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# PUBLISHER'S NOTE

**Giselle Bernard**  
*Publisher*

Dear Readers:

As you all know, I've invested in an awesome networking franchise – Network in Action, Uptown District (NIA). Just like my objective in running the magazine, my networking business is building relationships with the sole purpose of building business.

As with the builders I feature and the vendors I bring on

board as advertisers, all of the NIA team members that I refer to you have been interviewed and vetted. However, in addition to my personally interviewing each team member of my networking group, a background check has been done to assure you that you are working with an upstanding individual of integrity who has the utmost values.

**Giselle Bernard**  
*Publisher*

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# Complete Customer Satisfaction Drives QCB Custom Homes

By Kathy Bowen Stolz

Quatro Brooks, owner of QCB Custom Homes, has a passion for building custom homes. He believes his clients deserve a “one-of-a-kind” building experience and a builder dedicated to their best interests.

Quatro is in his truck by 5 A.M. every morning, stopping at each job site, directly supervising and instructing the subcontractors who are constructing the homes. “One thing



that sets me apart from other builders is that I build all my own homes. That’s over 400 houses that I’ve personally built in the 18 years since I became a builder.”

Unlike many other small business owners, Quatro doesn’t want to grow his company too much. “I am committed to a high-quality, low-volume business model with an emphasis on integrity.” If he expanded beyond the five or six houses he builds each year,

he’d have to hire field superintendents. “With my direct supervision, the end product is better, the process is better, and our clients get more value than they bargained for,” he noted.

“A lot of builders discourage changes. I expect changes. In fact, I welcome changes. The last thing I want is for customers to get into a brand new home, their dream home, and regret not asking for something different. I want everybody to be happy and proud of their home.” He added, “Most of my referral letters mention how easy I am to work with and how easy it is to make changes.”

QCB Custom Homes does not have a particular niche in the Houston market. Its homes range from \$400,000 to \$4 million and from 3,000 sq. ft. to 18,000 sq. ft. – and everything in between. He’s built three-story town homes with a zero lot line, starter homes for younger couples, retirement homes for older couples and lakeside retreats for families. He’s built homes in the styles of English Manor, Hill Country, Victorian, Tuscan, French Country, German Farm House and Mediterranean.

“By building just a few homes a year, we are able to be completely involved with our clients throughout construction and make our customer’s vision our vision. We create a building environment that welcomes and encourages our clients to be fully engaged in the entire process.”

Quatro said he creates a truly unique custom building experience that is centered on communication, organization, and customer needs. He wants the homebuyers to be completely informed during all phases of construction. At the beginning of construction, Quatro gives his homebuyers an “extremely detailed Selection Book – roughly an inch-and-a-half thick” – outlining the schedule and selections for every element of the build. It’s a way to manage expectations but also a way to educate and expose customers to options that will make the home uniquely theirs.

“Communication and a simplified process are key to a successful relationship during the construction of a home. With today’s technology I have contracts, specifications, plans, engineering, selections, past meeting notes and all customer requests right there on my phone.”

And he takes photos and videos of the home’s progress and texts or emails those photos instantly to his customers, a process which is especially handy when the customer lives far from the build site.

“Everything goes faster, smoother, more efficiently now [than when he started building]. It makes for a happier customer,” he acknowledged.

But as much as he appreciates how technology has sped up the communication process, Quatro can still be “old school.” Whenever he gets out of his truck, he always has his phone, his tape measure and his laptop in hand. He jokingly calls his yellow legal pad his “laptop.” He said he is very detailed and makes note of scheduling and items of importance to communicate to his customers, suppliers and subcontractors. His customers have even caught on and ask him to make sure items are written in his “laptop.”

As the one who handles the sales, budget and estimating of each home, Quatro said the advantage to his one-stop-shop approach is that his customers don’t get passed around from sales to superintendent to warranty departments when they have questions or concerns. He doesn’t have a formal customer service process, just instant, constant contact. “I give everybody my cell phone number. They can call me in the middle of the night if necessary.”

