

the **IOWA GREAT LAKES** *Chamber Directory*



OUR COMMUNITY • OUR WORLD



Tuesday, April 17, 2018
A special supplement to THE **LAKES NEWS SHOPPER**





Chamber of Commerce Employees



Blain Andera
CEO, Iowa Great Lakes
Area Chamber &
CEO, Spirit Lake Chamber

As the CEO of the Iowa Great Lakes Area Chamber and the Spirit Lake Chamber, Blain directs all planning to carry out chamber objectives and implement chamber policies. He works directly with the Boards of Directors of both organizations to carry out the policies and procedures as set by the boards. He is responsible for managing both organizations, including the budgets of both chambers, as well as hiring and supervision of staff. Blain is very active in the community, as well as regional, statewide and national chamber organizations, including:

- U.S. Chamber of Commerce
 - Institute for Organization Management Winter Institute certification January, 2010
 - Class Advisor, U.S. Chamber of Commerce Winter Institute, 2011-2014
 - Board of Regents, U.S. Chamber of Commerce Winter Institute, 2012-present
 - Chairman of the Winter Institute Board of Regents, 2016/2017
 - Curriculum Committee, 2014-2015
 - National Board of Trustees, 2016-2017
- Iowa Chamber of Commerce Executive Board of Directors
- Member, Board of Directors & Past President, Spirit Lake Noon Kiwanis
- RSVP (Retired Senior Volunteer Program)

Contact him at either:
blain@okobojichamber.com
chamber@spiritleakecc.com



Kiley Zankowski
Director of Membership

As Director of Membership, Kiley's job includes developing membership education and information programs along with growing the overall chamber membership. She represents the Chamber at community events, functions and meetings, and updates online directories and social media to help promote the local businesses to visitors and locals alike. Her duties also include retention, new member on-boarding, and building partnerships with our local businesses.

- Spirit Lake Noon Kiwanis
- Contact her at
kiley@okobojichamber.com



Kara Matheson
Director of Events

As Director of Events for the IGL Chamber, Kara is responsible for coordinating events and activities that benefit Chamber members. These include Business After 5 networking events, University of Okoboji Winter Games, Walleye Weekend, the 4th of July Fireworks, University of Okoboji Oktoberfest, Chamber Games, and the Annual Meeting.

She also works with the Iowa Navy Commodores, the ambassadors for area businesses and organizations who invest hundreds of hours into events, ribbon cuttings, meetings, and more.

Contact her at kara@okobojichamber.com



Chamber of Commerce Employee



Nancy Vierkant
Member Services Coordinator

As the Member Services Coordinator, Nancy is responsible for coordinating programs and activities that benefit Chamber members and promote community activities in Spirit Lake. This includes assisting visitors of our community, event promotions, newsletters, and social media.

She plans annual events, including Snowball Drop, Briefcase Open Golf Tournament, Classic Car Cruise-In, BRASL (Bike Ride Around Spirit Lake), Crazy Days, Movie in the Park, Halloween Walk, and Santa's Village on Hill and Lake Street.

Nancy actively volunteers in:

- Spirit Lake Noon Kiwanis
- Get Up and Bowl for Special Olympics
- Spirit Lake Middle School PIE Board
- Spirit Lake J-Term and Academy Volunteer

Contact her at
nancy@spiritleakecc.com

Okoboji Tourism Employees

A Committee of the Iowa Great Lakes Area Chamber of Commerce



Rebecca Peters
Okoboji Tourism Director

As Tourism Director, Rebecca manages the Okoboji Tourism Committee. She is responsible for developing and implementing programs that support and promote the Iowa Great Lakes tourism opportunities for economic growth. She coordinates the production and development of the Vacation Okoboji Magazine and keeps all the information current on vacationokoboji.com.

Contact her at
rebecca@vacationokoboji.com



Laurie Simington
Tourism Associate

Laurie is responsible for maintaining the visitor request database, coordinating all tourism information and tracking requests for tourism information. She also assists with the Vacation Okoboji publication and other projects administered by the Okoboji Tourism Committee.

Contact her at
laurie@vacationokoboji.com



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IOWA GREAT LAKES Chamber Board

Iowa Great Lakes Area Chamber of Commerce Programs

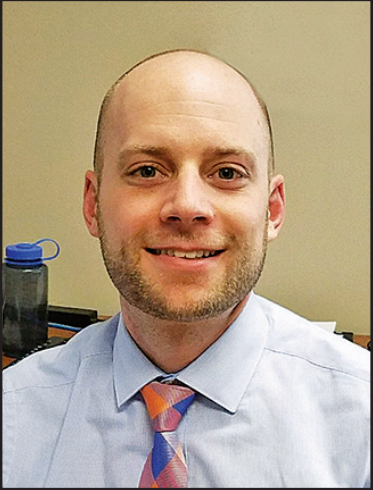
- Coordinate and sponsor University of Okoboji Winter Games, drawing tens of thousands of visitors to the Lakes Area
- Partnerships and donations to various Lakes Area non profits including Relay for Life, Music Parents Association, Arnolds Park Fire and Rescue, Youth in Philanthropy, Dickinson County Trails, and four protective associations including Okoboji, Spirit Lake, East Lake and Center Lake Associations
- Coordinate Walleye Weekend
- Coordinate and sponsor G.O.L.F. (Great Okoboji Lakes Finale Golf Tournament)
- Coordinate and sponsor the Chamber Annual Meeting and Celebration
- Coordinate Business After Five networking events
- Coordinate and sponsor the 4th of July fireworks on West Lake Okoboji
- Organize Iowa Navy Commodores, the Lakes Area Ambassador program
- Promote local member events throughout the year
- Promote Chamber Bucks shop local program
- Host Legislative Forums
- Coordinate Chamber Games Team Building Event
- Coordinate University of Okoboji Oktoberfest
- Membership Customer Service Workshop
- Coordinate Lunch and Learns



President, Erin Davelaar
Mammoth Marketing



VP, Jason Harrington
Lakes Regional Healthcare



Treasurer, Andy Schultz
The State Bank



Secretary, Mark Richter
The Three Sons



Todd Abrahamson
Okoboji Comm. Schools



Libby Glaser
Bank Midwest Wealth Mgt.



Brent Harris
The Outrigger



Andy Lux
Rosenboom Machine & Tool



Curt Petersen
Bank Midwest Insurance



Paul Plumb
Arnolds Park Amusement Pk.



