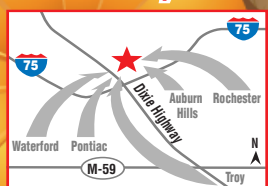


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No Gimmicks,
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Low Prices
& Friendly
Hometown
Service

BLACK FRIDAY SALES EVENT

2017 RAM 1500 BIG HORN 4X4

CASH PRICE \$29,758



LEASE FOR **\$146** PER MO

LEASE FOR **\$179** PER MO

24 MONTHS
10,000 MILES
MSRP \$45,955

**\$1000
DOWN**

**\$0
DOWN**

27 MONTHS
10,000 MILES
MSRP \$36,285

**\$1000
DOWN**

**\$0
DOWN**

20% OFF
MSRP

2017 JOURNEY GT AWD

CASH PRICE \$23,966



LEASE FOR **\$121** PER MO

LEASE FOR **\$142** PER MO

2018 CHRYSLER 300 S AWD



CASH PRICE \$30,750

LEASE FOR **\$142** PER MO

LEASE FOR **\$169** PER MO

36 MONTHS
10,000 MILES
MSRP \$41,285

**\$1000
DOWN**

**\$0
DOWN**

2018 JEEP COMPASS LIMITED 4X4



CASH PRICE \$24,810

LEASE FOR **\$120** PER MO

LEASE FOR **\$144** PER MO

36 MONTHS
10,000 MILES
MSRP \$30,190

**\$1000
DOWN**

**\$0
DOWN**

2017 CHRYSLER PACIFICA TOURING



24 MONTHS
10,000 MILES
MSRP \$36,285

**\$1000
DOWN**

**\$0
DOWN**

LEASE FOR **\$186** PER MO

LEASE FOR **\$224** PER MO

2018 JEEP CHEROKEE OVERLAND 4X4



CASH PRICE \$25,169

LEASE FOR **\$158** PER MO

LEASE FOR **\$184** PER MO

24 MONTHS
10,000 MILES
MSRP \$38,435

**\$1000
DOWN**

**\$0
DOWN**

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DODGE

Jeep



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AND 2017 RECIPIENT



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*The Golling Team
Thanks You!*

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SALES EVENT



**OPEN
MONDAY
9AM-9PM**

2018 RAM 1500 BIG HORN CREW CAB 4X4

Uconnect 3 With 5" Display, Integrated Voice Command With Bluetooth, Sirius XM Satellite Radio With 1-Year Radio Subscription, Rear Power Sliding Door, Apple CarPlay Capable, Google Android Auto Capable, LED Bed Lighting, 20"x8" Aluminum Chrome Clad Wheels, Class IV Receiver Hitch, Fog Lamps, Power 10-Way Driver Seat, Rear 60/40 Split Folding Seat, A/C Auto Temp Control With Dual Zone Control, Heated Front Seats, Heated Steering Wheel, Spray-in Bedliner.



MSRP \$46,720

Stk. #880198

EMPLOYEE 24 MO. LEASE

FRIENDS & FAMILY LEASE

\$229**
MO.

\$269*
MO.

39 MONTH LEASE

2018 CHRYSLER 300 S

Customer Preferred 220 Package, 3.6L V6 24V VVT 8 Speed Automatic Transmission, 300S Premium Group.



MSRP \$42,885

Stk. #88891

EMPLOYEE 27 MO. LEASE

FRIENDS & FAMILY LEASE

\$299**
MO.

\$319*
MO.

27 MONTH LEASE

2018 JEEP GRAND CHEROKEE LAREDO 4X4

3.6L V6 24V VVT Engine, 8 Speed Auto. 850RE Trans., 3.6L Altitude Edition 2BZ Pkg., 5 Year Sirius XM Travel Link, Power Liftgate, Security and Convenience Group, 8.4 Touch Screen Display, GPS Nav., 8 Way Power Driver Seat, Security Alarm, Uconnect 4 C Nav.



MSRP \$40,085

Stk. #888776

EMPLOYEE 39 MO. LEASE

FRIENDS & FAMILY LEASE

\$318**
MO.

\$359*
MO.

39 MONTH LEASE

2018 JEEP GRAND CHEROKEE LIMITED 4X4

3.6L V6 8 Speed Automatic Transmission, Uconnect 4 C Nav. with 8.4 Display, Blind Spot/Cross Path Detection.



MSRP \$43,280

Stk. #888984

EMPLOYEE 39 MO. LEASE

FRIENDS & FAMILY LEASE

\$325**
MO.

\$369*
MO.