He is assisted by Nickie, who handles the bookkeeping, permitting and some warranty issues for QCB Custom Homes. She has excellent organizational skills, an unmatched, meticulous approach and great pride in QCB homes, according to Quatro. Previously Quatro’s wife Kimberly handled the administrative side of the business until their third son was born. “Even before we were

*Continued on page 16*



# Tiles and Barbie Kennedy Designs Create 'Artful Spaces'



The tile industry is a living, dynamic branch of creative design that changes with the ebbs and flows of life.

Although the rectangular shape has been the shining star of the tile industry for years, the square tile is making a comeback. Most people are gravitating to larger formatted tiles. A desire for less grout is moving people away from the mosaic look. Grey and white have ruled the roost, but slight variations of crème and white and tone-on-tone now are coming into their own. Blue tones are still riding high as a color trend, but green tones are joining the party as a close second.

As color and shape control our eyes when shopping for anything from fashion to home décor, choices abound when it comes to selecting finishes to create a unique space.

Tile designer Barbie Kennedy of Barbie Kennedy Designs is using her artistic skills to launch a highly personal,

hand-designed collection of extraordinary surfaces to help designers, builders and homeowners to create those unique spaces.

Growing up in the family tile business, Barbie developed a passion for art and design. After graduating from a design school, she then worked with a leading interior design firm before launching her own business. She has spent the last decade combining her love of tile and design to source and purchase some of the most beautiful tile and stones from around the world, according to the company website, [www.barbiekennedydesigns.com](http://www.barbiekennedydesigns.com).

Barbie is a mixologist infusing unexpected materials in expected shapes and patterns. She believes that every home is a personal canvas and should have “artful surfaces” that represent a person from the inside out. Combining any pattern and material from Barbie Kennedy Designs will





create its own “artful surface.”

Located in Palm City, Fla., Kennedy is constantly searching for new inspirations, which often come from architecture, nature and her travels. Her compelling designs are based on the patterns she observes everywhere she goes. Whether inspired by a series of retro circles in a 60s concrete wall or by a bouncing wave pattern while walking by a river, Barbie is constantly imagining how to interpret shapes and patterns into her designs, according to the website.

The company offers four collections: Heritage, based on her family’s love and passion for life; Essence, created for small-scale or large-scale projects; Boardwalk, handmade cement tiles for residential or commercial use; and Engraved, patterned to create the illusion of a mosaic.

Offering engineered wood, stone, metal and mirror tiles in the beginning, this year Barbie Kennedy Designs added glass and porcelain options and will launch printed, colored wood in the near future.

For more information visit [www.barbiekennedydesigns.com](http://www.barbiekennedydesigns.com) or the local showroom, Designer Floors of Houston, 4245 Richmond Ave., Suite 400, Houston, TX 77027, or call 713-355-7500.



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# What It Takes To Be An Italian Marble Purist

Dimitri Menin, Owner of Carrara Italian Marble Imports, leaves every person he meets with a strong, indelible impression of heart-felt passion, blended with accessible professionalism. His valuable right-hand, Valeria Perez, also known as the company's Showroom Manager, speaks about Dimitri and the company with the highest respect. "We have a total of 7 staff members who work together really well; we are a positive team. We won't have it any other way." The group consists of 4 sales people, a manager, a warehouse worker and hands-on owner, Dimitri. "When anyone walks into our building, they see our energy right away. We are all positive and clients see it in our faces and in the way we work together." The team at Carrara fully understands the importance of the initial negative or positive impact a group of professionals can have on individuals within minutes of walking into their showroom and interacting with staff members. Valeria added, "We all feel the same way—we want every visitor to have the best experience they can have with each one of us. We make sure they leave with a smile, knowing without a doubt that they are important to us."

The genesis of Carrara Italian Marble is a story worth telling. "In the late summer of 2016, while on a French beach, I spoke with a businessman, who owns a stone company. He told me all about the industry and then invited me to the city of Carrara and the mountains of Italy to see the stone quarries," explained Dimitri. The businessman described in detail how the process works. Dimitri was

very impressed by his friend's knowledge and enthusiasm. "I was already familiar with the Italian stone called Carrara, and I knew it to be the best marble anywhere. The mountains caught my attention; I was intrigued and wanted to know more about the stones." As soon as he arrived to Carrara and absorbed the beauty of the city and the scenery, he fell in love with all of it. "I am originally from Israel, but my home is in Houston now, along with the company, which was named after the city of Carrara." That experience was the birth of an exceptional company providing Grade A marble to Texans.