Dawn Powell
Milford Commercial Club



Matt Schmeling
ROC Management



Nick Stauss
Stauss Realty



Kris Walker
Walker Insurance Agency



Cami Wills
Homeology



MISSION STATEMENT: The purpose of the Iowa Great Lakes Area Chamber of Commerce is to promote the business, civic, tourism and agricultural interests of our members and area residents, and to further the development and protection of all our resources.

IOWA GREAT LAKES Chamber of Commerce



SCHEDULE OF EVENTS



Walleye Weekend: May 5-6, 2018



4th of July Fireworks: July 4, 2018



G.O.L.F. Tournament: September 19, 2018



Oktoberfest: September 29, 2018



Chamber Games: October, 2018



Annual Meeting: November, 2018



Winter Games 39: January 24-27, 2019



President, Erin Davelaar
Mammoth Marketing

When you decide to be a part of the Iowa Great Lakes Area Chamber of Commerce, you decide to work toward a common cause of making the Iowa Great Lakes area better for all. Chamber membership is an investment into your business and into the shared future of the community. Funding for our Chamber programs is financed through membership investments and contributions, which allow us to act as advocates for our members. We support our members in a variety of ways, from bringing visitors and guests to the area for events such as the University of Okoboji Winter Games and Oktoberfest, Walleye Weekend and the Fourth of July fireworks, to connecting businesses through member-to-member events and providing opportunities to meet with our local legislators.

Research suggests that consumers are more likely to do business with a company if it's a member of their local chamber of commerce.

This could be because it shows a willingness of the business owner to partner with others and provides visibility and credibility to the business. Getting involved with the Chamber helps business owners and employees to make business contacts and acquire customer referrals. To gain the most out of your Chamber membership, involvement is key. The Chamber offers many networking and volunteer opportunities for members to take advantage of, which provide building blocks for a stronger community. The community working together for the greater good ensures our area will continue to be a draw to residents and visitors alike in the future.

I'd like to take this opportunity to thank the Chamber staff for their hard work, the board members for the time and effort they put in to leading the direction of the Chamber and all the Commodores and volunteers who make the programming and events a possibility. It is truly a collective effort and we are all committed to seeing the Iowa Great Lakes region grow and succeed. If you aren't currently a member of the Chamber, I encourage you to contact any of the staff or board members for information.

Investing in the Chamber is an investment into your future!

To learn more:
OkobojiChamber.com



IGL AREA CHAMBER OF COMMERCE YEAR IN REVIEW



14,600+

Social Media
Followers



350+

Members



\$35,000

Fish caught during
Walleye Weekend



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Okoboji Tourism

A Committee of the Iowa Great Lakes Area Chamber of Commerce

OKOBOJI TOURISM Committee



Okoboji Tourism promotes our beautiful lakes to our historic landmarks, our rich traditions to our newest innovations in fun, our efforts to preserve the past while we look to encourage future generations of visitors – we are an area rich in history, respect for natural beauty, and all around fun for all ages.

For numberless seasons, the waters of the Iowa Great Lakes have comforted, thrilled, and given joy to endless processions of admirers. The Iowa Great Lakes chain is one of the largest tourist destinations in the state, attracting more than a million visitors annually. Families have made this their summer vacation destination for generations. That is why the area, collectively referred to as Okoboji, has come to be known as the land of lakes and family fun.



Co-Chair, Matt Schmeling
ROC Management



Co-Chair, Misty Katzfey
Vintage Block



John Adams
The Lakes News Shopper



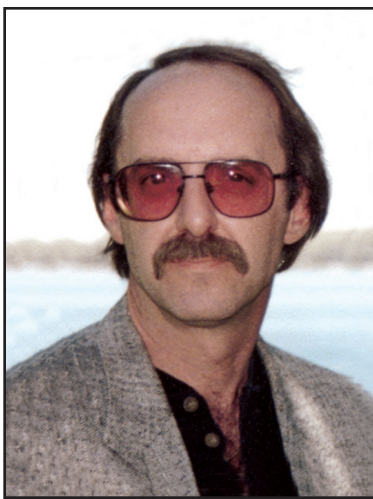
Julie Andres
Mau Marine



Heather Ellis
AmericInn



Rachel Fandel
Fillenwarth Beach



Mike Hoepfner
Village West



Bridget Johnson
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Mike May
Triggs Bay Resort



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Boonedocks



Herman Richter
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Randy Rohlfson
Emerald Hills Golf Course



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Resorts & Bridges Bay



Charley Whittenburg
Arnolds Park Amus. Park



Terry Yarns
Remington's



MISSION STATEMENT: The purpose of the Okoboji Tourism Committee is to responsibly promote the Iowa Great Lakes Area to potential and returning visitors.

Okoboji Tourism HIGHLIGHTS

A Committee of the Iowa Great Lakes Area Chamber of Commerce



2017 ADVERTISING

TELEVISION:

- Mediacom: "Okoboji This Week" — weekly program that runs from Memorial Day through Labor Day on the Mediacom Network
- KTIV: Regular advertising running March - August (Sioux City)
- KCCI: Regular advertising running March - August (Des Moines)
- Cox Media: Regular advertising running March-August (Omaha)

DIGITAL/ONLINE:

- KDLT.com (Sioux Falls)
- KTIV.com and Skycam sponsorship (Sioux City)
- Travellowa.com remarketing
- Trip Advisor: (market and demographic specific)
- Google Mobile Display Ads (market and demographic specific)
- Google Ad Words: (market and demographic specific)
- Social Media: Facebook, Twitter, Instagram, and Pinterest

PRINT MEDIA:

- Family Fun- A publication that provides parents with unique ideas and inspiration to create unforgettable family moments that will last a lifetime.
- Iowa Outdoors- The colorful magazine of Iowa's Department of Natural Resources effectively reaches outdoor enthusiasts across the state and includes travel articles in every issue.
- Midwest Living- A regional consumer publication devoted to the interests, values, and lifestyles of Midwestern families.
- Pandora- Free personalized internet radio
- Trailer Wrap- Semi trailer wrapped with Vacation Okoboji advertisement placed throughout the state.
- The Iowan- This high-quality publication features beautiful photography of Iowa scenes and articles about the Iowa way of life.
- Our Iowa- This high-quality publication features articles and beautiful photography of Iowa scenes.
- Missouri Life- This publication attracts readers who enjoy the outdoors and traveling to surrounding states.
- Nebraska Life- This high-quality publication features beautiful photography of Iowa scenes and articles about the Nebraska way of life.
- Better Homes and Gardens- A publication serving readers who embrace the totality of family life.
- O, The Oprah Magazine- A publication reaching active women who are decision makers.
- The Iowa Travel Guide- A publication to promote Iowa's great attractions.
- Vacation Newspaper Publications
- Des Moines Register
- Omaha World Herald



Co-Chair, Matt Schmeling
ROC Management

The Okoboji Tourism Committee's mission is to "responsibly promote the Iowa Great Lakes Area to potential and returning visitors." With the support of Dickinson County, Arnolds Park, Milford, Okoboji, and Spirit Lake we are able to work together and create a strong marketing campaign each year that attracts thousands of families to our community. Those visiting families support nearly 2000 jobs and countless businesses in our community that enhance the quality of life for the residents of the Iowa Great Lakes Area who are lucky enough to call this home.

