**

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- Tailors the marketing of a home to the needs of an older client.
- No-pressure approach to the transaction.
- I have a wide network of other senior-focused professionals.
- Can interact easily with seniors, adult children & caregivers.

1202 PINECREST PL 5-F



Make Offer

Willoughby, OH - \$119,900

Great end unit with three floors of carefree living. Open floor plan with convenient kitchen bar overlooking spacious living room. A patio door walks out to a balcony looking at a private view of the creek and woods. The lower level is a super walkout basement to enjoy all the seasons. The family room features a brick gas fireplace and plenty of room for entertaining or creating another bedroom.

1769 N ASHWOOD LN



Painesville, OH - \$239,900

Why build when you can have a gorgeous open floor plan home with a spectacular backyard overlooking a pond and additional green space. Stunning open foyer with newer (2015) hardwood floors, beautiful office or sitting room has a bay window and french doors. Charming formal dining. The spacious kitchen has ceramic tile, an island, all appliances are negotiable.

591 BAYRIDGE BLVD



Willowick, OH - NEW PRICE \$174,900

This home has been remodeled and reconfigured to create a top of the line handicap accessible. The huge eat-in kitchen features gorgeous custom cherry cabinets, granite countertops, tile back splash, newer hardwood floors, crown molding, custom lighting, etc. You can also seat 10 or more in the large eating area. The kitchen walks out to the spacious deck. The living room also has hardwood floors a bay window. The first floor master bedroom has plenty of room to also include an office or play area. The special first floor bathroom has a whirlpool tub, a 4 ft. walk in or roll in tile shower, a vanity area plus a convenient hair washing sink.

6141 THISTLEWOOD DR



Mentor, OH - NEW PRICE \$174,900

Spectacular completely remodeled (2016) one floor living at it's finest on the interior and exterior. The large eat-in kitchen is stunning with custom maple cabinets, granite countertops, bamboo flooring and stainless steel appliances. The open kitchen floor plan looks into the living room with a brick accent wall and the big family room with a beautiful stone fireplace, bamboo flooring, newer patio door and accent lighting throughout. The master suite has been enlarged to 16x11 room with vaulted ceilings, tons of light, ceiling fan, double closets and a tiled shower, granite vanity complete the master bathroom.



**Mimi Osborne
216-559-MIMI**



**Dawna Smith-Miheli
216-347-9994**



**Lori Pecjak Barb Saba
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Willoughby Hills Retreat



\$479,000 OR TRADE

4 bed, 4.5 bath home on secluded 2 acres. 1st floor master suite. Great room w/ majestic views. Den. Gourmet kitchen. Walkout lower level. 3 tiered deck. 3 car garage. One of a kind!
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Chesterland Colonial



\$414,900 OR TRADE

4 bedroom, 4 bathroom large colonial situated on more than 6 acres! Gourmet kitchen with all appliances & granite countertops. Finished lower level with rec room & wet bar! Ton of updates!
 440-667-4427 www.JohnDeSantisSold.com

Chesterland Colonial



\$409,900 OR TRADE

4 bedroom, 3.5 bath colonial on a secluded cul-de-sac wooded lot. Large eat-in kitchen that opens to family room w/fireplace. Finished lower level.
 440-667-4427 www.JohnDeSantisSold.com

5 Acre Park



\$399,900 OR TRADE

4000 sq. ft. South Willoughby home on 5 acre park like setting with 4 bedrooms & 2.5 baths. Kirtland Schools. Updated kitchen & master bath. Walk out lower level. 2 tier deck, porch, patio.
 440-667-4427 www.JohnDeSantisSold.com

Waite Hill Colonial



\$399,900 OR TRADE

3 bed, 3.5 bath colonial in Waite Hill. Park like setting w/ almost 4 acres. Zoned for horses. Lg. eat-in kitchen with granite and all appliances. Award winning Kirtland Schools.
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Quote from Bruno and Stella:
 "What a miracle - John DeSantis personally bought our home for cash as a direct result of his Guaranteed Sale Program so that we could move up to our dream home!"

South Willoughby



\$269,900 OR TRADE

4 bedroom, 3.5 bath cape cod loaded with updates! Kitchen with vaulted ceilings, skylites, granite counters & more! Finished bsmt. Deck. 2.5 car garage. Walk to Downtown Willoughby!
 440-667-4427 www.JohnDeSantisSold.com

Newly Built Mentor



\$256,000 OR TRADE

3 bedroom, 3.5 bath colonial in Marshview Landing. Open floor plan. Eat-in kitchen with all appliances. Morning room with vaulted ceilings. Master suite. Finished lower level. 2 car garage.
 440-667-4427 www.JohnDeSantisSold.com

SOLD



\$239,900 OR TRADE

4 bedroom, 2.5 bath updated home. Large eat-in kitchen. Hardwood floors. Updated baths. 4 season room. New HVAC & roof. Heated 2 car attached garage. Private fenced in backyard.
 440-667-4427 www.JohnDeSantisSold.com