Carrara Italian Marble import is the first source of authentic grade A Marble, a natural mountain stone imported directly from the city of Carrara, located in the northern most tip of Tuscany. Most companies offer grades b and c, but this company deals solely with grade a. They have special machinery, manufactured in Italy, which allows them to customize the size of the marble to meet the specific needs of each customer. Because they work directly with an Italian quarry, slab sizes include 24x24, 18x18 and 6x12 feet. The stones are transported from the quarry to the seaport of Verona, then on to the Port of Houston by ship. Dimitri explained that the main reason his company can provide the absolute best marble and granite for an excellent price is the elimination of middle men. "We oversee the process from start to finish and are able to certify the authenticity of every stone." This

*Continued on page 18*



# Tips to Build By

**By Kathy Anderson**  
Principal Designer/Owner, Ekliktik Interiors

## Let's Shine a New Light on It

Ok, I will admit it. I may be a “lighting snob!” I’ve been called that before, but I may have been called worse, too! I personally don’t think I am a lighting snob, although I do have very strong opinions about lighting.

I believe lighting can make and/or break a home; it’s the detail that speaks to the homeowner. Just one fabulous fixture in one area can set the home apart from everything else. That’s not to say that it has to be “over the top,” but it is a very important element that contributes greatly to the overall ambiance of a home. Consider it the home’s “jewelry.”

Conversely, it can also be the one component that says to the homeowner/potential client that the builder cuts corners. If it looks like it was bought at Home Depot, then the potential buyer will think all other aspects of the home are just as low budget and mediocre.

I am still amazed that I can walk into a new construction townhome or any home selling in excess of \$500K, for that matter, and find a fan with a light in a bedroom. Really??? Fans weren’t meant to have a light kit on them. That is so 1970! Come on, guys, is it really that much more money to put in four recessed can lights? I promise you, given the option, the homeowner will pay more. I have never heard one say he or she would prefer a fan with a light kit.

I just returned from California to help my nephew make selections on his semi-custom home in a new development. Nice,

but definitely not over the top. There was a base price and then there were options he could choose at an extra cost. Recessed can lights in the rooms were one of those options. I asked the specification specialist how many homebuyers choose the recessed can option over the ceiling fan/light kit. Wait for it ... 100 percent! (Yes, my nephew chose to pay the extra cost too.)

I have only seen one fan with a light kit that was remotely attractive. If you must go that route, make sure the light kit is flush to the fan. Unfortunately, most of them that are flush to the fan do not give out enough light.

The Haiku fan with light kit is a great light. It gives high quality illumination and “disappears” unless it is turned on. No, I don’t get anything from the Haiku company when I plug their product. I just believe in their fans. They aren’t the cheapest, but for what they do, they are the best. One thing you will come to know about me, I will always tell it like it is.

Now, on to the dreaded “boob light” (or lights one or two bulbs covered by rounded glass and a protruding, decorative screw that hang from the ceiling). Please, do not use these lights! They don’t give great light, and they make the home look cheap. Again, I recommend a recessed can or a flat-faced light if you need a flush mount.

LED lighting is here to stay, and that is a good thing. LED lights should be a selling feature for your home. They are more efficient, give better lighting, create minimal, if any



heat, and last for years.

Yes, LED lights are a bit more money. They're one of those things that "you can pay more now or pay more later." According to the industry, homeowners will recoup their cost in a few years with the savings on electric and air conditioning bills.

Don't forget to use this as a selling feature too. Even if you need to do an upgrade/charge, homebuyers will understand. If the house has recessed cans two stories high, the homebuyer will pay extra for sure. No one wants to change those bulbs!

When buying LED bulbs, you must realize that not all LED bulbs are created equal. Make sure that their color temperature is the same. There's nothing worse than going in a beautiful room and seeing different colors of light everywhere. The ones sold at the big box/home improvement stores do not all have the same color. I prefer a 3000 Kelvin. It is not yellow, and it is not white. It allows color to be true in the room.

There are some great places online and suppliers in Houston that will ensure that your bulbs are first quality and have the same color temperature.