As a lifelong resident of the Okoboji area, I have seen firsthand what tourism and tourism revenue brings to the Okoboji area. I have met new friends and have made many business contacts through tourism. We live in a very unique area where we have the combination of great natural resources, amazing community involvement, and a

dedicated work force that understands what customer service is all about.

Much of what Okoboji Tourism implements does not get seen or heard by the local community. We strive to reach potential tourists outside of our immediate area and draw them to our area. One of our publications that you may have seen is our Vacation Okoboji Magazine. Okoboji Tourism prints 100,000 copies of this magazine with requests coming from all 50 states and the District of Columbia; it is our most useful tool to get people to the area, and to tell them what is great about our area.

The Iowa Great Lakes has been the vacation place for many families for generations. It is our hope that we can continue to grow traditions and vacations for anyone and everyone who enjoys what the Iowa Great Lakes can provide. We are very proud of our communities and will continue to promote responsibly to all future visitors to the area.



\$
Economic Impact
of Tourism in
Dickinson County
\$274.55 million*

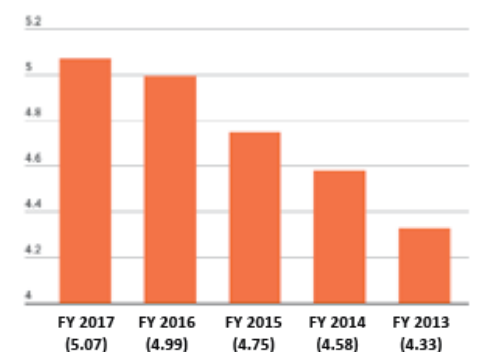
*According to the U.S. Travel Association
2016 Economic Impact Study.

vis·i·tor
[viz-i-ter] • noun

1. Anyone who travels more than 90 miles, one way, from his or her home
2. Someone who spends the night away from home.

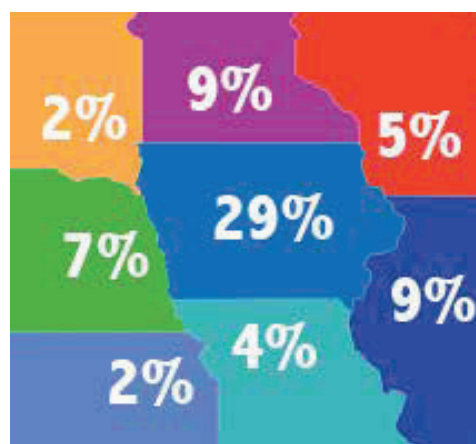
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<http://www.americanbusinessmag.com/2012/05/why-join-your-local-chamber-of-commerce/>

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CHAMBER MEMBERSHIP brings credibility to your business. You can increase positive perception among consumers and business owners when you're identified as a member of a chamber of commerce. Increase your visibility in the community. ... You also can grow your business by advertising with the chamber and sponsoring events.

If you still don't think you have time to join and participate in your local chamber of commerce, consider the following:

- Most consumers (59 percent) think that being active in the local chamber of commerce is an effective business strategy overall. It's 29 percent more effective, however, for communicating to consumers that a company uses good business practices and 26 percent more effective for communicating that a business is reputable.
- If a company shows that it's highly involved in its local chamber (e.g., sits on the chamber board), consumers are 12 percent more likely to think that its products stack up better against its competition.
- When a consumer thinks that a company's products stack up better against the competition because the company is highly involved in its local chamber of commerce, it is because he or she infers that the company is trustworthy, involved in the community and is an industry leader.
- When consumers know that a restaurant franchise is a member of the chamber of commerce, they are 40 percent more likely to eat at the franchise in the next few months.
- When consumers know that an insurance company is a member of the chamber of commerce, they are 43 percent more likely to consider buying insurance from it.

<http://www.americanbusinessmag.com/2012/05/why-join-your-local-chamber-of-commerce/>






















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SPIRIT LAKE Chamber Board

BENEFITS OF MEMBERSHIP

- Referrals to potential customers and space on Chamber display racks
- Free use of Spirit Lake radio "jingle"
- Free membership listing on spiritleakecc.com & link to your website
- Be first to introduce your business to new residents with Welcome Packets
- Sponsor special events available only to members
- A voice in developing and carrying out Chamber priorities
- Volunteer opportunities through boards and committees
- Promotion of tourism, working closely with Okoboji Tourism and the IGLA Chamber
- Weekly email blasts to members to promote events for our membership
- Mailing and phone number list of all chamber members for your use
- New business Ribbon Cutting Ceremony
- Social media marketing through Facebook, and press releases

BY JOINING YOUR CHAMBER YOU...