39 MONTH LEASE

2018 CHRYSLER PACIFICA TOURING L

Customer Preferred 27L Package, 3.6L V6 24V VVT Engine, 9 Speed Automatic Transmission.



MSRP \$36,590

Stk. #888953

EMPLOYEE 39 MO. LEASE

FRIENDS & FAMILY LEASE

\$279**
MO.

\$299*
MO.

39 MONTH LEASE

2018 JEEP COMPASS LATITUDE 4X4

Cold Weather Group, 2.4L I4 MultiAir Engine, 9 Speed Automatic Transmission, Popular Equipment Group, Customer Preferred 27J Package.



MSRP \$28,930

Stk. #888947

EMPLOYEE 39 MO. LEASE

FRIENDS & FAMILY LEASE

\$188**
MO.

\$199*
MO.

39 MONTH LEASE

2017 DODGE JOURNEY R/T

3.6L V6 6 Speed Automatic Transmission, Navigation and Back-up Camera, Uconnect Voice Command with Bluetooth, 6 Premium Speakers, Heated Front Seats, 8.4 Touchscreen Display, Rear Air and Heat, Remote Start System.



MSRP \$36,285

Stk. #777028

EMPLOYEE 27 MO. LEASE

FRIENDS & FAMILY LEASE

\$209**
MO.

\$259*
MO.

27 MONTH LEASE

2018 JEEP COMPASS LIMITED 4X4

Customer Preferred 27G Package, 9 Speed Automatic, 2.4L I4 MultiAir Engine.



MSRP \$30,190

Stk. #889685

EMPLOYEE 39 MO. LEASE

FRIENDS & FAMILY LEASE

\$218**
MO.

\$239*
MO.

39 MONTH LEASE

248-479-3460

**2405 SOUTH TELEGRAPH
BLOOMFIELD TWP.**

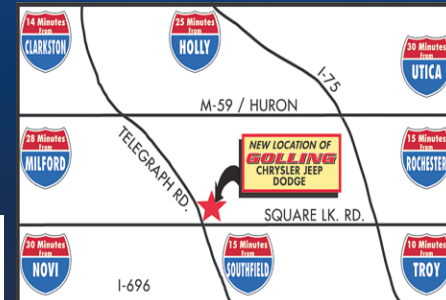


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See you on Youtube:
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All payments \$1000 down. *Leases based on 10k per year. Must take out of dealer stock. On approved credit. **Employee pricing plus tax, title, destination, plate. \$1000 down. No security deposit required with approved credit. +Must qualify for employee purchase and includes all rebates. Plus tax, title, plate, doc and dest. See dealer for details. Expires 11/30/17.

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Tues, Wed & Fri 7AM-6PM
Saturday 8AM-3PM

lesstanfordcadillac.com



2018 XT5 FWD

\$289*/ 36 / \$1,789

PER MONTH LEASE MONTHS/
10k PER YR DOWN

Stock #C80178. MSRP \$41,270. Ultra low mileage lease for well-qualified lessees. Requires GMS Discount and Cadillac loyalty rebate. No security deposit required. Tax, title, license and doc fees extra. Mileage charge of \$.25/mile over 30,000 miles.



2017 ESCALADE 4WD LUXURY COLLECTION

\$699*/ 36 / \$0

PER MONTH LEASE MONTHS/
10k PER YR DOWN

Stock #C71377. MSRP \$84,770. Ultra low mileage lease for well-qualified lessees. Based on GMS discount and Cadillac Loyalty rebate. No security deposit required. Tax, title, license and doc fees extra. Mileage charge of \$.25/mile over 30,000 miles.

EXCEPTIONAL SERVICE FROM LES STANFORD CADILLAC



*Plus tax, title, plate and doc fee. Lease offers end 11/30/2017 at 6pm or while supplies last. Plus tax on rebates, tax on payment and tax on down payment. Must qualify for Tier 1 credit. Pricing includes all factory rebates. No security deposit required. Must be eligible for GM Employee pricing. Lease must be registered in the state of Michigan. Picture may not represent actual vehicle being sold. All lease payments already include an acquisition fee. GM Employee Discount required. To qualify for Cadillac Loyalty you must currently own or lease a 2003 or newer Cadillac. Option to purchase at lease end for an amount to be determined at lease signing. GM Financial must approve lease. Lessee pays for maintenance, excess wear and a disposition fee of \$595 or less at end of lease. Not available with some other offers. See dealer for complete details..



Joe Lunghamer Chevrolet



2017 TRAX LT



LEASE FOR **\$79*** PER MONTH
24 MONTHS \$0 SECURITY DEP STK#73068

2017 CHEVY CLOSEOUT

The 2017s are going fast!