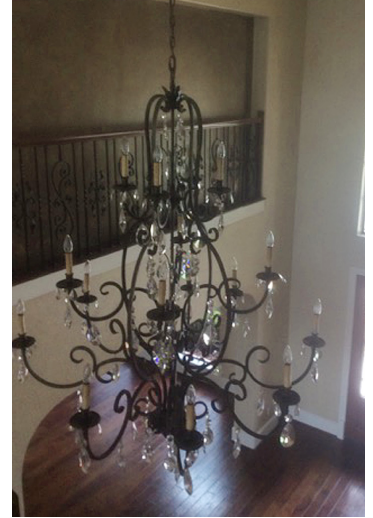
I also recommend under-counter lighting with LED. I like the ones without the plugs, so there are no outlets on the backsplash. If you must put an outlet on the backsplash, place it horizontal and just above the counter. That placement just looks cleaner and doesn't put a blemish in the pretty, decorative tile. Homebuyers will notice that small detail. Details will set you apart!

A few words about decorative lighting: I strongly believe it

is better to have a few fabulous lights than a lot of ordinary lights. Think outside the box. Instead of one large fixture over a dining table, two smaller ones can be more dramatic, different and more cost effective.

I could say a lot more about lighting, and I will in future articles. These are a few ideas to "illuminate" your mind to start to think differently about lighting.

Removing a large, very expensive light fixture and replacing it with "crystal stars" not only is more dramatic but is substantially less expensive.



*Kathy Anderson, principal designer and owner of Eklektik Interiors, brings a broad perspective and exclusiveness to her interior designs. Inspired by her world travels, Kathy focuses on creating a personal design that is timeless. With extensive residential as well as commercial experience, Kathy has found that a vital key to truly successful interior design projects is communication. She believes the design process should be an enjoyable one. By helping her clients better understand the process, the experience becomes less intimidating for them. Her ability to read her clients is a strength that helps her to create that "signature" environment for each space. Kathy received a degree in interior design from Brigham Young University and is a licensed and registered interior designer.*



# The Action Coach Team Work: Building Better Communication

By Doug Winnie

Custom home builders, interior designers, and architects all work in teams. In fact, their success depends on it! They plan out projects and coordinate with each other to ensure that the project gets completed correctly.

Working in groups, however, tends to cause issues more often than not. Project managers assume that individuals in a group will work well together. However, this is far from the truth since individual differences can cause major rifts in group cooperation. It's important to be aware that not everyone thinks and behaves similarly.

DISC is a simple question and answer tool that measures observable behaviors and emotions to identify individual differences and promote great communication. DISC stands for the four communication styles that individuals tend to exhibit: Dominance, Influence, Steady and Conscientious.

Ds, who are decisive decision makers with a take-charge attitude, are fast-paced doers who love to take control and have little time for feelings.

Is, who are social butterflies, enjoy interacting with others. They are dreamers and get bored with repetitive tasks.

Ss are supportive team players who care about the team more than themselves. They love a stable environment and don't respond well to change.

Cs are detail-oriented individuals that need time to think things through before making decisions. Facts and figures are very important to them.

These are brief descriptors that you can use to spot individuals that exhibit these traits, but it's important that you don't pigeonhole people. You can use DISC to kick start a conversation or begin to understand others, but people can change depending on the situation and environment.

With this information, you can also use DISC in order to foster good team interactions by allowing each style to use his/her strengths.

Ds tend to be great at keeping the team on task and setting the agenda for the team.

Is are more social, so they help the team get through strife by cracking jokes. They're also great at brainstorming ideas.

Ss tend to be the peacekeepers that help resolve conflicts and compromise, so every team member feels his/her ideas are heard.

Cs ensure that the team is producing accurate work, paying attention to all the details and catching mistakes and opportunities that others might miss.

Since working as part of a team is so integral in the fields of architecture, interior design and custom home building, it's important to use whatever tools you can in order to relate to one another better. Effective communication is achieved by understanding yourself and adapting your communication to match someone of a different style. Real communication may be challenging and take time, but it's better to work through your differences so that you can be wildly successful.

*Doug Winnie, owner of ActionCOACH Business Coaching, is an international public speaker, profit strategist and award-winning business and executive coach.*

*For more information on how Doug can help you build a better business, contact him at [n3marketing@actioncoach.com](mailto:n3marketing@actioncoach.com) or 713-936-3814*

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# Ransomware: Internet Terrorism on the Loose

By Eric Flores, Manager, IT Sales, Safebit Solutions, Inc.