- Support our local Chamber Activities (BRASL, Shop Local Saturday, Ring in the Holidays Promotion, Snow Ball Drop – Winter Games, Family Movie Night, Business/Teacher Luncheon, Crazy Days, Cruise-In, Halloween Walk, Santa's Village, Briefcase Open – Golf Tournament)
- Join others to improve the quality of life in the Spirit Lake community
- Support the operation of the Spirit Lake Chamber of Commerce



President, Curt Petersen
Bank Midwest Insurance



VP, Corey Robinson
Schuchert-Lentz Funeral Home



Treasurer, Seth Vogel
United Community Bank



Secretary, Jodi Lange
Northwest Bank



Kevin Bice
City of Spirit Lake



Keith Brockmeyer
Lakeland Realty of Iowa



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Erin Davelaar
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Dr. Steve Fiala
Spirit Lake Chiropractic Clinic



Jason Harrington
Lakes Regional Healthcare



Gregg Owens
City of Spirit Lake



Rick Reinking
Spirit Lake Comm. School



Matt Schmeling
ROC Management



Ryan Schmidt
Okoboji Motor Company



MISSION STATEMENT: Strengthening Business • Enhancing Community



SPIRIT LAKE Chamber of Commerce



SCHEDULE OF EVENTS



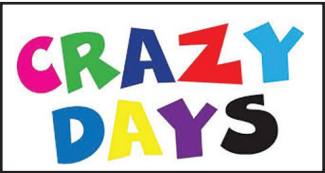
Briefcase Open (4 Person Golf Tournament)
Fri., June 8, 2018 Okoboji View Golf Course



Cruise-In (Classic Car Show)
Sat., June 30, 2018 Downtown Spirit Lake



BRASL (Bike Ride Around Spirit Lake)
Sat., July 7, 2018 Downtown Spirit Lake



Crazy Days (Retail Shops Sales and Promotions)
July 27-28, 2018 Downtown Spirit Lake



Business Teacher Luncheon
(Supporting Spirit Lake Community School Staff)
August, 2018



Family Movie Night
(Family friendly outdoor movie)
August, 2018



Halloween Walk (Free trick or treating at our downtown area businesses)
Sat., October 27, 2018 Downtown Spirit Lake



Shop Local Saturday (Supporting our small businesses by shopping local)
Sat., Nov 24, 2018 Downtown Spirit Lake



Holiday Promotion
(Promotions & prizes from our local businesses)
Nov./Dec. 2018 Spirit Lake Area Stores



Santa's Village on Lake & Hill Ave.
(Family activities throughout downtown)
December, 2018 Downtown Spirit Lake



Snowball Drop
(Prizes given to numbered snowballs)
Sat., Jan 26, 2019 Downtown Spirit Lake

A Strong Chamber Grows a Strong Business & Community



President, Curt Petersen
Bank Midwest Insurance

As an active member of the Spirit Lake Chamber of Commerce, I see the benefits of community involvement on a professional and personal level. Volunteering has always been an important part of my life, and becoming a member of the Spirit Lake Chamber of Commerce was a perfect way to be involved.

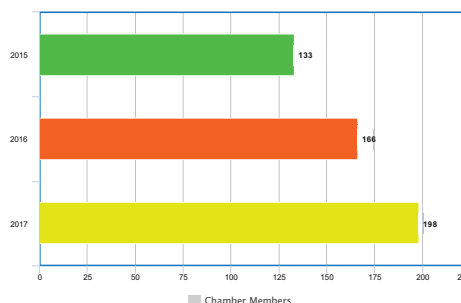
Spirit Lake and the Iowa Great Lakes are known as a vacation destination, and the Spirit Lake Chamber of Commerce is there to bring many popular events to residents and visitors alike. In every season, events like the Business Teacher Luncheon, Cruise-In, BRASL, Crazy Days, Briefcase Open, Outdoor Family Movie, Winter Games activities held in Spirit Lake such as the snowball drop, all bring thousands of residents and visitors together and boost the local economy and create a better place to live, work and play. Every dollar spent in our area turns over seven times, helping our businesses and community grow.

One of the benefits I've experienced as a business professional is the opportunity to network. There are hundreds of chamber members who represent a variety of industries. I know that my business is being supported, just as I support those other businesses, which makes for a strong community. There are many opportunities to network, whether it's through a special event, committee or through the events held regularly throughout the year. Many close friendships have been formed over the years, because of these networking opportunities.

I encourage everyone to consider becoming a member of the Spirit Lake Chamber of Commerce. I am proud to be part of such a great organization, and feel such gratitude toward the members who have worked so hard to support local businesses like mine and make Spirit Lake and the Iowa Great Lakes a place that others can't wait to come back to visit.



MEMBERS



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7,539 users

ACCOMPLISHMENTS

- Led NW Iowa as a commercial and employment center
- Collaborated between the business community and local government in promoting business
- Improved Olde Town facades
- Supported Olde Town Merchants Group
- Promoted special retail events
- Distributed promotional items such as area maps, member business brochures
- Developed color brochure of Spirit Lake
- Hosted Annual Business Teacher Luncheon
- Hosted annual Winter Games Snowball Drop
- Organized community events to bring in business such as: Cruise-In, BRASL, Halloween Walk, & Santa's Village
- Promoted community improvements such as East entrance signage, Hill Avenue streetscape, tree plantings
- Supported community retail events such as Holiday Open House, Shop Local Saturday
- Sponsored business improvement programs such as Dale Carnegie Course
- Increased city involvement in Lakes Area events (Winter Games & Walleye Weekend)

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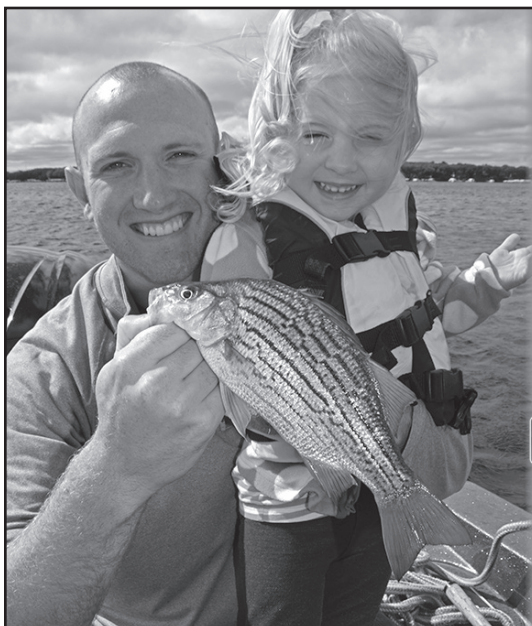


"The IGL Chamber has an openness and willingness to work with area businesses that encourages growth and improvement within the community. They hold events throughout the year that support and promote countless businesses in the area as well as networking events that provide further benefit within the business community."

— Dennis Harman, Stan's Bait Shop

"As a small business owner in a small town, we find it very important to belong to our local chamber. It helps us to know what's going on with other local, small businesses and reminds us to support each other. The communication from the chamber is great to inform us about local events going on in our community and provides an easy way for us to share the word on social media."