Super Sharp



\$234,900 OR TRADE

4 bedroom, 2.5 bath colonial in newer development. 1 block from Lake Erie. Great rm with fireplace, 1st floor laundry, full bsmt, incredible backyard w/stone patio, firepit, & deck!
 440-667-4427 www.JohnDeSantisSold.com

Lyndhurst Colonial



\$159,900 OR TRADE

4 bedroom, 2.5 bath colonial loaded with updates! Kitchen with stainless steel appliances. Family room with fireplace. Hardwood floors. Backyard with deck, fire pit & pool!
 440-667-4427 www.JohnDeSantisSold.com

South Wickliffe Ranch



\$139,900 OR TRADE

3 bedrm, 2 full bth. 1st flr fmlly rm addition. Updated eat-in kchn. Formal dining rm. Finished bsmt w/rec rm, laundry rm, workshop and storage. 2 plus car garage. Convenient Location! Home Warranty!
 440-667-4427 www.JohnDeSantisSold.com

Lovely Colonial



\$134,900 OR TRADE

5 bedroom, 1.5 bathroom charming home with 2 fireplaces. Tons of storage between the large walk-in closet & closets with built in dressers! Relax in the screened sunroom and much more!
 440-667-4427 www.JohnDeSantisSold.com

Awesome Colonial



\$129,900 OR TRADE

3 bedroom, 2 bath colonial loaded with updates! 1st floor family room w/ vaulted & beamed ceiling! Hardwood floors! Rec room. 2.5 car garage. Fenced yard. Convenient location!
 440-667-4427 www.JohnDeSantisSold.com

Beautiful Colonial



\$124,900 OR TRADE

3 bedroom, 2 bath home with loads of character! Updated eat-in kitchen. Living room & dining room with hardwood floors & built-ins. Full basement. Screened in front porch. 2 car garage.
 440-667-4427 www.JohnDeSantisSold.com

Updated Bungalow



\$104,995 OR TRADE

3 bedroom, 1.5 bath all updated bungalow with new kitchen granite countertops & stainless steel appliances. Hardwood floors. Newer windows, HW tank, carpet, bathroom, roof & siding.
 440-667-4427 www.JohnDeSantisSold.com

Mentor Condo



\$104,900 OR TRADE

2 bedroom, 1.5 bath second floor ranch condo. Large eat-in kitchen. Expansive living room & dining room. New paint & carpet. Deck overlooking creek & woods. Low maintenance fees!
 440-667-4427 www.JohnDeSantisSold.com

Cute Bungalow



\$99,900 OR TRADE

3 bedroom, 2 bath bungalow. Large updated eat-in kitchen with loads of cabinets! Large living room with hardwood floors! Finished bsmt with rec room & bathroom. Convenient location!
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 Free list with pictures of homes available with **NO MONEY DOWN!**
www.JohnDeSantisSold.com

Mayfield Bungalow



\$94,500 OR TRADE

Awesome 3 bedroom plus den Mayfield bungalow. Huge eat-in kitchen. New roof 2016. Finished basement. Fireplace. Loads of storage. Super convenient location. One year home warranty.
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**Sold in
1 Day**

\$364,900 OR TRADE

5 bedroom, 3.5 bath home. Large gourmet kitchen with granite counters, 2 story great room. 1st floor master wing. Large loft. Finished bsmt with sauna. 3 car garage. Loads of character! 440-667-4427 www.JohnDeSantisSold.com



**Coming
Soon**

\$364,900 OR TRADE

4 bed, 2.5 bath colonial loaded with updates! Kitchen updated incl. granite counters, 4 season room addition 1st floor family room & laundry room, full basement, cul-de-sac, acre lot! 440-667-4427 www.JohnDeSantisSold.com



SOLD

\$319,900 OR TRADE

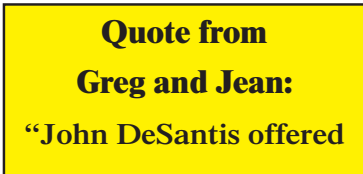
5 bedroom, 4.5 bath cape cod on park like 1.5 acres. Great room. Huge eat-in kitchen. 3 fireplaces. Finished lower level with 2nd kitchen, family room, & office. 3.5 car garage. 440-667-4427 www.JohnDeSantisSold.com



**Willoughby
Hills**

\$289,900 OR TRADE

4 bedroom, 2.5 bath colonial w/open foyer, 2 story great room w/fireplace, enormous eat in kitchen with center island, family room, full basement and more. 440-667-4427 www.JohnDeSantisSold.com



**Quote from
Greg and Jean:
"John DeSantis offered
to buy our home for
cash and then sold it in
13 days!"**

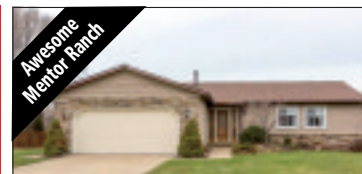


**5 Acres-
Cul-de-sac**

\$205,000 OR TRADE

Kirtland Hills - The Sanctuary. Awesome 5 acre wooded homesite located near the cul de sac. All our Homes Offer 100% MONEY BACK GUARANTEE! 440-667-4427 www.JohnDeSantisSold.com