In the heightened internet security climate, the majority of people I speak with are unaware of the looming danger of a new type of global terrorism – ransomware.

Ransomware is a type of malicious software designed to block access to a computer system until a sum of money is paid. In the past ransomware was usually aimed at individuals, but in recent years attacks have shifted to businesses.

In most cases, individuals and companies hear about unleashed ransomware threats as news alerts, but the threat doesn't resonate with them because they consider themselves unlikely to be victims of data kidnapping. I believe we are all targets.

At Safebit Solutions, we take all cyber threats seriously because we understand the consequences of data kidnapping. We protect ourselves, clients and partners alike.

On June 17, 2017, and in the wake of the Ransomware virus WannaCry, our president and CEO Faraz Hussain requested that I send out an important link with warnings about Ransomware.

See that link below:

[http://money.cnn.com/2017/06/13/technology/microsoft-cyber-attacks-windows-wannacry-updates/index.html?iid=ob\\_homepage\\_tech\\_pool](http://money.cnn.com/2017/06/13/technology/microsoft-cyber-attacks-windows-wannacry-updates/index.html?iid=ob_homepage_tech_pool)

The link was to an article that explained why Microsoft issued new releases of several critical security updates to protect against widespread hacking. The Microsoft patches could help prevent another global ransomware outbreak like WannaCry, which targeted and attacked hundreds of thousands of machines globally. Data kidnapping victims could not access their data until they paid the demanded ransom.

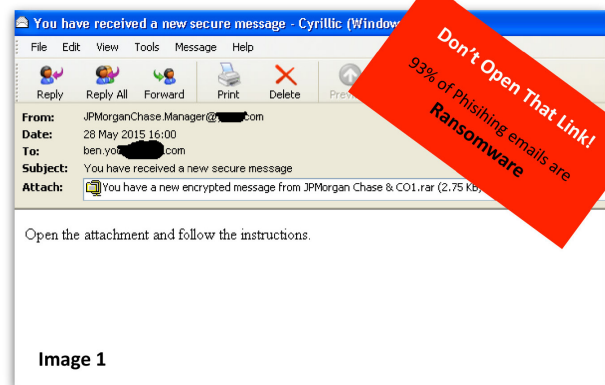
Why are Microsoft patch releases held with such importance? Microsoft's market share footprint supersedes all other operating systems (OS) combined, making their OS and application suites most desirable to cyber terrorism because a virus released through Microsoft OS is sure to spread rapidly and globally to every type of potential victim.

My first thought was to simply send the link, and then it occurred to me that I needed to inform our audience. After all, prevention through education is the basis to our security suite USAFE, which enables end-user knowledge in combination with our technical expertise to ward off Ransomware attacks. The newsletter which SafeBit sent to our audience was well received and appreciated.

The following images are disturbing and at times unbelievable.

The first screenshot image (Image: 1) is a phishing email sent to an individual trying to trick the target into believing Chase Bank has sent the target an encrypted zip file message pertaining to a personal bank account.

[Phishing is an e-mail fraud method in which the criminal sends out legitimate-looking email in an attempt to gather personal and financial information from recipients.]



Unfortunately, the second screenshot image (Image: 2) is the result of opening an attachment such as the first email.





The perpetrator is informing that target that he/she is in violation of U.S. copyrights and must pay a fine to unlock his/her computer via MoneyPak. MoneyPak, similar to a Visa gift card, is available at many retail stores across the country and world.

Why are computer users such easy targets? Well, if they are like me, then they are in the crosshairs of cyber-criminals constantly. When I wake up, the first thing I do is reach over for my smart phone and check for emails I might have received overnight. During breakfast, I catch up on current events via a tablet or laptop. Whenever I have downtime at work, I often check my bank account online and make any necessary transactions. When I get home, I fire up my laptop and surf the web for a few hours while streaming movies from my smart TV. Imagine my daily routine multiplied by millions of people!

Most recently a new threat has arisen; its name is "Petya Ransomware." The new Ransomware attack began to be discussed broadly in the press on June 27, 2017; it was determined to be causing a large volume of infections in as many as 64 countries. It's our opinion at SafeBit that the new strain will be even more dangerous than the WannaCry attack. It's an interesting world we live in!