— Chris & Renee Quance, Ferguson's Garden Center



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"Being a member of the chamber is being a part of a supportive network of professionals, entrepreneurs, and mentors. The chamber has supported the Historic Downtown of Spirit Lake through advertising, organizing events, enlisting volunteers, and offering individual business support. You never feel like you are going it alone when you belong to the Chambers!"

— Tami Horsman, Timeless Consignments

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IOWA NAVY COMMODORES



Iowa Navy Commodores

Are you looking for a way to meet new people and get more involved in your community? Become an Iowa Navy Commodore! The Commodores are ambassadors for area businesses and organizations that assist with everything from Chamber events and Business After 5 Events to Ribbon Cuttings that welcome new businesses and Chamber members. If you or someone you know is interested in getting involved, email kara@okobojichamber.com today!



IOWA GREAT LAKES AREA
CHAMBER
OF COMMERCE

 <p>President, Sarah Bone <i>Capital Retention</i></p>	 <p>VP, Patty Youll <i>St. Croix Hospice</i></p>	 <p>Jan Bowles <i>GrapeTree Medical Staffing</i></p>	 <p>Tom Brown <i>Liberty National Bank</i></p>
 <p>Brent Burns <i>Morton Buildings</i></p>	 <p>Rachelle Fratzke <i>Commodore</i></p>	 <p>Jonna Garrett <i>Accura Healthcare</i></p>	 <p>Jennifer Gustafson <i>Lakes Regional Healthcare</i></p>
 <p>Brent Harris <i>MHR Insurance</i></p>	 <p>Walt Homan <i>Commodore</i></p>	 <p>Bethany Huseman <i>Northwest Bank</i></p>	 <p>Nate Johnson <i>Liberty National Bank</i></p>
 <p>Sara Lewis <i>Bank Midwest</i></p>	 <p>Kathy Lockey <i>Sugar Shack</i></p>	 <p>Joe Loring <i>Walker Insurance</i></p>	 <p>Karolyn Marti <i>YMCA</i></p>

The MISSION of the Iowa Navy Commodores is to generate enthusiasm, promote membership, and portray a wholesome quality of life in the Lakes Area throughout the year. They are ambassadors for area businesses and organizations that assist with everything from Chamber events and Business After 5 gatherings to ribbon cuttings that welcome new businesses and Chamber members.



IOWA NAVY COMMODORES



Cindy Mart
Central Bank



Cami Mayne
Citizens Comm. Credit Union



Erin Milner
Okoboji Comm. Schools



Vanessa Moore
ServePro



Kathy Renken
Commodore



Jerry Robinson
Commodore



Gary Rosemore
Commodore



Pam Rouse
Commodore



Beth Thornton
American Family Insurance



Doris Welle
Dickinson County News



WHY SHOULD I BELONG TO THE CHAMBER?

BECAUSE

- ...you prosper as our area prospers. By helping to build a thriving area, your investment is strengthened and your opportunities are broadened.
- ...progress and prosperity depends on the development of a sound and economic social structure. These result from aggressive programs and activities designed to cultivate opportunities and capitalize on advantages.
- ...these goals can be reached only by a UNITED EFFORT through an organization equipped to study and conduct a sound program of area progress.
- ...the Iowa Great Lakes Area Chamber of Commerce is the leading organization consistently engaged in promoting the civic and economic development of our area.



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 SL - A & B Business Solutions
 SL - A.H. Hermel Company
 Accura Healthcare of Spirit Lake
 IGL - Accura Healthcare of Milford
 IGL - Ackerman Construction LLC
 Advanced Network Professionals
 IGL - AIA Branding Strategies
 Alliant Energy Corp Serv, Inc.
 Allure & Co.
 IGL - American Cancer Society
 IGL - American Family Insurance
 IGL - AmericInn of Okoboji
 IGL - AmericInn of Spencer
 IGL - Amy's Sign Design
 IGL - AnnLeo
 IGL - Antiques, Etc.
 Arnolds Park Amusement Park
 IGL - Arnolds Perk
 Arrowwood Resort
 SL - Artistry by Peschon
 SL - Atlantic Bottling Co.
 IGL - Avery Brothers Sign Co.
 SL - B Polished
 Bank Midwest
 IGL - Barn Swallow
 Beck Engineering, Inc.
 Bedell Family YMCA
 IGL - Beer Can Alley Okoboji
 IGL - Bella Via Salon & Day Spa
 SL - Ben Brant Construction
 IGL - Big Spirit Resort
 Black Hills Energy
 IGL - Blink Marketing, Inc.
 Blue Lake Websites
 SL - Bob's Auto Sales
 IGL - Bob's in Arnolds Park
 IGL - Boji Bark
 IGL - Boji Rides
 IGL - Boji Sweets
 SL - Boji Tan
 IGL - Boji Toes
 Bomgaars
 BonFire Web Company, LLC
 IGL - Boulders Inn & Suites
 Bracco – Okoboji
 SL - Breuker Financial Strategies
 IGL - Bridges Bay Resort
 IGL - Brooks National Golf Club
 Brownmed
 IGL - Buck's Pub
 Buena Vista University
 Business Today
 IGL - C & N Sales
 IGL - Camp Boji, Ltd.
 IGL - Camp Foster YMCA
 IGL - Camp Okoboji - LCMS
 Campus Cleaners & Launderers
 IGL - Capital Retention
 SL - Carney Concrete, Inc.
 IGL - Carolyn's Hallmark Shop
 Carpet One Floor & Home
 SL - Casey's General Store – Spirit Lake
 IGL - Casey's General Store - Arnolds Park
 IGL - Casey's General Store - Milford
 IGL - Casey's General Store - Okoboji
 IGL - CC Screen Printing
 IGL - Cenla RV Park
 Central Bank of Spirit Lake
 IGL - Central Emporium
 Central Insurance at Central Bank
 IGL - CFE Lumber Division - Home & Kitchen Design
 IGL - Chaplin's / B-N-J Entertainment
 Christensen-Bieri of Spirit Lake, D.D.S., P.C.
 IGL - Citizen Publishing Co.
 IGL - Citizens Community Credit Union
 IGL - City of Lake Park
 City of Spirit Lake
 IGL - City of West Okoboji
 Comfortec Heating, Cooling & Plumbing, Inc.
 Community First Broadcasting - KUOO, Y100.1, Q102, KKOJ, Xtreme Country Radio
 SL - Community Housing Initiatives
 SL - Computer Zone II