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TEAM IN OHIO!
2012-2015**



**Awesome
Mentor Ranch**

\$193,900 OR TRADE

3 bedroom, 2 bath South Mentor Ranch on a cul-de-sac. Updates galore inside & out. Great room with fireplace. Updated kitchen & updated bath with Jacuzzi. Huge master suite. Fenced yard. 440-667-4427 www.JohnDeSantisSold.com



SOLD

\$193,900 OR TRADE

3/4 bedroom, 2 bath updated split on lot and a half. Spacious and open floor plan. Multi-level decking and in-ground pool. Great Mentor neighborhood, convenient location! 440-667-4427 www.JohnDeSantisSold.com



**Cute
Ranch**

\$119,900 OR TRADE

Charming ranch on park like wood lot! Living room with fireplace. Updated kitchen with newer cabinets, countertops & floors! Master bdrm w/ dual closets. Nothing to do but move in! 440-667-4427 www.JohnDeSantisSold.com



**Sharp
Willowick Ranch**

\$123,900 OR TRADE

3 bedroom, 2 bath ranch. Updated throughout! New kitchen with new floor, cabinets, counter, backsplash. Full finished waterproofed bsmt. Oversized 2.5 car garage. Convenient location. 440-667-4427 www.JohnDeSantisSold.com



**Super
Sharp Colonial**

\$119,900 OR TRADE

4 bedroom, 1.5 bath updated colonial with all new carpet & paint throughout. Large eat-in kitchen. Newer windows, roof, HW tank, furnace & AC. 2 car garage & large fenced yard. 440-667-4427 www.JohnDeSantisSold.com



**Concord
Cape Condo**

\$119,900 OR TRADE

Private cul-de-sac location. Attached garage. 1st floor laundry. Living room. Dining room. 1st floor family room or 1st floor master. Storage galore. Convenient location. 440-667-4427 www.JohnDeSantisSold.com



SOLD

\$109,900 OR TRADE

Investor ready! Beautiful hardwood floors. 3 rentable units! Large detached 2.5 car garage. Point of sale compliant. Minutes from University Circle, hospitals and colleges! 440-667-4427 www.JohnDeSantisSold.com

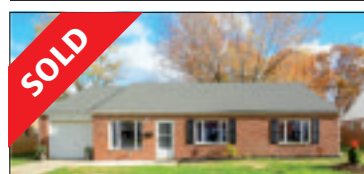
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HOME IS WORTH!**

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SOLD

\$92,900 OR TRADE

3 bedroom, 2 full bath brick ranch loaded with updates. New kitchen with new stainless steel appliances. Updated baths. Master suite. New carpet throughout. Attached garage. 440-667-4427 www.JohnDeSantisSold.com



**Wonderful
Willowick**

\$77,900 OR TRADE

2 bedroom well maintained bungalow located in the heart of Willowick. Close to shopping & freeway access. Nice sunroom for relaxing in the summer & yard for summer cookouts! 440-667-4427 www.JohnDeSantisSold.com



**Updated
Condo**

\$44,900 OR TRADE

Immaculate 2 bedroom one bath condo. Updated eat-in kitchen with all appliances staying. Newer windows, HVAC, H/W tank & flooring. Close to shopping & freeway access! 440-667-4427 www.JohnDeSantisSold.com



**Spacious
Colonial**

\$29,900 OR TRADE

Incredibly spacious updated eat-in kitchen. 1st floor laundry rm. Family rm. 3 bedrooms. Enclosed porch. 2 car garage. Partial basement. Convenient location. 440-667-4427 www.JohnDeSantisSold.com

**John DeSantis and Associates Listed
and Sold Over 500 Homes in 2016!**

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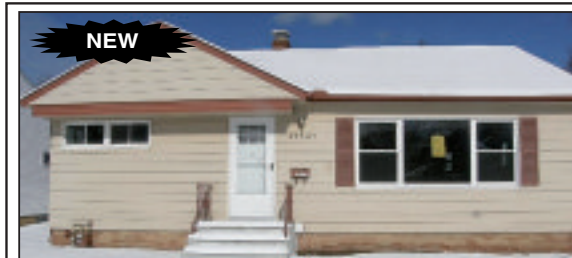
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email: abetterway@martinteamrealty.net
www.martinteam.net

**Mentor - \$64,900**

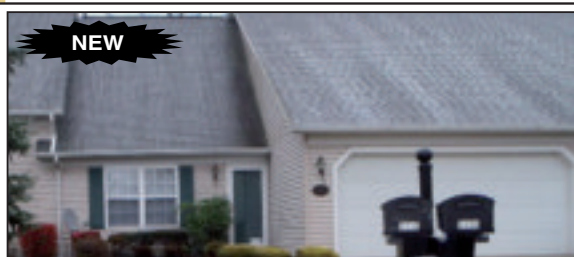
This is the house you have been WADING for and it is one SHELL of a deal! You will definitely get all WIRED up at the price! This 3 bedroom, 2 bath home offers nearly 1600 square feet, nearly 1 1/2 acre, full basement and a 2+ car detached garage. You won't be STUMPED when you find out you have a new roof, too! There is No SWEATING at this purchase & you won't be in HOT WATER with your significant other! #3872485