20% BELOW MSRP

On most 2017 Impala, Sonic, Spark, Malibu, Cruze and Trax models in stock

2018 EQUINOX LT



LEASE FOR **\$89*** PER MONTH
24 MONTHS \$0 SECURITY DEP STK#80769

2018 SILVERADO DOUBLE CAB 4X4



LEASE FOR **\$139*** PER MONTH
24 MONTHS \$0 SECURITY DEP STK#70405

2017 TRAVERSE LT



LEASE FOR **\$159*** PER MONTH
24 MONTHS \$0 SECURITY DEP STK#72645



*Leases are 24 months, all payments are plus tax, title, doc fee & acquisition fee all payments and prices are based on GMS pricing. Must have GM Lease on household all leases are 10k per year \$1200 due plus 1st payment.

Huge Selection of Pre-Owned Vehicles Under \$10,000!

Joe Knows Pre-Owned Vehicles!

2004 Mini Cooper S



Now **\$5,995***

2005 Chevy Cobalt LS



Now **\$5,995***

1993 Jeep Wrangler



Now **\$3,995***

2008 Ford Fusion SEL



Now **\$5,995***



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GM Certified Used Vehicles



CERTIFIED PRE-OWNED

2017 Chevrolet Impala



Now **\$25,995***

2017 Chevrolet Cruze



Now **\$17,995***

2015 Chevrolet Camaro



Now **\$15,495***

2013 Buick Encore



Now **\$16,995***

2015 Chevrolet Silverado 3500



Now **\$49,995***

2015 Chevrolet Trax LT



Now **\$15,995***

2015 Chevrolet Equinox 1LT



Now **\$17,995***

2016 Chevrolet Traverse 1LT



Now **\$24,995***

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2017 BUICK ENVISION AWD PREFERRED

ALL WHEEL DRIVE, HEATED SEATS, REMOTE START, KEYLESS ENTRY, REAR BACK UP CAMERA, AND MUCH MORE.

LEASE FOR

\$193* MO

36 MO/10K PER YR
\$1995 DOWN



2017 BUICK REGAL SPORT TOURING

LEATHER, HEATED SEATS, REMOTE START, REMOTE KEYLESS ENTRY, REAR BACK UP CAMERA, REAR SPOILER, APPLE CAR PLAY AND ANDROID AUTO, AND MUCH MORE

LEASE FOR

\$299* MO

24 MO/ 10K PER YR
\$1995 DOWN

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2018 GMC TERRAIN FWD SLE

REMOTE START, PUSH BUTTON START, HEATED SEATS, HILL DESCENT CONTROL, 7" INTELLILINK RADIO WITH BLUETOOTH, APPLE CAR PLAY AND ANDROID AUTO, ROOF RAILS AND MUCH MORE.

LEASE FOR

\$189* MO

24 MO/10K PER YR
\$1995 DOWN



2017 GMC ACADIA FWD SLE2

REMOTE START, PUSH BUTTON START, REMOTE KEYLESS ENTRY, HEATED SEATS, APPLE CAR PLAY AND ANDROID AUTO, REAR BACK UP CAMERA, AND MUCH MORE

LEASE FOR

\$135* MO

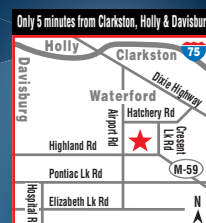
24 MO/10K PER YR
\$1995 DOWN

COMPLIMENTARY LUNGHAMER ADVANTAGE PROGRAM

BUY OR LEASE A CAR FROM US AND HAVE AN INSURANCE CLAIM AT OUR BODY SHOP FOR ANY VEHICLE ON THE CURRENT INSURANCE POLICY AND LUNGHAMER BUICK GMC WILL REIMBURSE YOU FOR UP TO \$500 OF THE INSURANCE DEDUCTIBLE

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5825 HIGHLAND RD. (M-59), WATERFORD

MONDAY & THURSDAY 9AM-9PM; TUESDAY, WEDNESDAY & FRIDAY 9AM-6PM; SATURDAY 9AM-5PM
SERVICE DEPARTMENT HOURS: MONDAY THRU FRIDAY 7AM-6PM; SATURDAY 8AM-2PM



*Monthly payments are plus tax. 36 month lease (24 month lease on Acadia) with 10,000 miles per year. \$1995 down is plus tax, title, transfer of plate, CVR fee, Doc Fee, and 1st month payment. Must qualify for GM employee discount (Supplier or Friends and Family is slightly higher). Must have a 2012 newer Buick or GMC lease in the household for the Acadia and Envision. Must have a 2012 or newer GM lease in the household for the Regal and Terrain. Security Deposit waived with Tier A1 credit. Pictures may not represent actual vehicle. Lease includes 2 years or 24,000 miles (whichever comes first) of oil changes and tire rotations, as well as Lunghamer Auto Advantage. The 2017 GMC Acadia is a retired rental unit.