Consumers Lumber
 IGL - Converged Technologies, LLC
 IGL - Cool Biker Stuff
 Cornell Abstract Co
 IGL - Corner Lanes
 IGL - CP, Inc. / DBA H&R Block
 Creative Small Business Solutions
 IGL - Crescent Beach Resort
 SL - CrossWinds Church
 IGL - Crown Clinics of Spencer
 IGL - Culligan Water Conditioning
 Custom Creations
 IGL - Cutty's Okoboji Resort Club
 IGL - Daily Addiction
 IGL - Danbom Lakeside Engineering
 SL - Dawn's Dance Connection
 IGL - Dellapina
 SL - DESCO
 Dickinson County Agricultural Society
 IGL - Dickinson County Cattlemen's Association
 IGL - Dickinson County Farm Bureau
 IGL - Dickinson County Izaak Walton League
 Dickinson County Mutual Insurance
 Dickinson County News
 IGL - Dickinson County Snowhawks
 IGL - Direct Payment Systems
 SL - Discount Fireworks Outlet
 Dixon Family Chiropractic
 IGL - Doll Distributing
 Dowden - Hinn Realtors
 IGL - Dr. Craig E. Newell, PC
 IGL - Dry Dock Lounge
 SL - Dulin Contracting, Inc.
 IGL - Dyno's #15 - Milford
 Dyno's #30 - Spirit Lake
 Edward Jones Investments - Spirit Lake
 IGL - Elegance Boutique
 IGL - Elements Design Studio
 IGL - Emerald Hills Golf Club
 Employment Connections, Inc.
 Energy Panel Structures, Inc.
 SL - Erichsen, Kallsen & Associates
 Erpelding, Voigt & Co., LLP
 SL - Estherville Daily News
 IGL - Evans Clothing & Shoes
 IGL - Exhaust Systems of Spirit Lake
 EXIT Realty Midwest
 Eyecare Centre
 IGL - Fairway Independent Mortgage Co.
 SL - Family Crisis Centers
 Fareway Stores, Inc.
 SL - Farm Bureau Financial Services
 Farmers Insurance - Aflac Leslie Boetel
 IGL - Farmers Savings Bank - Fostoria & Milford
 IGL - Farmers Trust & Savings Bank
 Faust Institute of Cosmetology
 Ferguson's Garden Center
 IGL - Fick's Ace Hardware
 IGL - Fieldstone RV Park
 IGL - Fillenwarth Beach Resort
 SL - Forbes Liquor Locker
 IGL - Four Seasons
 Furniture Mart
 IGL - G7 Entertainment Marketing
 IGL - Galen's Pro-Mow
 IGL - Go-Dog Direct
 Godfather's Pizza
 SL - Golden Buys
 SL - Good Samaritan Society Home Care
 SL - GPRE, Superior Ethanol, LLC
 SL - Grady Parham
 Grand Occasions
 IGL - GrapeTree Medical Staffing
 IGL - Great Lakes Accounting
 Great Lakes Concrete
 IGL - Great Lakes Dental Center
 SL - Great Lakes Insurance
 IGL - Great Lakes Marine Service and Sales
 Great Lakes Motor Company, Inc.
 IGL - Hahn Roofing
 IGL - Hamm Chiropractic
 Harvey's Five Star Roofing
 SL - Hassel Landscape
 Healthy Smiles Family Dentistry
 IGL - Hellinga Homes - Klassen Realty
 IGL - Heritage Landing

Hoen Realty, Inc.
 SL - Home Again Furnishings & Decore
 IGL - HOME-ology
 Hope Haven, Inc.
 IGL - Hot Spring Spas
 IGL - Humane Society of Northwest Iowa
 Hy-Vee Food Store
 SL - IGL Area Chamber of Commerce
 IGL TeleConnect
 IGL - Info Dog Security, LLC
 IGL - Ingham-Okoboji Camping Ministry
 IGL - Ingvall Real Estate Team
 IGL - Integrity Real Estate
 Iowa Great Lakes Association
 IGL - Iowa Great Lakes Water Safety Council
 Iowa Information Publications
 Iowa Lakes Community College
 IGL - Iowa Lakes Corridor Development Corporation
 Iowa Lakes Electric Cooperative
 IGL - Iowa Rock N Roll Music Association & Museum
 IGL - ISU Extension, Dickinson County
 IGL - J & M Displays, Inc.
 SL - Jackson Motorplex
 Jennings Tow & Repair
 IGL - Jiffy
 SL - Jimmy John's – Spirit Lake
 IGL - Jimmy John's – Arnolds Park
 IGL - John T. Grosvenor Expeditions
 IGL - Kabele's Trading Post & Lodge
 Kapco, Inc.
 IGL - Kari's Fine Clothing For Women
 IGL - Kato Cab, LLC
 IGL - Keelson Harbour
 IGL - KICD Radio - Spencer Radio Group
 IGL - Kim Wermersen - Leadership Solutions
 Kindred Hospice
 IGL - Kozy Heat Gallery
 IGL - KTIV Television, Inc.
 IGL - Kuch Builders
 Kuhlman Lake Service & Welding
 Kurio Kastle
 IGL - KWIT/KOJI
 L & C Tire Service, Inc.
 IGL - Lace
 IGL - Lake Okoboji United Methodist Camp & Retreat Center
 Lakeland Realty of Iowa
 IGL - Lakes Area Dog Park
 SL - Lakes Athletic Performance
 Lakes Autosport
 SL - Lakes Cellular & Satellite
 IGL - Lakes Dermatology
 Lakes Plumbing & Heating
 Lakes Marketing & Print
 Lakes Regional Healthcare
 Lakeshore Center at Okoboji
 IGL - Lammers Family Chiropractic
 IGL - Land Mark Products
 IGL - Legacy Wine Club
 Lewis Family Drug
 Liberty National Bank
 SL - Life's A Beach Travel Agency
 Little Hands Childcare & Preschool Center LLC
 IGL - Little Sioux Orchard
 SL - Livewire Printing Co.
 IGL - Los Pueblos
 IGL - Lutheran Lakeside Camp
 Maahs & Walleck
 SL - MadNic's
 Mammoth Marketing
 IGL - Mary's Gift Shoppe
 Matuska Taxidermy
 IGL - Mau Marine, Inc.
 IGL - Maxwell's Beach Café
 McKeen's Pub & Grill
 Mediacom
 SL - Megan & Co.
 IGL - MHR, Inc. Insurance
 IGL - Midwest Technology Services
 IGL - Miles Inn
 IGL - Milford Commercial Club
 IGL - Milford Electric, Inc.