**Painesville - \$20,900**

Bring your tool belt and imagination to this home. 1 bedroom and bath on the first floor and 2 bedrooms on the second floor, full basement, enclosed porch and 1 car detached garage complete this package. #3875957

**Willowick - \$69,900**

If you love city life this cozy Willowick ranch is for you. The complete package comes with 3 bedrooms, 1 1/2 baths and, full basement. The quaint fenced in yard and patio off the side of the 2 car detached garage are perfect for those summer BBQ's. Call and schedule a showing today! #3876529

**Painesville/Perry - \$114,900**

Her Highness would certainly approve of this fabulous Perry Twp Condo. You are greeted by a gracious open floor plan w/fresh new carpet & dubbed w/neutral paint. Kit opens to din area & fam rm large enough for all of your loyal subjects. 2nd floor offers 2 nice size bdrms w/oversized closets & loft. 2 car att garage to house your royal carriage & patio for summer entertaining. Bring your Lancelot & make an appt today! #3874323

**Madison - \$129,900**

Pride of Ownership is revealed in this 1 owner home w/covered ft patio. Low maintenance vinyl Ranch gives you comfortable one floor living. Grt room w/ cathedral ceiling offers open living plan with spacious feel and gas fireplace. Grt room, dining area, & hall have newer neutral carpet. Kitchen has plentiful quality cabinets & all appliances stay. Laundry rm w/ 1/2 bath, 3 comfortable bedrms, master w/access to full bath, & full wall of closets. Attached garage w/access to patio, and super private .54 ac yard. #3862200

**Saybrook - \$19,900**

Seller says to get this sold! Cash, quick close. Chug, Chug, Chug! Do you like trains? This is the home for you! It has 2 bedrooms and 1 bath. This home will allow you to watch the trains from the comfort of your living room. Home also offers a full basement and over 1/3 of an acre. The ruralness of Saybrook can all be your's at a fabulous price! #3869549

**Madison - \$44,900**

This 3 bedroom, 1 bath home in need of some TLC but has a lot to offer. Situated on 3 parcels with plenty of room to run! Call and schedule a showing today! #3876010

**Ashtabula - 15,300**

Come on down to downtown Ashtabula for this 3 bedroom 1 and 1/2 bath property. Home is 1440 Sq feet has a full basement, covered front porch and deck. Inside the home is in need of some TLC, but a little love will go a long way! Schedule a showing today! #3835545

**Ashtabula Twp/Saybrook - \$24,900**

Come on down to this cozy 2 bedroom, 1 bath bungalow situated on 2 parcels just under 1/2 acre. Interior of property needs some updating and a little TLC but, the nice sized, partially fenced back yard makes up for it. To round it off, the home also has a full basement and 1 car attached garage. Schedule a showing today! #3840419

**Geneva - \$39,200**

Located near the heart of this thriving community sits this 3 bedrooms, 2 baths ranch style home. Country style kitchen makes this house into a home and little repairs needed here and there will make this home your own. #3852550

WE WILL NOT *SELL* YOU A HOUSE, WE WILL HELP YOU *BUY* A HOME

Time- and Budget- Stretching Tips for the Self-Employed

(StatePoint) The ability to stretch a budget can help businesses or those who are self-employed weather lean times and flourish in good periods, and being efficient with time can mean surviving a busy season with your sanity intact. But these principles can be hard to uphold.

To help, here are a few tips to assist freelancers, entrepreneurs and small business owners to make more happen with existing resources.

Seek Out Resources: Taking care of certain logistics is easier these days, as retailers like Staples offer resources for small businesses, such as their Small Business Hub, where you can design and order business cards, print marketing flyers and posters, get invitations, announcements, calendars and brochures, many on the same day that you place the order.

“When you are on a tight schedule, having one place where you can go that meets a bulk of your small business needs is extremely useful,” says Melanie Salinas a photographer and the blogger behind “Story of Five.”

Salinas, who recently partnered with Staples as part of their #MakeMoreHappen campaign to help small business owners learn about resources to help them get things done, is a frequent user of both Staples’ on-line hub, as well as their in-store Copy & Print center.

Keep Expenses Organized: “Don’t mix business with pleasure. Easier said than done when you’re

working from home, but it’s a must. Keep business expenses separate from family expenses,” says Salinas.

It may seem like an extra step now, but you can avoid accounting headaches and help make tax time a breeze by staying organized. Good organization will also help ensure you don’t overlook expenses that could lower your taxes.

Create a Workspace: If you are looking to take your business to the next level, it’s important that you have a dedicated workspace where you can get stuff done. Look to programs like Staples Rewards to get cash back on purchases, special coupons and deals.

“Even if it’s just a corner of your bedroom, creating a functional workspace will help you boost productivity,” says Kayla Buell, who runs “Gen Y Girl,” a Millennial career and lifestyle blog, who recommends sprucing up the area with supplies and décor that inspire and motivate you.

Use Time Wisely: Marketing yourself or promoting your business can be tough, especially if your days are full working for existing customers and keeping your business going.