*Continued on page 20*



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*Continued from page 5*

married, Kimberly was instrumental in developing the company. We even had our first office in the loft of her townhouse while we were still dating! There was no way I could have created or maintained this company without her.”

But Quatro was not a builder originally. After graduation from Sam Houston State University Quatro was a high school football and baseball coach and taught biology. “But I always wanted to build homes. I remember as a kid wanting to build. I can remember dragging my grandpa, mom and aunt and uncle out to look at my fort or tree house that I had built.” Even as a kid, he was proud of his finished product, he said.

“I loved going to work with my uncle and grandfather who were in construction. My uncle built his own house. I thought everyone did; I thought that’s just what you did. I couldn’t wait to grow up so I could build my house.”

Quatro and Kimberly enjoy church activities, hunting and spending time with their family. Their lives are centered on their three boys – Cash, Bodie and Duke –

and “chasing those boys around from sport to sport,” whether it’s golf, t-ball, baseball or flag football. And Quatro is right in the mix, coaching once again.



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*Continued from page 9*

is vital information to know, due to the unfortunate fact that there are companies attempting to offer substandard products to unsuspecting potential customers. “I deal with homeowners, interior designers, builders, realtors and fabricators. They all know and trust in the high quality of our stones.” His customers have complete assurance that all of his products are genuine. “Original Carrara is only Italian. Others might use the Carrara name, but those stones are not authentic if they are from somewhere else.”

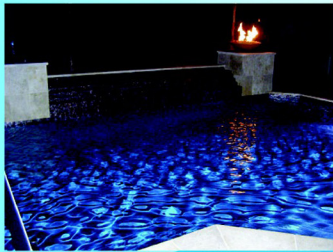
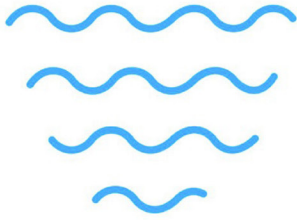
The company’s 2,500 square-foot showroom, along with a 7,000 square-foot yard, is conveniently situated in Houston on a popular street commonly known to a large percentage of Houstonians. The building and parking lot are easily accessible with a huge sign that is visible from a distance. Once a person steps into the extensive showroom, each

one has the reaction of feeling instantly awestruck by the luxury of every product on display, catering to high-end design and building. Visitors who are familiar with marble immediately recognize and admire the exceptional quality of every piece. The stones are heavy, durable and beautiful—characteristics indicative of real Carrara marble. The clients who are drawn to the showroom displays are those with a particular taste and sense of style. There are also potential clients who may arrive as skeptics, not fully convinced of the long-term value of investing in these particular products. However, each one becomes a believer by the time they leave. Visitors are encouraged to walk around, ask questions and touch the silky smooth stones. “We have poured a lot into our showroom designs so that customers may see exactly what they will be placing in their homes,” stated Valeria. The highly enjoyable experience begins with a bathtub made entirely from marble. “This was designed exclusively for our showroom, along with a full stand-up shower made from a very unique type of marble called Calacatta Paonazzo.” Offering unique stones like the Calacatta and Carrara C honed marble, allows clients to feel special, like they “hit the lottery” by receiving the absolute best product at the best price, which is not necessarily common in today’s market.

Right now, Carrara Italian Marble Imports is a newer company in the infancy stage, with a goal to make every customer happy, by giving them exactly what they want. However, with a yard fully stocked with hundreds of slabs of natural mountain stones of Marble, Quartz and Granite ready for one-day delivery to clients, it will not be long before they are in a perfect position to expand and grow. Currently, Houston real estate is booming and Dimitri Menin and his staff members are carefully building relationships with a network of industry clients, acquired through social media advertising and, more importantly, through word of mouth. Although the company name not be on the lips of every single person in search of stone products at this moment in time, loyal, satisfied customers are in no doubt that Carrara is the company to watch. It is a rising star with unlimited potential to become the “go to” company for natural stone products in Texas.



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In order to protect your investment, you must select the right team for the job. When choosing a team of building professionals, keep in mind that a noteworthy indicator of professionalism is reflected through the eyes of one's peers.