IGL - Milford Family Care
 Minerva's Restaurant & Catering
 IGL - Morton Buildings
 Motor Inn of Spirit Lake
 SL - Mr. Drain Man, LLC
 IGL - Mr. Zinn's Hair Studio
 SL - Ms. Margie's Flower Shoppe
 SL - Mueske Electric, Inc.
 SL - National Escrow & Abstract
 IGL - Natural Family Chiropractic
 NextHome At The Lakes
 Northwest Bank
 IGL - Northwest Iowa Sprinkler
 IGL - Nuttery Bar Stand
 IGL - O'Farrell Sisters
 IGL - Oak Hill Marina
 IGL - Office Systems Co.
 IGL - Oh, Shucks, Inc.
 IGL - Okoboji Avenue Liquor, Inc.
 IGL - Okoboji Bible Conference Ministries
 IGL - Okoboji Boat Works
 IGL - Okoboji Brewing Company
 IGL - Okoboji City Hall
 IGL - Okoboji Classic Cars, LLC
 IGL - Okoboji Community Schools
 IGL - Okoboji Expedition Company
 IGL - Okoboji Foundation
 IGL - Okoboji Harley-Davidson
 SL - Okoboji Ice, Inc.
 Okoboji Motor Company
 Okoboji Motorsports / Indian Motorcycle
 Okoboji Physical Therapy
 IGL - Okoboji Realty
 IGL - Okoboji Rentals
 IGL - Okoboji Sailing Center
 IGL - Okoboji Store Bar & Kitchen
 IGL - Okoboji Summer Theatre
 IGL - Okoboji Tourism
 Okoboji View Golf Course
 IGL - Okoboji Wines
 SL - ONE Office
 SL - Optique
 Outrigger Restaurant & Bar
 IGL - Papa's Smokin' Meat
 IGL - Parks Marina / Barefoot Bar
 IGL - Pas & Toale Dentistry
 Pearson Lakes Art Center
 IGL - Perkins Restaurants
 IGL - Pick's Lakeshore Resort
 IGL - Pioneer Beach Resort Bait & Tackle
 IGL - Pirate Jack's
 IGL - Pirate's Cove
 Pizza Ranch
 IGL - Plumb Supply Company
 IGL - Plunkett's Pest Control
 Polaris Industries
 SL - Precision Hearing Center
 SL - Prime Lending- Chad Thompson
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 IGL - Q. L. Enterprises, Inc.
 IGL - R & D Industries, Inc.
 SL - Raak & Associates
 Ramada Inn
 SL - Ranschau Appraisal
 IGL - re*be Skin & Vein Clinic
 IGL - Re/Max Lakes Realty
 IGL - Rednecks Entertainment, LLC
 IGL - Regional Transit Authority
 IGL - Rembrandt Foods
 IGL - Remington's Restaurant
 IGL - Riddle Me That
 IGL - Rodeway Inn
 Roof Guard Company
 Rosenboom Machine & Tool
 IGL - Round Lake Vineyards & Winery
 IGL - Ruthven Meat Processing
 IGL - Safco - Mayline
 IGL - Safeguard Midwest
 Saga Communications
 SL - Sandy Law Firm
 IGL - Sanford Home Medical Equipment
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 Seasons Center for Behavioral Health
 IGL - Secure Benefits Systems Corp.
 Service Master by Rice
 IGL - ServPro
 SL - Shade of the Tree Counseling

Shaw's of Okoboji
 SL - Sheeler Insurance & Investments
 IGL - Shore Station of Okoboji
 IGL - Smith's Mobile Homes & RVs
 IGL - Smokin' Jake's
 IGL - Snook's of Okoboji
 SL - Spencer & Lakes Oral and Maxillofacial Surgery
 IGL - Spencer Chamber of Commerce
 IGL - Spencer Trophy & Awards
 SL - Spenser's Underground Ministry
 IGL - Spirit Lake Antique Mall
 IGL - Spirit Lake Chamber of Commerce
 Spirit Lake Chiropractic Clinic
 Spirit Lake Community Schools
 Spirit Lake Dental
 Spirit Lake Noon Kiwanis
 SL - Spirit Lake Protective Association
 IGL - Spirit Lake Silver & Gold
 IGL - Spirit of Harmony
 IGL - Stan's Bait & Tackle
 State Farm Insurance
 IGL - State Senator David Johnson
 Stauss Realty
 IGL - Stay in Home Care, Inc.
 SL - Steamway Cleaning
 IGL - Stoller Fisheries
 Storey Kenworthy
 SL - Subway
 IGL - Sunset Travel
 IGL - Sunshine Foods
 Super 8
 IGL - Swiss Acres
 SL - T & M Safety Systems
 IGL - Table 316 Steakhouse
 Tallgrass Apartments
 The Barn at Okoboji
 IGL - The BooneDocks
 The Computer Guy
 SL - The Family Diner
 IGL - The Gardens
 SL - The Hair Team
 IGL - The Hutt Bar & Grill
 IGL - The Iowa Guide Service
 The Lakes News Shopper, Inc.
 The Oakwood Inn
 IGL - The Ritz
 The State Bank
 The Three Sons
 IGL - The Waterfront
 SL - This 'N That Eclectics
 Timeless Consignments
 IGL - Tom's Side Street Garage
 Total Lawn Care
 SL - Touch For Health Massage
 SL - Town & Country Veterinary Clinic
 IGL - Treasure Village
 IGL - Tri-State Litho
 IGL - Triggs Bay Resort
 Turner-Jenness Funeral Homes
 Twetten's Interiors
 United Community Bank
 United States Powertrain
 IGL - Vander Haag's, Inc.
 SL - VFW Canteen
 IGL - Vick's Corner
 SL - Village Northwest Limited
 IGL - Village West Resort
 IGL - Vintage Block Inn & Suites
 SL - Vista Prairie at Keelson Harbour
 SL - Voluntary Action Center
 Wal-Mart Stores, Inc.
 IGL - Walker Insurance Agency, Inc.
 IGL - Warner Dialysis Center
 IGL - Web Graphics, Inc.
 IGL - West O Beer
 IGL - West Oaks Resort
 IGL - Williams & Company, P.C.
 IGL - Winther Stave & Company, LLC
 SL - Wymer Insurance
 IGL - Yesterdays Restaurant
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"We chamber members are lucky to have such a fantastic administrative team in place at the IGL Chamber of Commerce. Our local economy is the only non-metro area in the state that is flourishing, and is in no small part, a result of a great coordinated, effective, efficient and inclusive chamber."