“Promoting sounds like a lot of work when you’re bursting at the seams, but you have to communicate with people you want to hire you,” says Susan and William Brinson, who own a thriving photography business and blog at “House of Brinson.” “We use the weeks where we’re slow – around the holidays for instance – to work on promotions.”

More business ideas to save time and money can be found by visiting Staples.com and by following #MakeMoreHappen on social media.



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SOUTH MENTOR \$264,800

Almost 2 ACRES surround this gorgeous, 3 Bdrm Ranch; 2 Full Baths; Living Rm/Dining Rm has FRPL & Beautiful Hardwood floors; Rustic, Vaulted, Great Rm w/Wd burning stove, wd beams, bay window and loft; Full Bsmt w/FRPL; Huge screened in porch; Large Deck; 2 Cat Att garage & 2 Car Det Garage. Totally renovated with NEW Kitchen, Bathroom, etc. Located in the Mentor Ridge Farms-Perkins Estate near Wildwood Park & Cultural Center. This is an UNBELIEVABLE Area, Price and Home.



CONCORD \$269,800

WOW * Here Today-Gone Tomorrow * Concord's Prestige Auburn Hills, Cape Cod Condo Offers '3' Floors w/1st Flr Master Suite * 3 1/2 baths * 2 Huge Bdrms w/Loft Upstairs Overlooking Great Room Below * Full Finished, Walk-Out, Lower Level w/2 Family Rooms, 4th Bdrm, Storage Rm, Glass Doors to Concrete Patio * Vaulted Ceiling & FRPL in Great Room & door to Deck Overlooking Woods & Pond * HW Floors in Foyer, Dining Room & Kitchen * Granite Counters & Appl in Kit * 1st Flr Laundry Rm * 2 Car Att Garage * If You're Looking For Privacy, Serenity w/No Maintenance, this Complex Is Hidden Among Acres of Woods * So Much Home For So Little Money * ONE YEAR HOME WARRANTY



PAINESVILLE \$139,000

Vacant Lot, 2.13 Acres for Apartment or Condo Complex. This property is great for senior citizen condominium complex. Currently zoned R-2. Many possibilities are listed in the city ordinances for this property. Check with the community development office for particular uses of this property.



MENTOR \$244,800

Almost 2,500 SF Colo w/FULL finished Bsmt But You Don't Have To Shovel Snow Or Cut The Grass *1st Flr Laundry Rm *L-Shaped Great Rm w/FRPL, Crown Molding *4 Season Sun Rm w/Vaulted Ceiling & Skylights *Cupboards Galore In Kit w/10 Ft Snack Bar & Separate Sunny Dining Area *Formal Dining Rm *Mstr Bd w/Crown Molding, walk-in closet & 12x10 Bathroom *All Appliances *Wd Deck Overlooks Woods For Privacy *2 Car Att Garage w/extra Storage Area * Waterford Condo Complex *ONE Year Home Warranty #3734243



PERRY \$245,900

Great opportunity to be your own boss. Great location in Perry Twp on the Painesville Twp border. The building is ideal for auto body repair shop or other light industrial use. 3 acres with great income potential.



MENTOR \$109,000

3 bedroom, 1 & 1/2 bath ranch in a desirable central area of Mentor. Perfect for your first home or if you need one floor living. Immediate Occupancy!



USDA/VA/FHA FINANCING AVAILABLE



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Top Selling agent
2015

Willowick Office
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Eileen Baur

95% of her listing sold in 2014

100% of her listing sold in 2015



\$170,000
446 Rushmore Drive
Nice Cape Cod in a Newer Development in Richmond Heights. Boasts of HUGE Living Room & Bedrooms. Eat-In Kitchen with an Abundance of Cupboards and Built in Desk. 1st Floor Utility Room, Formal Dining Room. Two oversize Walk-In Closets. Vaulted Ceiling in Foyer. Huge Basement. Deck & Large Yard. ALL APPLIANCES STAY.



\$89,900
708 Mentor Ave, Painesville
Good Investment, Close to College, Schools, Shopping. Has updated Flooring, Kitchen, & Baths - Newer Windows. Just Move In. Newer Roof on Garage & Porch. Updated Electric.



\$67,900
175 E 205 Th St, Euclid
Darling Bungalow-Newer hardwood floors in kitchen and dining room. Neutral colors throughout. Tilt in windows, up bedroom has new full bath and built in drawers. Storage-up, deck on back and large basement waiting to be finished. North of Blvd-Beach Club Close to everything. Move Right In!



\$79,500
120 E 212th St, Euclid
North of the Blvd Colonial. Can have access to Beach Club and Club House. Home has new Hot water Tank, newer windows, new washer & dryer that stay. Roof was re-done 1 layer. Formal dining room and eat in kitchen. 2 Car garage. Partially finished basement with workshop.



The New 2017

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Sensational 5 BRs, 4.5 Baths in Walden Oaks. Just under 8,000 Sq Ft. Professional decorations and many architectural features. Attached 3 car garage. Sep 2 car garage w/heated flrs, hot/cold water work rm & storage. Adjacent lot also available.

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NEW PRICE!



MENTOR - \$232,000

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JUST LISTED!