The building professionals found below have been referred by their peers and share the same outstanding values, business ethics and integrity. As the owner of The Metropolitan Builder, I proudly introduce the following:

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713-539-5162  
steve@cedarmillco.com

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Wade Watson, President  
281-495-2800  
wwatson@wrwatson.com

## Central Vacuum Systems Airline Central Vacuum Systems

King Tieken, Owner  
281-252-0021  
sales@airlinevacuum.com

## Italian Marble Carrara Italian Marble Import

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## Custom Pools Berry Pools

John Berry, President  
713-824-8182  
john@berrypools.com

## Lumber Scholl Forest Industries

Ward Scholl, Managing Partner  
713-682-2400  
wscholl@schollforest.com

## Flooring, Countertops & Supplies Baytown Floors

Helmi Abboushi  
832-768-7575  
info@baytownfloors.com

## Kitchen Bath Lighting & Hardware Expressions Home Gallery

Chris Sligh, Builder Sales Manager  
713-861-2343  
scsligh@morsco.com

## Lighting & Accessories Lighting Inc.

Gary Steele  
713-545-7014  
garysteele@lightinginc.com

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713-725-8737  
jthomasdoor@hotmail.com

## Foundations & Concrete Work Builders Post Tension

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281-932-3744  
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## Hardware CKI

Helen Collins  
281-989-8576  
hcollins2@ckilock.com

## A/C & Heating

### Goodman Manufacturing

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832-799-2956  
edward.neumann@goodmanmfg.com

## Bricks Stone & Accessories South Texas Brick & Stone

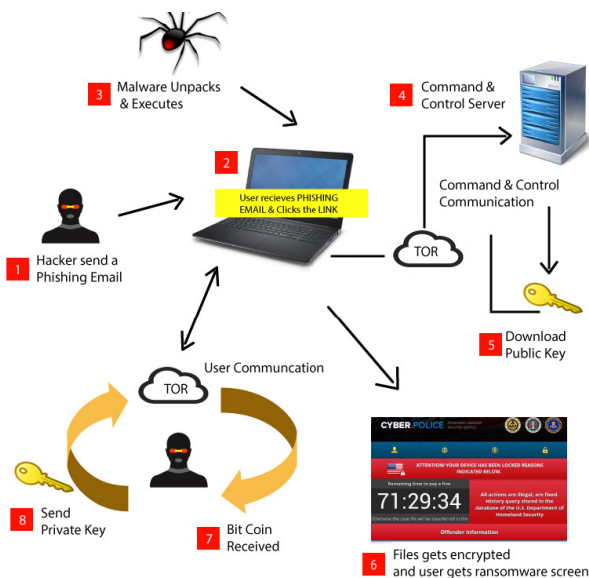
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## Garage Door Specialist Nationserve

Al Tolentino, General Manager  
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## How Does Ransomware Attack?



## The Solution? Safebit Solutions' USAFE Layered IT Security

Dealing with the aftermath of ransomware attacks is like

Russian roulette, where submitting the ransom might be the sole option for recovering locked data. In many cases, paying the perpetrator sometimes does not recover the target's locked data; instead it's locked forever.

The unknowns are precisely why Safebit Solutions' USAFE approach focuses on prevention as the only judicious approach to adopt and live by.

Our five-step program illustrates how SafeBit protects our clients' valuable data from ransomware attacks:

1. User Knowledge
2. Network Application & Content Filtering
3. Endpoint Protection
4. Auditing
5. Reporting

For more information, visit [www.safebitsolutions.com](http://www.safebitsolutions.com) or call 281-097-9800 or contact Eric Flores directly at [eflores@safebitsolutions.com](mailto:eflores@safebitsolutions.com) or 281-987-9800, ext. 108.

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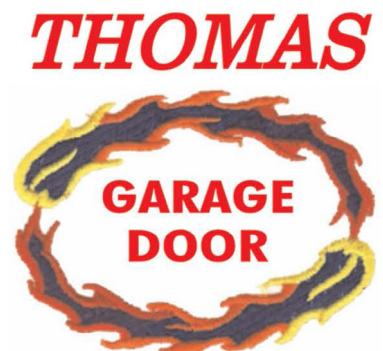
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