— Ken Hanson, Web Graphics Inc.

"Spirit Lake Chamber is very supportive and informative. Their commitment to education and training enhances the business community by keeping up with the latest marketing trends to drive more business to our door. They continually promote our community activities and attract potential residents, visitors and businesses."

— Deb Lenz, Employment Connections



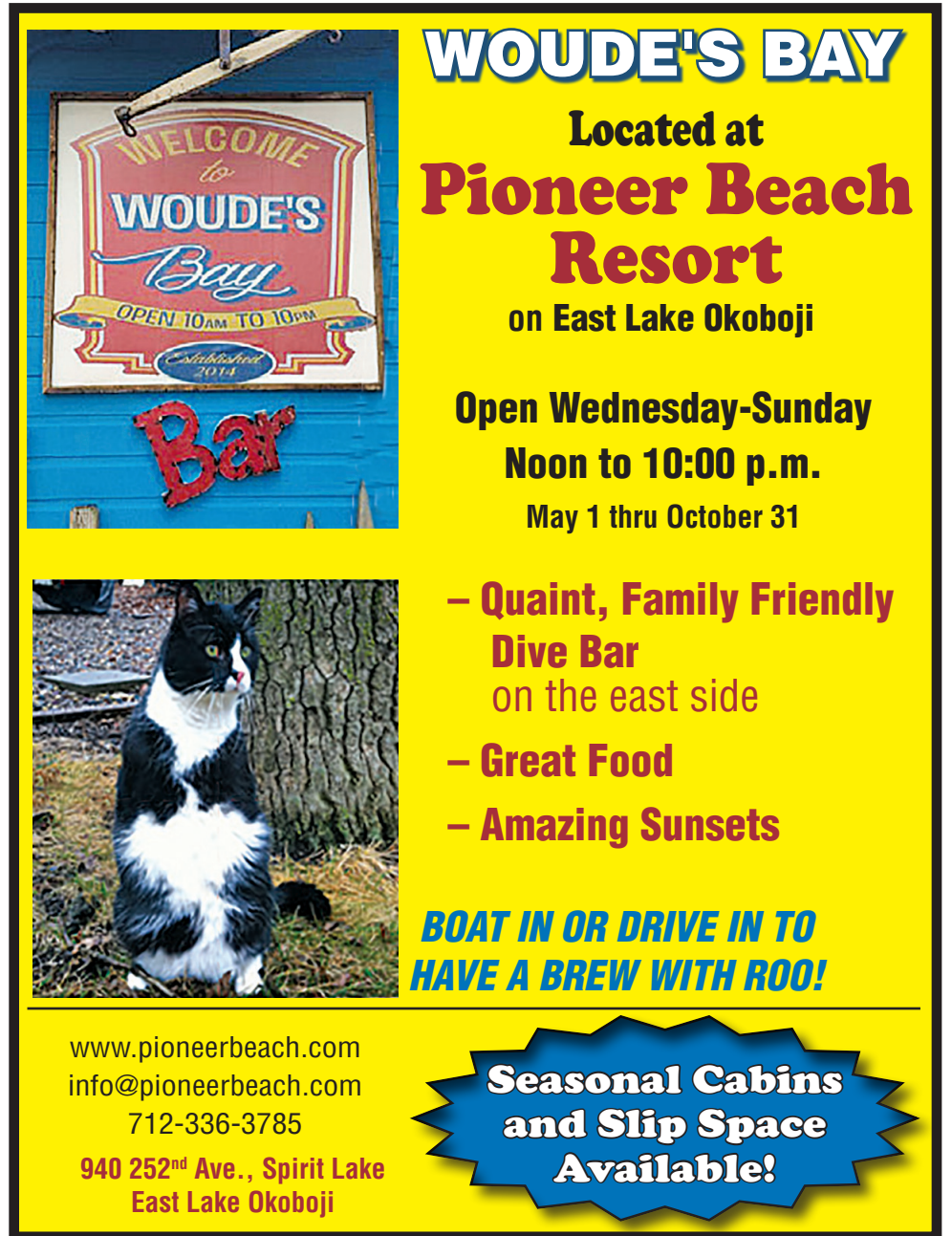
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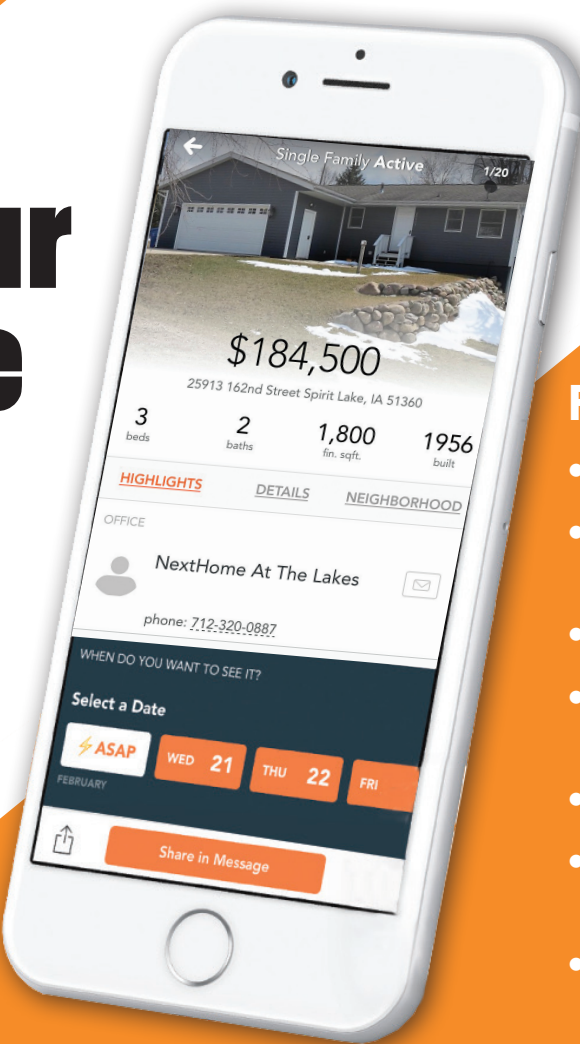

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