WILLOUGHBY - \$379,900

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Gorgeous, like new 3 Bedrooms, 4 bath townhouse located on the shores of Lake Erie in private gated luxury community. Lake access with breathtaking views to all homeowners. Living rm with vaulted ceiling, Dining rm leads to deck. Great kitchen with breakfast bar. Walk out lower level family rm.

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LYNDHURST \$195,000
BRICK RANCH!



Sprawling Brick Ranch! 3 Bedrooms! 2 Full and 2 Half Baths! Hardwood Flooring! Family Room with Fireplace! Formal Dining Room! Newer Kitchen with Beautiful Maplewood Cabinets, Built-in Desk, Pantry and Ceramic Backsplash! Large dinette with Beautiful Views! Central-Air! Raised Patio! 45x14 Rec Room Plus Media Room! 2.5 Car Attached Garage! Ad#788

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RICHMOND HEIGHTS \$184,900
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Spacious Move In Ready Split! Huge Vaulted Ceilings in the Living Room w/ a Large Picture Window, Formal Dining Area and an Impressive Foyer! Open Kitchen Area w/ Dinette Space that Walks Down to the Large Family Room w/ Fire Place and Wet Bar! Huge Master Suite w/ Glamour Bath and Walk-In Closet! Two More Spacious Bedrooms and Full Bath Upstairs! 4 Season Sun Porch and Trex Deck w/ Gazebo Ads Even More Space for Relaxing or Entertaining! Fenced In Yard! Full Basement Has All Glass Block Windows. 2.5 Car Garage w/ Nature Stone Flooring! Quite Low Traffic Street. Come See Today! Ad#901

WICKLIFFE \$184,900
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KIRTLAND \$182,900
NEW LISTING!




Kirtland Ranch! Spacious 3 Bedroom 1.5 Bath Home! Newer Windows! Large Kitchen/ Dinette with Walk-in Pantry, Wood Cabinets and Ceramic Tiled Backsplash! Family Room! Two Sided Brick Fireplace! Central-Air! Master Bedroom with Private Half Bath! 1st Floor Utility Room! Circular Driveway! Raised Patio! Garden Area! Blueberries, Raspberries and Strawberries! 2.5 Car Attached Garage! 1.7 Acre Lot! Ad#847

PAINESVILLE \$169,900
NEW LISTING!




Beautiful Newer Ranch Condominium! Free Standing! 3 Bedrooms, 2 Full Baths! Spacious Master Bedroom w/ Attached Bath and Walk In Closet! Great Room w/ Vaulted Ceilings & Fireplace! Open Layout! Gourmet Kitchen w/ Granite Counter Tops, Wood Cabinetry and Imported Tile Back Splash! Fabulous Sun Room w/ Gorgeous Views Of Nature! 2 1/2 Car Attached Garage! Shows Beautifully! Ad#906

EASTLAKE \$159,900
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AWESOME CONDO!



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WICKLIFFE \$144,900
NEW LISTING!



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WILLOWICK \$119,900
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WICKLIFFE \$102,900
ESTATE!




Wickliffe Ranch! 3 Bedrooms! 1.5 Baths! Newer Timberline Roof! Newer Furnace and Central-Air! 2.5 Car Garage! Estate! Ad# 597

RICHMOND HEIGHTS \$84,900
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Beautifully Updated 2 Bedroom Ranch! Country in the City, 400ft Deep Lot! Gorgeous Wood Flooring! Formal Living Room w/ Stone Fireplace. Newer Bath w/ Ceramic Tiles. Central Air. Newer Windows. Spacious Newer Kitchen w/ Tiled Back Splash! 22x22 Lower Level Family Room. Bar Area for Entertaining! Just Move In! Ad#903

WICKLIFFE \$89,900
400FT DEEP LOT!



Brick Ranch! 2 Bedrooms! Younger Furnace. Central Air. Formal Living Room w/ Fireplace! Newer Roof. 400' Deep Lot! Full Basement

WARRENSVILLE HEIGHTS \$79,900
MOVE IN READY!



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WICKLIFFE \$19,900
VACANT LOT!



Great Location Neap Parks and Community Center! Previous Home Destroyed By Fire. All Utilities Available at Street! Ad#898