SALES DEPARTMENT HOURS: MON., TUES., WED., THUR. 8-8; FRI. 8-6; SAT. 9-3



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Season of Giving Nov. 13 - Dec. 13



2017 CHEVY
CLOSEOUT



THE 2017's ARE GOING FAST!

WALLY EDGAR CHEVROLET

FACTORY INCENTIVES GOOD THROUGH THURSDAY NOVEMBER 30, 2017

2017 TRAX AWD

\$99* 24 MONTH / 10K LEASE \$999 DOWN
- OR - SALE PRICE **\$14,995^**

30 MPG



4G LTE HotSpot, Back-Up Camera,
7" Touchscreen Radio with MyLink, Bluetooth,
Stabilitrak, 10 Air Bags.

2017 CRUZE

\$139* 24 MONTH / 10K LEASE \$999 DOWN **40 MPG**



Power Seat, Heated Seats, Keyless Open, Keyless
Start, Remote Starter, 4G LTE HotSpot, Back-
Up Camera, 7" Touchscreen Radio with MyLink,
Bluetooth, Stabilitrak, 16" Alloy Wheels.

2018 EQUINOX

\$139* 24 MONTH / 10K LEASE \$999 DOWN

32 MPG



4G LTE HotSpot, Keyless Start, Back-Up Camera,
7" Touchscreen Radio with MyLink, Bluetooth,
Stabilitrak, 17" Aluminum Wheels.

SALES DEPARTMENT HOURS: MON., TUES., WED.,
THUR. 8-8; FRI. 8-6; SATURDAY 9-3

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*Lease payment examples for Bolt EV, Colorado, Cruze, Equinox, Silverado and Trax at GM Employee Discount Price plus tax, title, plate, zero security deposit, first month payment, acquisition fee and doc. fees due at signing with all rebates including GM Lease Loyalty Private Offer assigned to dealer. **Lease payment example for Traverse plus tax, title, plate, zero security deposit, first month payment, acquisition fee and doc. fees due at signing with all rebates including GM Competitive Lease Private Offer assigned to dealer. Lessee must qualify and lease through GM Financial Leasing. Lessee responsible for excess wear and tear as well as exceeded contracted mileage. ^2017 Trax sale price at GM Employee Discount Price plus tax, title, plate and doc. fees with all rebates including GM Lease Loyalty Purchase Private Offer assigned to dealer. ^^2017 Spark sale price plus tax, title, plate and doc. fees with all rebates assigned to dealer. Due to advertising deadlines, prices subject to change. See dealer for details.



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Toy Chest

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2017 CHEVY
CLOSEOUT

THE 2017's ARE GOING FAST!

**WALLY EDGAR
CHEVROLET**

FACTORY INCENTIVES GOOD THROUGH THURSDAY NOVEMBER 30, 2017

2018 COLORADO 4WD CREW

\$189* 24 MO./10K LEASE \$999 DOWN



3.6L V6 Engine, Automatic Transmission, Locking Differential, Keyless Entry, Cruise Control, EZ Lift Tailgate, Bedliner, Trailering Equipment Package.

2017 TRAVERSE

\$199** 24 MO./10K LEASE \$999 DOWN



Power Driver Seat, Heated Seats, Rear Parking Aid, Back-Up Camera, Bluetooth, Remote Start, Fog Lights, Stabilitrak, 4G LTE.

2018 SILVERADO DOUBLE CAB 4X4

\$199* 24 MO./10K LEASE \$999 DOWN



Automatic Transmission, Power Windows and Locks, Back-Up Camera, Remote Keyless Entry, 17" Aluminum Wheels.

2017 SPARK

SALE PRICE **\$11,995^^** 38 MPG



Automatic Transmission, Touchscreen Radio with MyLink, Bluetooth, Anti-Lock Brakes, Stabilitrak, 4G LTE Wi-Fi, Spoiler.

2017 BOLT EV

\$299* 36 MO./10K LEASE \$999 DOWN



DC Fast Charging Provisions, Rear Parking Aid, Rear Cross Traffic Alert, Side Blind Zone Alert, Lane Change Alert, Heated Seats, Heated Steering Wheel, Portable Charge Cord.

SALES DEPARTMENT HOURS: MON., TUES., WED., THUR. 8-8; FRI. 8-6; SATURDAY 9-3

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