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<p>MADISON - \$177,500</p> <p>MULTI-FAMILY</p>  <p>INVESTMENT OPPORTUNITY! Vinyl Sided Duplex w/ a Bi Level & Ranch/ Each floor plan offers – Mstr BR's w/walk-in closets and also includes a Garage & Patio. Call for Details!</p>	<p>MADISON - \$239,900</p> <p>NEW LISTING!</p>  <p>Colonial w/3 Bedrooms & 2.5 Bath, Great Room w/Gas Fireplace, Chef's In-Kitchen w/Appliance & Butler's Pantry Formal Dining, Office on 1st Floor, Vaulted Master BR w/ Glamour Bath, Walk-in closet & More! Finished Basement-Game Rm, exercise rm, hobby rm., Front Porch, Large Deck, & Shed, Use of Perry Park w/Pool & Lake Access</p>	<p>MADISON - \$299,900</p> <p>PENDING!</p>  <p>LAKE ERIE FRONT RANCH w/ 4 BR, 3 BA on 3.1 Acres * Kit, Din, & Fam Rm combo * Vaulted Indoor Pool Rm * Patio * 30x50 Det. Garage * Maintained Mechanicals * Beach Access</p>	<p>MADISON - \$239,900</p>  <p>3000 Sq. Ft. Ranch on 1+ Acres, Liv Rm w/ Gas FP * Kit & Din Area w/Breakfast Bar & Appls * Vaulted Fam Rm w/ WB Fireplace, Mstr BR w/ Mstr BA * 2 more BR's & Bath Lower Level w/ Rec Rm, possible 2 additional BR's * Utility Rm, Storage Rm & Walkout Bsmt * Front Porch, 2 Car Gar, Paved Drive, Deck</p>	<p>SAYBROOK - \$129,900</p> <p>NEW LISTING!</p>  <p>2 BR & 2 BA Ranch on 16+ Acres * Enclosed Front Porch & an Enclosed Side Porch * Walk-out Basement, 1 Car Detached Garage * 24x30 Barn & Pond, & Wooded Areas Call for Details</p>
<p>SAYBROOK - \$349,900</p>  <p>Lake Erie Lifestyle * A Family Compound, Bed & Breakfast, Owner Occupy, or Vacation Rental. * 3 BR, 2 BA. 2000 Sq.Ft.* Great Rm w/Woodstove * Large Eat-in Kit * Mstr BR w/Private Bath * Large Multi Purpose Barn w/ Flexibility & incredible Views Must see to appreciate!</p>	<p>UNIONVILLE - \$219,900</p>  <p>Century Home w/6 BR's, possible 7 on 3.58 Acres * Liv Rm, Fam Rm w/ FP, Formal Din Rm Kitchen w/Appliance. * 1st Flr BR & Bath, * Bank Barn w/Workshop, Brick Patio & Deck Call for Details!</p>	<p>MADISON - \$204,900</p> <p>PENDING!</p>  <p>3 BR, & 2.5 BA Ranch Large Open Liv Rm w/Gas FP, Din Rm, & Kitchen Combo * High end Finished throughout the Home * Full Finished Basement w/4th BR & Half BA * 2 Car Garage, Fenced in Backyard, Deck, & Porch</p>	<p>MADISON - \$119,900</p> <p>NEW PRICE!</p>  <p>4 BR, 2 Story Home on 1 Acre * 2 1st Flr BR's with one w/ half Bath * Office off Liv Rm * Dining Rm w/ FP * Remodeled Kit * 1st Flr Laundry * Wrap-around Deck * Porch * 2 Car Garage * Shed</p>	<p>MADISON - \$219,900</p> <p>PENDING!</p>  <p>3 Bedroom & 2.5 Bath Colonial on 1+ Acres * Liv Rm w/Gas FP, Gourmet Kitchen, * Formal Din Rm, Vaulted Family Rm * Mstr Suite w/Private Bath, Walk-in Shower & Garden Tub * Large Deck w/Pergola & Fenced in Backyard</p>
<p>MADISON - \$199,900</p> <p>PENDING!</p>  <p>Contemporary Ranch w/Open Floor Plan, * Liv Rm w/Gas FP, Built-in Bookshelves opens to a well Equipped Gourmet Kit & opens to Dining Area w/ 3 walls of windows * Enclosed Porch * Master Ste w/a WOW Master Bth * 2 more BR's & Bath * Front Porch & 2+Car Garage * Handicapped Accessible</p>	<p>MADISON - \$96,500</p> <p>NEW LISTING!</p>  <p>3 BR, 1 BA Ranch * Open Living * Living Rm * Eat-in Kitchen leads to a Bonus Rm/Family Rm Work Shop in Shed w/Heat & Electric Fenced in Backyard Neat as a Pin!</p>	<p>PAINSVILLE TWP. - \$189,900</p> <p>PENDING!</p>  <p>3 BR & 3 BA Updated Bi Level on Corner Lot Liv Rm open to Kitchen/Dining Area, includes Appliances Master Bedroom with Master Bath Family Room with Brick Fireplace 4th BR in Lower Level, Screened in Back Porch 2 Car Garage, Deck, Pool, & Shed</p>	<p>MADISON - \$109,900</p>  <p>3 BR & BA Ranch w/Lake Erie View * Many Updates * Full Bsmt w/workshop, Laundry Rm & possible full BA</p>	<p>PERRY - \$124,900</p> <p>NEW LISTING!</p>  <p>Newly Painted 2 BR & 2 Bth Condo Kitchen w/Corian Countertops, Wood Laminate Flooring, Oak Cabinetry, opens to Dining Area leading to Large Deck Master BR w/ 2 Closet- 1 Walk-in & Master Bath Appliances Stay! 2 Car Garage</p>
<p>MADISON - \$139,900</p> <p>NEW LISTING!</p>  <p>3 BR & 2 BA Ranch w/Liv Rm, Family Rm, & Sun Rm Kitchen & Dining combo w/Built in Desk Many Updates: Fresh Paint, newer Carpet, most Vinyl Windows, 2 Newer Furnaces – 2016 & Security System, 2 Car Garage w/Office 30x50 Outbuilding</p>	<p>MADISON - \$119,900</p>  <p>3 BR, & 2.5 BA Colonial Condo * Newer Kitchen Countertops, Water Heater, & some Carpet. Vaulted Liv Rm w/ Gas FP * Formal Din Rm * Eat in Kit w/ Appl. * 2 Car Att Gar * Covered Patio w/ view of Lake Erie</p>	<p>BUILD YOUR NEW DREAM HOME! VACANT LAND- Madison – Lake Erie View Double Lot w/ Private Beach Association access.. Improvements- Electric, Gas, Paved Streets. Call for details! List Price - \$49,900 VACANT LAND- Madison 7+ Acres Lot of level ground w/ additional land available. Gas, Electric & Water available at street. Close to Family Outdoor YMCA. Split will be done before closing. List Price- \$54,900</p>	<p>MADISON - \$177,500</p> <p>MULTI-FAMILY</p>  <p>INVESTMENT OPPORTUNITY! Newly vinyl sided Duplex * Features a 3 BR, 1 BA Ranch w/Cathedral Ceilings and a Colonial w/ 3 BR & 1.5 Bath w/Mstr BR w/ 2 walk-in closets/Both Units have Private Patios & attached Garages/ Live in one & Rent the other!</p>	<p>CONCORD - \$119,900</p> <p>NEW LISTING!</p>  <p>End Unit Condo w/ 3 BR & 2 BA * Formal Liv Rm * Eat-in Kitchen w/ Appls. * Family Rm w/ Wood Burning Fireplace 2 Car Garage & Private Deck</p>

The benefits of hiring professional contractors

The DIY movement has inspired many homeowners to tackle home repair and remodeling projects on their own. DIY projects can be rewarding, and many homeowners who have embraced the DIY movement have discovered talents they never before knew they had.

But no matter how simple popular home renovation television shows make remodeling projects appear, homeowners should know that such undertakings are far more difficult than they appear on television. Homeowners who overestimate their abilities and the time they have to complete projects can cost themselves substantial amounts of money. In fact, there are a variety of reasons homeowners might want to work with professional contractors when tackling home improvement projects.

EXPERIENCE

A trial and error approach can work with various projects and problems. But applying such an approach to home improvement projects is risky and potentially dangerous, not

to mention costly. Experienced professional contractors with strong track records (seek recommendations from friends or neighbors) won't have to go through trial and error and are therefore more likely than DIYers to complete a project on time and on budget.

INSPIRATION

One oft-overlooked benefit of working with professional contractors is the likelihood that they can draw up ideas for projects that homeowners might otherwise never have thought up on their own. Homeowners without specific ideas in mind can ask contractors to come up with various scenarios before committing to a particular one. Veteran contractors can draw on years of experience to create designs that DIYers might be incapable of coming up with and/or incapable of seeing through to completion.

COST

Conventional wisdom suggests it's less expensive to do something yourself than to hire someone else to do it for you, but that's not necessarily true of home improvement



projects. Labor costs typically account for a substantial amount of professionally contracted projects, but homeowners can cut those costs by volunteering to do some of the simpler tasks themselves. In addition, contractors often purchase materials at a much lower cost than individual homeowners because contractors buy in bulk. So while labor costs might be lower on DIY projects, the cost of materials can offset those savings.

RESALE VALUE

Many homeowners renovate their homes with eyes on improving the resale value of those homes. But if homeowners want to

showcase a newly remodeled kitchen when selling their homes, they should be prepared for prospective buyers to ask who worked on the project. Fearing potential problems down the road, some buyers might be put off by homes that were remodeled by DIYers and not professional contractors.

Renovating a home on your own can be a rewarding project for homeowners. But it's important that homeowners recognize the many benefits of working with professional contractors before making any final decisions with regard to who will tackle their next project.

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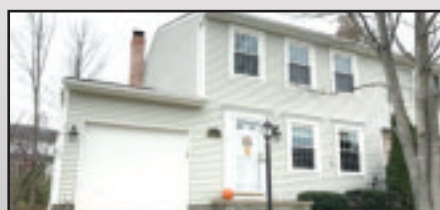
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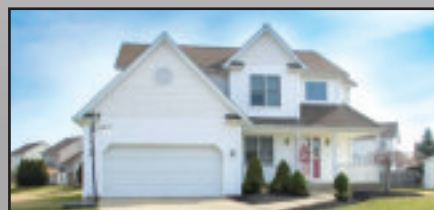
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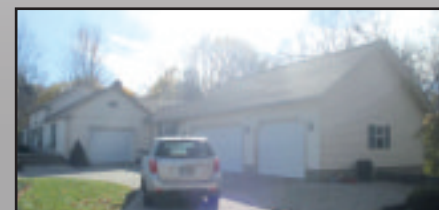
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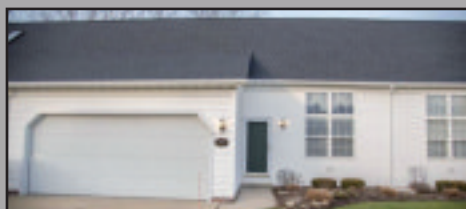
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